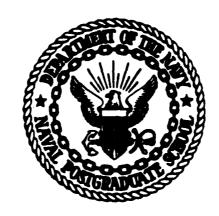
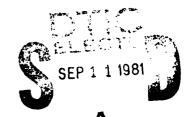
LINICI ACC	J	AVAL PO TATISTI UN 81	CALLY	JERIVED	SYSTE	RELAT	IONSHI	MODEL	S FOR	THE SAS	F/G 5/ SYE	TC(U
UNCLASS1	FIED										NL	
1 0+ 4 264073												
	_											
										_		

NAVAL POSTGRADUATE SCHOOL Monterey, California





THESIS

STATISTICALLY DERIVED SYSTEM RELATIONSHIP MODELS FOR THE SASSY MANAGEMENT UNIT 1ST FORCE SERVICE SUPPORT GROUP, CAMP PENDLETON, CALIFORNIA

by

John C. CARGILL

June 1981

Thesis Advisor:

W. E. SKIERKOWSKI

Approved for public release; distribution unlimited

THE FOR

81 9 11 037

SECURITY CLASSIFICATION OF THIS PAGE (When Date Entered)

REPORT DOCUMENTATION PAGE	READ INSTRUCTIONS BEFORE COMPLETING FORM
1. REPORT NUMBER 2. GOVT ACCESSION NO. AD-A104	3. RECIPIENT'S CATALOG NUMBER 273
BELATIONSHIP MODELS FOR THE SASSY MANAGE- MENT UNIT, 1ST FORCE SERVICE SUPPORT GROUP, CAMP PENDELTON, CALIFORNIA.	Master's Thesis; June 1981 DERFORMING ORG. REPORT NUMBER
John ClyCargill	S. CONTRACT OR GRANT NUMBER(s)
Naval Postgraduate School Monterey, California 93940	18. PROGRAM ELEMENT, PROJECT, TASK AREA & WORK UNIT MUMBERS
Naval Postgraduate School Monterey, California 93940	12. REPORT DATE Jung 1981 13. NUMBER OF PAGES 301
Naval Postgraduate School Monterey, California 93940	Unclassified 18a. DECLASSIFICATION/DOWNGRADING SCHEDULE
Approved for public release; distribution	n unlimited
17. DISTRIBUTION STATEMENT (of the abovest entered in Block 20, if different in	m Report)
IS. SUPPLEMENTARY NOTES	
19. KEY WORDS (Comings on revores also il resource) and identify by block number; SASSY MAGFARS Budget Formulation Models	
This thesis develops thirty-one models de Activity Supply System (SASSY) relationship	fining various Supported

This thesis develops thirty-one models defining various Supported Activity Supply System (SASSY) relationships as seen from the perspective of the SASSY Management Unit. Multiple linear regression combined with time series analysis is used on data drawn from the SASSY Management Unit at Camp Pendleton, California. Two years of data are used in developing the models which are then tested against five months of actual data to determine their abilities to describe

DD 1 JAM 79 1473 (Page 1)

EDITION OF 1 NOV 65 IS ORSOLETE 5/N 0102-014-6601 |

Linclassified
EGURITY CLASSIFICATION OF THIS PAGE (Then Date Sincere

25/450

D

and predict.

The utility of this thesis lies in its application at both local and higer organizational levels for funding and management decisions. The quantification of the SASSY relationships is especially useful when auditing SASSY operations as deviations from historical patterns are immediately evident. The ability to predict future values with equations making use of time-lagged data gives the using manager a greater flexibility in his operations, and will tend to bring the higher and lower organizational levels of management into a more common understanding of the problems faced by the SASSY Management Unit, thus providing greater structure to the decision making process.

&I	P	/
e đ		
e₫		
	[7	
tion		
.on/		
ity c	ാർ ദ	
	-	
1		
1		
	icn/	ion/ ity Codes Land/or

2

Approved for public release; distribution unlimited

Statisitcally Derived System Relationship Models for the SASSY Hanagement Unit,
1st Force Service Support Group, Camp Pendleton, California

by

John Channell Cargill
Major, United States Marine Corps
BGS, University of New Hampshire, 1974
MA, Pepperdine University, 1977
MBA, National University, 1979

Submitted in partial fullfillment of the requirements for the degree of

MASTER OF SCIENCE IN MANAGEMENT

from the

NAVAL POSTGRADUATE SCHOOL June, 1981

Approved by: Date of Agenta John Second Header

Chairman, espairment of Administrative Science

Dean of Information and Policy Sciences

A BSTR ACT

7

This Thesis develops thirty-one models defining various Supported Activity Supply System (SASSY) relationships as seen from the perspective of the SASSY Management Unit. Multiple linear regression combined with time series analysis is used on data drawn from the SASSY Management Unit at Camp Pendleton, California. Two years of data are used in developing the models which are then tested against five months of actual data to determine their abilities to describe and predict.

The utility of this thesis lies in its application at both local and higher organizational levels for funding and management decisions. The quantification of the SASSY relationships is especially useful when auditing SASSY operations as deviations from historical patterns are immediately evident. The ability to predict future values with equations making use of time-lagged data gives the using manager a greater flexibility in his operations, and will tend to bring the higher and lower organizational levels of management into a more common understanding of the

A

problems faced by the SASSI Management Unit, thus providing greater structure to the decision making process.

TABLE OF CONTENTS

I.	INT	RODUCTION 16
	A.	GENERAL 16
	В.	SUPPORTED ACTIVITY SUPPLY SYSTEM (SASSY) 17
	c.	SUPPLY POLICY IN THE MARINE CORPS 20
	D.	BUDGETING AS IT AFFECTS SASSY 22
		1. General 22
		2. Marine Corps Appropriations 24
		3. FMF Budgeting 25
		4. MAGFARS 26
		5. Requisition Authority Versus
		Operating Sudget Dollars 26
	E.	OBJECTIVES AND SCOPE 28
		1. Objectives 28
		2. Scope 29
	F.	METRODOLOGY 30
		1. Preliminary Review of Marine Corps
		Literature 30
		2. Definition of the Problem 30
		2 Development of a Hypothesis announce 30

		4. Research Subtasks	32
		5. Definition of Concepts	32
		6. Research Design	32
		7. The Sample	34
		8. Data Collection	35
		9. Statistical Analysis	36
	G.	THESIS ORGANIZATION	37
II.	r es	EARCH DESIGN	39
	A.	REVIEW OF IN-HOUSE MARINE CORPS LITERATURE	39
	в.	RESEARCH METHODOLOGY	40
		1. Definition of the Problem	40
		2. Development of the Hypothesis	42
		3. Search for Data	43
		4. Research Task	44
		5. Research Design	45
	c.	DEFINITIONS OF THE VARIABLES	48
	D.	SUMMARY	58
III.	DES	IGNING THE MODELS	59
	A.	INTRODUCTION	59
		1. Review of the Literature	59
		2. System Relationship Considerations	59
		3. System Definition	62
	В.	PRELIMINARY REVIEW OF THE DATA	66

[

		1.	The	Data	66
			a.	Variability	66
			b.	Skewness	68
			c.	Kurtosis	70
		2.	Sum	Iglianne	70
	c.	DEVE	Lopu	ENT OF THE MODEL	71
		1.	Int	coduction	71
		2.	Sim	alation Versus Optimization	75
		3.	R egi	cession Analysis	75
			a.	Introduction	75
			b.	Proprietary Statistical Software	77
			c.	Extrapolation	78
			đ.	Model Accuracy	79
			е.	Residual Analysis	79
IV.	STA	ristic	CAL I	MALISIS	81
	λ.	INTRO	ים סס	CION	81
	в.	REGRI	ESSIC	ON EQUATIONS BY VARIABLE	83
		1.	V 1	-Complete Fill Rate	84
		2.	V 2	-RO Fill Rate	85
		3.	۷3	-Number of Nationial Stock Numbers	
				On Hand	86
		4.	¥4	-Dollar Value of MSN's on Hand	87
		5.	٧5	-Number of MSN's with an RO	88

6.	V6Dollar Value of NSN's with an R0 89
7.	V7Number of RO NSN's on Hand 90
8.	V8Dollar Value of NSN's 91
9.	V9Percent Availability of RO NSN's
	On Hand 92
10.	V10Receipts from Due 93
11.	V11Number of NSN's With Dues 94
12.	V12Dollar Value of NSN's with Dues 95
13.	V13Number of NSN's With Excess Dues
	Over Req + ERQ 96
14.	V14Dollar Value of NSN's with Excess
	Dues over RO + ERQ 97
15.	V 15Total Demands 98
16.	V15Number of Demands for RO Items 99
17.	V17Percent Demands for RO Items100
18.	V18Number of Backorders101
19.	V19Number of NSN's with an RO
	Requirement but not on Order102
20.	V20Dollar Value of NSN's with an RO
	Requirement But Not on Order103
21.	V21Number of MSN's with 30 Day
	Ugaga104

		22. V22-Dollar values of MSM's on dand
		Over RO + ERQ105
		23. V23Number of NSN's With 30 Day Usage106
		24. V24Dollar Value of NSN's with 30 Day
		Usage107
		25. V25Warehouse Issue Confirms108
		26. V26Percent Total NSN's on Hand Which
		Have in RO109
		27. V27Percent of the Total Value of
		NSN's on Hand Which Have an RO110
		28. V28Regular and Hot Item Backorders
		Released111
		29. V29Regular and Hot Item Backorders
		Established112
		30. V30AOA Dollar Value113
		31. V31A3A Dollar Value114
	c.	SUMMARY115
٧.	TEST	CING THE MODELS116
	A.	INTRODUCTION116
	В.	EXTRAPOLATION116
	c.	ROBUSTNESS OF THE MODELS118
	D.	TESTS OF THE HODELS BY VARIABLE119
		1. V1Complete Fill Rate122

2.	V2RO Fill Rate123
3.	V3Number of Nationial Stock Numbers
	On Hand124
4.	V4Dollar Value of NSN's on Hand125
5.	V5Number of NSN's with an RO126
6.	V6Dollar Value of NSN's with an RO127
7.	V7Number of RO NSN's on Hand128
8.	V8Dollar Value of NSN's129
9.	V9Percent Availability of RO NSN's
	On Hand130
10.	V 10Receipts from Due131
11.	V11Number of NSN's With Dues132
12.	V12Dollar Value of NSN's with Dues133
13.	V13Number of NSN's With Excess Dues
	Over Req + ERQ134
14.	V14Dollar Value of NSN's with Excess
	Dues Over RO + ERQ135
15.	V 15Total Demands136
16.	V 16Number of Demands for RO Items137
17.	V17Percent Demands for RO Items138
18.	V 18Number of Backorders139
19.	V19Number of NSN's with an RO
	Requirement but not on Order140

{.

		20. V20Dollar Value of NSN's with an RO
		Requirement But Not on Order141
		21. V21Number of MSN's with 30 Day Usage142
		22. V22Dollar Values of NSN's on Hand
		Over RO + ERQ143
		23. V23Number of NSN's With 30 Day Usage144
		24. V24Dollar Value of NSN's with 30 Day
		Usage145
		25. V25Warehouse Issue Confirms146
		26. V26Percent Total NSN's on Hand Which
		Have an RO147
		27. V27Percent of the Total Value of
		MSN's on Hand Which Have an RO148
		28. V28Regular and Hot Item Backorders
		Released149
		29. V29Regular and Hot Item Backorders
		Establ ished150
		30. V30AOA Dollar Value151
		31. F31A3A Dollar Value152
	c.	PERFORMANCE OF THE MODELS153
VI.	USI	G THE MODELS156
	λ.	INTRODUCTION156
	в.	USING LAGGED VARIABLES157
	 •	AASH

	c.	USING STRAIGHT VARIABLES160
	D.	RELATIVE ERRORS160
	E.	MAKING DO WITH THE "BEST AVAILABLE
		INFORMATION
	F.	HIERARCHY OF EQUATIONS FOR PREDICTION163
	G.	AUDITING165
	н.	SUNMARY166
AZI.	TECH	INOLOGY TRANSPER168
	λ.	INTRODUCTION168
	В.	TRANSPER PLAN169
		1. Commanding Officer, 1st Force Service
		Support Group169
		2. Officer-in-charge, SASSY Management
		Unit171
		3. Comptroller, Pleet Marine Porce,
		Pacific172
	c.	SUMMARY174
VIII.	SUMM	ARY, CONCLUSIONS AND RECOMMENDATIONS
	A.	SUMMARY178
	в.	CONCLUSIONS179
	c.	RECOMMENDATIONS180
APPENDI	X A	SELECTED LITERATURE
		CDINEC OF MER CLOCK VIDEIDING

*	APPENDIX	С	TI- 59	PRO	GRAMS	FOR	PREDIC	CTIN	G TE	E VAL	UES	
			OF SAS	SY	VARIA	BL ES-						229
	Ybbendix	D	NORMAL	. PB	OBABI	LI TY	PLOTS	OF	THE	RESID	UALS-	265
	BIBLIOGRA	A PE	[Y	. ~~								298
	INITIAL I)IS	TR IBUT	'ION	LIST							30 1

一分子 大田のちゅうとのしょればる いののの 大田の 一日の

LIST OF TABLES

1.	PY 1979 and PY 1980 Data, Summary Statistics 68
2.	V10 Distribution Characteristics 69
3.	Range of Values of Data Base Variables118
4.	Predictive Performance of the Models154
5.	Hierarchy of Equations for Prediction164
IST	OF FIGURES
1.	Budget and Supply Relationships 63
2.	Complexity Theory 74
3.	Extrapolation from Joint Region of Original Data 79

I. INTRODUCTION

A. GENERAL

The Supported Activity Supply System (SASSY) is the general supply system providing supply support to the operating forces of the United States Marine Corps. an automated system which interfaces with the Marine Integrated Maintenance Management System (MIMMS) and the Marine Air-Ground Financial Accounting and Reporting System (MAGFARS). The three systems are so interconnected that the opening up of an Equipment Repair Order in MIMMS showing a need for a repair part will automatically put that part on order in SASSY and then report the financial obligation of Requisition Authority (RA) monies in MAGFARS. SASSY is a major system which can readily be seen in that the aviation, ground, combat, combat support and combat service support communities within the Marine Corps draw upon SASSY for their non-aviation logistics support.

Central to the control and management of SASSY operations is the SASSY Management Unit (SMU) located within each of the four Force Service Support Groups and the 1st Marine Brigade in Hawaii. It is here in the SMU's that the

decisions are made which impact on the depth and breadth of supply support provided to the Fleet Marine Forces (FMF's). Since its introduction, SASSY has evolved over the years into a tremendously complicated system. Because of this complexity, the greatest hope in understanding SASSY and in describing the relationships and correlations within the system, taking into account the various time lags and changes over time, comes from an examination of the budget process in the Marine Corps with an emphasis on the SASSY/MIMMS/MAGFARS interfaces supported by a statistical description of the operation of one of the SMU's. believed that the Officer-in-Charge (OIC) of an SMU would be better prepared to make the daily management decisions which directly affect the quality of support provided to the operating forces, if he were aware of the system relationships.

B. SUPPORTED ACTIVITY SUPPLY SYSTEM (SASSY)

The Supported Activity Supply System (SASSY) is a centralized Marine Corps-wide logistics system which serves to provide support to the operating units of the Fleet Marine Forces (FMF). Typically, one SASSY Management Unit (SMU) supports one Marine Amphibious Force (MAF) composed

typically of one Marine Division, one Marine Air Wing, and one Porce Service Support Group. There are three active Marine Divisions, three active Marine Air Wings, three active Porce Service Support Groups, and in the Reserve establishment there is one Marine Division, one Marine Air Wing and one Porce Service Support Group. Atypically, there is a a fifth SASSY Management Unit supporting the 1st Marine Amphibious Brigade located in Hawaii.

Geography plays an important part in determining which - SASSY Management Unit supports which forces:

- 1. Pacific Forces, Fleet Marine Force, Pacific
- a. Western Pacific Forces, PMPPac--Supported by the SASSY Management Unit with 3rd Force Service Support Group, Okinawa, Japan.
- b. Eastern Pacific Forces, PMFPac--Supported by the SASSY Management Unit with 1st Force Service Support Group located at Camp Pendleton, California.
- 2. Atlantic Forces, PMPLant--Supported by the SASSY Management Unit with 2nd Force Service Support Group, Camp Lejeune, North Carolina.

- 3. 1st Marine Brigade-- The 1st Marine Brigade, located in Hawaii, has its own smaller SASSY Management Unit because of its location apart from other Marine forces and logistics centers.
- 4. Marine Reserve Forces-- Marine Reserve Forces located throughout the United States are supported by the SASSY Management Unit located with elements of the 4th Porce Service Support Group.

SASSY draws its supplies and various stock from the various Department of Defense "item managers" and the two Marine Corps Logistics Support Bases at Barstow, California and Albany, Georgia. There are basically two ways in which the SASSY Management Units receive materials and supplies for future issue to their customers:

Material is "pushed" to it, purchased at the Headquarters, Marine Corps, level, for the Appropriated Stores Account (ASA). These materials are free of charge to the General Account of the SASSY Management Unit and will be issued, in turn, free of charge to the SASSY Management Unit's customers. Such items cannot be bought by the customer as they are controlled and reportable as Table of

Equipment (T/E) items managed at the Headquarters, Marine Corps, level. They tend to be the larger end items or separately managed combat essential items such as rolling stock, tanks, radio and other communications equipments, artillery pieces, etc. SASSY deals mainly in those items which are consumables, repair parts and organic supply items. It would be possible, for instance, to requisition a screw for a truck engine, or the entire engine, as both are items purchasable with Requisition Authority (RA) dollars through the SASSY Management Unit. Requisition Authority funding will be discussed later in greater detail.

Material is "pulled" to the General Account by means of the SASSY Management Unit passing on customer requisitions or by the SASSY Management Unit making stock purchases from the two Marine Corps Logistics Support Bases or item managers.

C. SUPPLY POLICY IN THE MARINE CORPS

SASSY is a Class I, Headquarters, Marine Corps, managed system. Pield activities, such as the SASSY Management

¹ Class I computer software programs may not be altered in any fashion by other than the program sponsor under approval from Headquarters, Marine Corps. Lesser class systems software, depending upon the classification, may be modified to meet local needs.

Units are strictly enjoined from making any changes to the SASSY software and procedures. As SASSY interfaces directly with MIMMS and MAGPARS, a local well-intentioned change could have disasterous and far-reaching results, not only in other portions of SASSY but also in the other two interfaced systems.

SASSY is standardized for all Fleet Marine Force units in all places and is automated to the extent that much of the manual bookkeeping and interface between SASSY and MIMMS and MAGPARS is automatic and accomplished through a system of grandfather-father-son master tapes maintained current through a routine series of updates. It is routine, therefore, to enter data only once into either MIMMS and have it "hit" in all three systems. responsive to the needs of the customer in that the Headquarters, Harine Corps, goal is 75% for meeting demands for Requisition Objective (RO) items off the shelf out of locally held stock. "Mount-out" supply packages, drawn for and sent with deploying units in case of future need, are drawn from the SASSY Management Unit's General Account even though such a large drawing has significant impact on the shelf stock remaining and available for issue to the other non-deployed customers. Funding for supply support is from two "fenced" and separate classifications of monies,
Requisition Authority (RA) dollars, and Planning Estimate or
Operating Budget (PE/OPBUD) dollars.

D. BUDGETING AS IT APPECTS SASSY

1. <u>General</u>

In order to understand the budget constraints on the SASSY Management Unit and its customers, one needs a working knowledge of the budgetary process in the Marine Corps. Specifically important to SASSY is the way that budgeting is done in the Fleet Marine Forces (FMF's) all the way from the PMF Headquarters down to the individual customer cost By way of introduction, the Marine Corps operates under two budgeting systems: Planning, Programming and Budgeting System (PPBS) introduced to the Department of Defense in 1963 under then Secretary of Defense McNamara; and Zero-Base Budgeting (ZBB) introduced to the Federal Government by President Carter on February 14, 1977. noted, however, that ZBB was begun in the Marine Corps before President Carter was even elected. quidelines to be followed are contained in Office of Management and the Budget (OMB) Bulletin No. 7709, Zero-Base Budgeting. Regardless of the budgeting approach currently

in vogue, one basic tenet of the financial management philosophy in the Marine Corps which stands the test of time is that "financial management is inherent in command."2 Commanders' prerogatives are closely linked to their financial plans. In a "bottom up" process, they develop their schedules of operations and budgets in accordance with budget guidance provided to them by a succession of higher headquarters. Thus, Marine commanders have a large input to their budgets and ultimately are required to live within those same budgets. Each successively higher commander, recognizing the fixed dollar limitations and categories within scope of the language of legislative the appropriations and Sections 3678 and 3679, Revised Statutes, U. S. Code, plans for tight financial controls to be levied on his subordinate commanders.3 "Essential to effective budgeting is the principle that the lines of budget submission and approval must follow the lines organizational responsibility, both within the organization and in the external chain of command. " *

Department of the Navy, Headquarters United States Marine Corps, Financial Guidebook for Commanders NAVMC 2664, 30 June 1976, p. 1

Naval Postgraduate School, <u>Practical</u>
Comptrollership, Second Edition, p.203

[•] Ibid., p.203

2. Marine Corps Appropriations

Strictly speaking, there are only three direct
Marine Corps appropriations that affect the Marine Corps
SASSY Management Units: 5

- •Military Personnel, Marine Corps (MP, MC)
- •Procurement, Marine Corps (P,MC)

•Operations and Maintenance, Marine Corps (O&M,MC) Note that only O&M, MC funds impact on the SASSY Management Unit and its General Account. Whereas budgeting is "bottom up", appropriations and authorizations are "top down". Congress authorizes and then appropriates funds, the Office of Management and the Budget (OMB) apportions those funds and eventually the Commandant of the Marine Corps receives funds which he may then pass to his Fleet Marine Force commanders, Commanding Generals FMFPac and FMFLant. funds are passed in the form of Operating Budgets (OPBUDS). Note that FMFPac and FMFLant cannot delegate their Section 3678 and 3679, Revised Statutes, U. s. Code,

The Congress appropriates in a total of ten categories of funds for the military departments. Because of the United States Marine Corps being a part of the Department of the Mayy, and the Mayy being responsible for the funding of various services for the Marine Corps such as Medical, Dental and aviation assets, the legislative language of the appropriations bills for Operations and Maintenance, Navy (OCM, N) and Other Procurement, Navy (OP, N) includes specifying that some of the funds are to be used to support the Marine Corps.

responsibilities to not over-obligate or spend appropriated funds for purposes other than specified in the appropriations bills. The two OPBUD Holders, in turn, delegate authority to obligate OPBUD funds to their subordinate commanders by means of a Planning Estimate (PE). Planning Estimate Holders further pass funds to their Cost In the Fleet Marine Force this generally means that Battalion sized ground units and Aircraft Group sized aviation units are designated cost centers.

3. PMP Budgeting

In the Fleet Marine Force, zero base budgeting begins at the cost center level for all Operations and Maintenance, Marine Corps, funds. It is at this level that the future demands on SASSY are first estimated. A budget is prepared by each cost center and forwarded to the Planning Estimate Holder who, in turn, aggregates the budgets of his Cost Centers and forwards the total command's budget to the OPBUD Holder. This way, the grand aggregate is for the Marine Corps as a whole.

[•] Sections 3678 and 3679, Revised Statutes, U. S. Code, are amendments to the Anti-Deficiency Act of 1906. Section 3678 refers to the intent of Congress and prohibits the expenditure of funds for purposes other than for which those funds were appropriated. Section 3679 refers to the legal requirements and constraints against over-obligating appropriated funds.

4. MAGFARS

Even with zero base budgeting, there is a requirement for historical cost data from which to project future costs. MAGFARS is the automated financial accounting system which accumulates, records and reports those historical costs. Remember, earlier in this Chapter, MAGFARS was one of the automated systems interfacing directly with SASSY and MIMMS. MAGFARS aids financial control through financial accounting and reporting to the various PMF commanders by providing them with accounting reports which detail the obligation and expenditure of their OSM, MC funds.

5. Requisition Authority Versus Operating Budget Dollars

The FMF commander's budget is composed of both Requisition Authority (RA) dollars and Operating Budget/Planning Estimate (OPBUD/PE) dollars. In financial management and supply parlance, the OPBUD/PE dollars are "hard" dollars whereas the RA dollars are "soft" dollars which may only be spent at the local SASSY Management Unit supporting that command.

The OPBUD/PE dollars may be spent outside of the Marine Corps Supply System, i.e., outside of SASSY and the Direct Stock Support Centers.7

There is a one to one mapping ratio between every RA dollar passed to an FMF commander and the equivalent OPBUD dollar provided to the local SASSY Management Unit to support the future buys from that commander. The Officerin-Charge (OIC) of the SASSY Management Unit is responsible for purchasing items from his sources of supply so to stock levels on hand in anticipation maintain requisitions from customers who have matching RA dollars for his OPBUD dollars. In order to maximize the potential for achieving economies for scale, and to maintain control over the classes of items purchased by commanders, routine control measure to issue the vast majority of funds to commanders with RA "fences" around them, thus ensuring that if spent, the funds can only be spent at the SASSY Management Units for standardized, approved supplies and equipments. Typically, a commander may receive, at the most, only 25 per cent of his total budget in OPBUD/PE dollars: the wast majority of his funding, therefore, is RA

⁷ The OPBUD/PE "hard" money is directly transferrable to civilian vendors by the issuance of government checks.

which passes through the SASSY Management Unit. creates a tremendous captive audience for the SASSY Management Unit because the customers lack the appropriate funding to procure their supplies and equipments elsewhere. The small portion of the budget designated as OPBUD/PE dollars are normally spent in the procurement of certain classes of supplies such as petroleum and "self-service" type items carried at the local Direct Support Stock Control (DSSC) centers. If these "self-service" centers cannot support the commander's requirements and he has the funds, he then has the option of going "open purchase" to a civilian vendor for what he needs. It benefits the commander to be able to obtain the items he needs through the SASSY Management Unit because he pays a considerably lower price than if he were to go outside the Marine Corps Supply System. Going through SASSY also simplifies the commander's record keeping.

E. OBJECTIVES AND SCOPE

1. Objectives

The objectives of this thesis are to examine, correlate and quantify, where possible, the system relationships in SASSY in such a way as to develop a decision support system (DSS) for use by the Officers-in-

Charge (OIC's) of the SASSY Management Units that are supporting the operating forces of the Marine Corps. Because SASSY data will be sampled for statistical analysis, field data will be allowed to speak for themselves. The objectives lie in virgin territory because the exact relationships of variables in SASSY, as practiced by the SASSY Management Units, are generally unknown, though there are a considerable number of rules of thumb which are used daily by the practitioners. Inherent in a good decision support system (DSS) is the ability to predict future events, volume of business, inventory and financial positions, etc., to a degree of accuracy which makes the predictions of use to the manager.

2. Scope

The scope of this thesis, because of the enormity of the SASSY system, is limited to the SASSY Management Unit of the 1st Porce Service Support Group at Camp Pendleton, California. The raw data sampled will be those pertaining to the Camp Pendleton SASSY Management Unit's operations during Piscal Years 79 and 81. These data will be used in the attempt to predict the first months of FY81.

P. METHODOLOGY

The complexity of the SASSY system as it applies to the Camp Pendleton SASSY Management Unit dictates a rigorous research methodology if the conclusions drawn as a result of the thesis effort are to be believable. The conduct of the research will follow the basic pattern outlined below:

1. Preliminary Review of Marine Corps Literature

Preliminary review of "in-house" Marine Corps literature concerning SASSY Management Unit problems and operations will be conducted to determine if there are problems resulting from SASSY Management Unit Officers-in-Charge not knowing the SASSY system relationships as they apply to their SASSY Management Unit under field conditions.

2. Definition of the Problem

Definition of the problem will include setting boundaries and limits. The research problem will be further refined into specific research questions.

3. Development of a Hypothesis

The initial hypothesis will be that there are in fact quantifiable relationships between various important SASSY variables as viewed from the SASSY Management Unit OIC's position.

- At this point, the hypothesis is not yet supported by empirical data, but will serve as a guide to
- a. Search for data which must be collected in order to answer the research questions.
- b. Indicate an effective and efficient way in which the data can be collected and organized so as to be tractable in future analysis.
- c. Provide a basis for selection of analytical techniques and methods which might be employed against the data to test the research questions and the hypothesis. Whether or not the nature of the anticipated system relationships can be stated in quantifiable terms is not determinable at the outset of the research. In either case, it will be of benefit to the OIC of the SASSY Management Unit to know whether he is working with quantifiable relationships. It is possible that the outcome of this thesis will be the development of a more advanced hypothesis, having eliminated the current one from consideration. The guiding principle throughout is that the formulation and verification of the hypothesis is a major goal of scientific inquiry.

4. Research Subtasks

The research task will be reduced to a manageable size and then further divided into subtasks so that the effort will remain within the scope of this thesis.

5. <u>Definition of Concepts</u>

It is anticipated that many of the concepts will be working definitions of systems relationships which are to be proved. Throughout this thesis, there will be a concern for the ability to generalize the findings to the overall hypothesis.

6. Research Design

Research design, "the arrangement of conditions for collection and analysis of data in a manner that aims to combine relevance to the research purpose with ecomomy in procedures", is considered extremely important in keeping this thesis within the resources available to the thesis writer.

a. Formulative/exploratory studies are anticipated in the search for variables with predictive power with respect to other variables. Such studies have the purpose of helping to reformulate the problem statement for more

Sellitz, C., and others, Research Methods in Social Relations, Holt, Rinehart and Winston, 1959, p.50.

precise investigation, with a spin-off benefit of increasing the thesis writer's familiarity with the system he wishes to investigate. This exploratory step is the foundation of the research process for it sets the direction for subsequent work within the scope of the thesis. "In practice, the most difficult portion of an inquiry is its initiation." There remains a difficulty in knowing what questions to ask, which variables to evaluate for predictive power, causality and correlation; exploratory studies will serve to narrow the field of potential questions.

b. Review of the literature, though one of the simplest and most economical methods of starting an inquiry, is not expected to be fruitful in illuminating SASSY relationships because so little has been written which is more than memorandums, point papers and messages concerning day-to-day operation problems. These materials will be reviewed with a special sensitivity to the hypothesis and research questions which may be derived from them. In the case of selecting analytical techniques and research approaches, the literature is especially ripe with quality works. The major areas of review will be in financial

[•] Tbid., p.52

control systems, decision support systems and statistical techniques.

c. No particular effort will be made on a bibliographical survey as it would undoubtedly be more time consuming than rewarding. It is anticipated that various bibliographies will be consulted during the search for appropriate techniques; however, there is no intent to conduct a formal bibliographical survey.

7. The Sample

The sample will be limited by what data have been retained by the SASSY Management Unit, 1st Force Service Support Group at Camp Pendleton. Because of the general lack of long term historical data, it may be possible to obtain only monthly data for two or three years. Some of the data may be able to be reconstructed from files and other retained reports should it otherwise not be available. It is further anticipated that much of the data will be in summary form and that one of the problems will be in validating summary and tabulation efforts made by the SASSY Management Unit in recording and reporting the data. This sampling limitation is not considered restrictive as the SASSY system is dynamic and constantly evolving and relationships changing as new programs and equipments are

introduced; thus, the old data which is expected to be unavailable should not be considered as significant. It is important to note that the SASSY system went into a new "stratified buy" posture prior to FY 79; therefore, only that data from FY 79 onward would be expected to be of use in determining current relationships. 10

8. <u>Data Collection</u>

Design of the data collection effort is to obtain financial and supply/inventory data in as many categories (variables) as possible which appear to measure the level and tempo of logistics operations. Interviews with the OIC, SASSY Management Unit at Camp Pendleton, have indicated specific data believed to be of special importance. Part of the preliminary formulative/exploratory studies effort will be attempting to determine the variables for analysis. It is anticipated that data collection and statistical analysis will be an iterative process and that once certain system relationships are determined, they will suggest other data for analysis.

The stratified buy posture is a system of computer generated buy recommendations based upon usage data for each line item. The stratified buy posture resulted from a Headquarters, Harine Corps, directed purchasing algorithm which generated greater buys in the lower-priced stock in an effort to reduce the cost of carrying inventory.

9. Statistical Analysis

of various Statistical analyses sorts tremendous appeal because of the complexity of the SASSY system and the volume of business done by the SASSY The technique, which at the outset seems Management Unit. to have the greatest potential, is the descriptive and predictive approach of regression analysis. Ιt is anticipated that time series analysis will be required to handle the time lag questions in SASSY, but variables can be lagged using proprietary statistical software programs. Once a general description of the SASSY Management Unit has been developed, the emphasis will be shifted to determine reliable and useful predictors with application to general SASSY Management Unit operations. The problems measurement of performance will be addressed with an emphasis on fill rates and what one gets for the millions of The overall statistical approach is to dollars spent. follow "shot-qun" procedures and to let the data speak for themselves and to acknowledge where the results are inconclusive and not supported by data.

The statistical analysis to be conducted is expected to describe system parameters and relationships of variables. Currently, there is no documented research in

this area of SASSY. This thesis is intended to provide the OIC, SASSY Management Unit with guidelines concerning what he should spend his money for, in what amounts, and what he should get for it in terms of fill rates. It is strongly believed that should the hypothesis proposed be validated, this thesis will be of significant use in planning and budgeting a multi-million dollar supply account, and will show a methodology that would be directly applicable to the other SASSY Management Units in the Marine Corps Supply System.

G. THESIS ORGANIZATION

•Chapter I presented general objectives of the thesis and an overview of the environment in which the research is to take place.

•Chapter II presents the detailed design of the research and data collection efforts outlined briefly in Chapter I. Also covered in detail are the philosophies regarding the structure and format desired for the output of the research.

•Chapter III presents the modelling efforts, philosophies and a preliminary look at the data upon which the models are based.

•Chapter IV presents the detailed statistical analysis used in building the model. It is included as a chapter in order that those attempting to use the models may see how they were developed statistically.

•Chapter V is dedicated to testing the various models developed in chapter IV. The data is put into the models and the predictions are compared against the actual values for those variables drawn from the first months of FY 81.

•Chapter VI presents recommendations for the use of the models developed in Chapter IV and tested in Chapter V.

•Chapter VII documents the "technology transfer" plan and the transfer efforts made during the research phase and refers to an appendix with "how to" instructions for using the programs written for the Texas Instrument TI-59 programmable calculator to aid the OIC, SASSY Management Unit in the use of the equations derived statistically from the data.

•Chapter VIII presents the conclusions drawn from the whole study and provides comments and recommendations concerning the general applicability of the findings concerning SASSY.

II. RESEARCH DESIGN

A. REVIEW OF IN-HOUSE MARINE CORPS LITERATURE

The review of memorandums, speedletters, point papers and other documents started with liaison visits to the principal players at 1st Force Service Support Group, Camp Pendleton, California. The first persons contacted were the Commanding Officer, 1st Force Service Support Group and his Chief of Staff. They made the appropriate arrangements for the Command's files and records to be made available to include supply and fiscal data as well as correspondence concerning the General Account of the SASSY Management Unit. The search for correspondence started with visits to officers of special importance on the General Staff; they were helpful but had little to provide that could not be provided in greater detail by the SASSY Management Unit. In fact, it was determined that the Officer-in-Charge of the SASSY Management Unit was their source of information. From that point on, the main points of contact were the officers at the SASSY Management Unit. To obtain a different perspective, that of the OPBUD Holder, personal interviews were conducted with PMPPac and FMFLant Comptrollers.

provided insight into the planning for SASSY Management Unit operations that takes place at the highest operational levels. It was here that the importance of being able to predict Requisition Objective (RO) Fill Rates became known. The RO Fill Rate is used in financial management planning and budgeting at the FMFLant and FMFPac level. At FMFPac, the budgeting process at the beginning of the year includes use of the FMFPac Resource Allocation Model (RAM). During Mid-Year Budget Review and disposition of year end funding, the RO Fill Rate determines, in part, which SASSY Management Unit is to receive additional funding.11

B. RESEARCH METHODOLOGY

1. Definition of the Problem

After conducting interviews and reading the in-house literature, it became clear that the lack of ability to predict SASSY variable values was indeed a major problem. 12 From the correspondence viewed, it was determined that there was a real problem with SASSY Management Unit overhead expenses not being budgeted for adequately by anyone, with the result that the RA = PE equation was being disturbed.

¹¹ Conversation with Col. Johnson, Comptroller, PMPPac, 1 April 1981.

¹² See Appendix A.

Corrective action was being taken to maintain the equation as an inequality by purposefully making RA greater than or less than PE, depending upon timing. 13 Additionally, it seemed that increased year-end spending of RA funds resulted in a short fall PE position for the SASSY Management Unit. Had there been a known relationship between fill rates, backorders established/released, inventory investment levels, and other variables, it might have been possible to determine the amount of business that the various funding levels could support. This line of reasoning led directly to the formulation of the problem statement:

To determine the relationships, from field data, that describe actual SASSY Management Unit operations and develop predictive models for the major variables based upon those relationships.

The problem statement was then reduced to several research questions which guided the thesis effort.

- a. What is the relationship between Requisition Objective Fill Rate and Complete Fill Rate?
- b. What is the relationship of Requisition Objective Fill Rates and Complete Fill Rates to other quantifiable SASSY variables?

¹³ See Appendix A.

c. What is the relationship between Total Demands and Requisition Objective Demands to Complete Fill Rate?

2. Development of the Hypothesis

The research questions initially developed were by design supportive of the thesis hypothesis that quantifiable constant relationships exist between SASSY variables. was yet unknown whether any meaningful relationships might exist that were of a sufficiently high confidence level to be useful for predictive purposes. It was yet unknown whether there would be small enough standard errors of the estimate (SEE) to make the predictions worth-while. was a trade-off which had to be made between being very confident about very little and marginally confident about a great deal. The hypothesis was developed with Type I and Type II errors in mind. 1 To falsely reject the hypothesis that there are stable relationships between SASSY variables would be to continue SASSY Management Unit operations in the same manner as now.15 A distinction is made between "failing

¹⁰ Type I errors in hypothesis testing are those that result from rejecting a true hypothesis, whereas Type II errors result from failing to reject a false hypothesis.

¹⁵ The documents contained in Appendix A indicate that the status quo is not completely satisfactory and has some cost in terms of less than possible supply support for the same price and same effort.

to reject" and "accepting" a hypothesis. Failing to reject the hypothesis if false could result in management decisions being made on the wrong basis. There is no way to determine the costs of the Type I and Type II errors, but it is intuitively appealing, however, to believe that the system is working reasonably well and that introduction of new management policy (Type II) might seriously and expensively disrupt the system before the problem was identified and corrected.

3. Search for Data

The source of SASSY data was obvious—the SASSY Management Unit at Camp Pendleton. The question became very quickly "what data?" and "how far back in time?". The "what data?" question was answered by past events in that only certain historical data were available as many of the non-summarized data had been replaced in the files by current data. For preliminary work, data was accumulated in the following categories for years FY 1977-1979:

- •Percent Complete Fill Rate
- •Percent Requisition Objective Fill Rate
- •Number of National Stock Numbers (NSN*s) On Hand
- •Dollar Value of National Stock Numbers (NSN's) On Hand
- •Number of Requisition Objective (RO) NSN's On Hand

- •Dollar Value of RO NSN's On Hand
- •Percent Availability of RO NSN's On Hand
- •Dollar Value of NSN's with Dues
- •Total Demands
- •Percent Demands for RO Items

These categories of data were selected after discussions with the OIC, SASSY Management Unit, wherein it was determined which data were, in fact, available for collection and could be verified by normal audit procedures.

4. Research Task

The research task, developed from the problem statement, was a significant beginning step in the actual research phase of this thesis. Specifically, the broad general terms of the problem statement left the thesis writer with nowhere in particular to start. The narrowness of the research task statement and the research sub-tasks statements provided a good "jumping-off" point and allowed the use of computer-based analytical techniques. The research task statement: Determine the relationships of the categories of data collected at the SASSY Management Unit to the variables of primary concern. The research sub-task statements further defined the effort in terms of types of primary variables. Note the two separate classifications:

- a. Determine the relationships of measurements of overall SASSY Management Unit performance, Complete Fill Rate and Requisition Objective Fill Rate, to the other categories of variables collected.
- b. Determine the relationships of the measurements of SASSY Management Unit volume of business, Total Demands and Requisition Objective Demands, to the other categories of variables collected.

5. Research Design

The research design followed directly from the research tasks and sub-tasks. A review of the modeling literature, operations research literature and inventory management literature suggested that multiple linear regressions and correlation analysis had great potential for ferreting out the unknown relationships between SASSY variables. The correlations would indicate whether the variables being obtained at the SASSY Management Unit had much potential for inclusion in regression equations. The multiple linear regression approach had the advantage of "letting the data speak for themselves." If a relationship could not be shown by the regression equation's F or t-tests at any acceptable confidence level, then the hypothesis would just not be supportable by the data, a fact which

would be of very definite interest to the DIC, SASSY Management Unit.

The research design is such that it prevents unnecessary data collection, which is not only timeconsuming and unrewarding, but expensive. It was intended to get only one year's monthly data with which to show relationships and to use a second year's monthly data to validate the regression equations developed. The first run of correlations and regressions produced equations for Complete Fill Rate and Requisition Objective Fill Rate with low Coefficients of Determination (COD) and high standard errors of the estimate (SEE). A number of transformations were attempted with minimal increase in the coefficients of determination. Tried were "Power Curve", "Logarithmic Curve", "Exponential Curve" and "Variance Stabilizing" transformations.16

It appeared that little would come of this approach with the data and the variables available. The options remaining:

¹⁰ The data transformations used were of the more common variety:

^{1.} Power Curve Y = bx

Logarithmic Curve Y = b + alnx

^{3.} Exponential Curve Y = be

^{4.} Variance Stabilizing $Y^1 = Y/X$, $X^1 = 1/X$

•To use several year's worth of monthly data with the same variables as originally selected. •To seek other variables of higher predictive and correlative power. •To attempt another analytical technique.

The first option seemed the most expedient as the several year's worth of data for the variables selected were obtainable from the SASSY Management Unit. In the data collection effort, the data were checked for accuracy. There was no doubt that the data were compiled from the actual operations of the SASSY Management Unit. operations had been correctly talleyed into weekly and monthly summaries, and those values which appeared suspect individually to determine if were checked typographical errors OI some other form of misrepresentation. Not once was the monthly summary data provided by the SASSY Management Unit found to be in error. Thus was it possible to dismiss the often troublesome question of instrumentation bias. The data collected are correct and accurately represent SASSY Management Unit operations during the period covered. The second option seemed viable, especially if it could be combined with the There were significant variables missing from the equations but there was no indication of what was missing.

After several meetings with the OIC of the SASSY Management Unit, it was decided to use the following variable list, but with the understanding that only FY 1979 and FY 1980 data would be available for all the variables of interest.

C. DEFINITIONS OF THE VARIABLES

The following is the final primary variable list with a short explanation of the meaning of each variable and what it measures:

V1: <u>Percent Complete Fill Rate</u>--The percentage of all customer requisitions which were filled from shelf stock during the period covered.

Percent Requisition Objective (RQ) Fill Rate--The percentage of all requests for RO items which were filled from shelf stock during the period. RO items are those authorized for stockage and expected to be in stock as determined by usage over the past twelve months. Criteria for stockage are variable based upon unit price and usage. The RO List is updated monthly by computer process to determine NSN's which should either be added to or dropped from the list. The difference between Complete Fill Rate

¹⁷ See Appendix A for stratified buy algorithm contained in 1st FSSG point paper of 4 April 1979.

and the RO Fill Rate is that the Complete Fill Rate covers both those items which have been named to the RO List and those without requisition objectives. The usage of an item, in addition to determining where that NSN is on the RO List, also determines the number of items, or quantity, within an NSN (line item) which are authorized for stockage on hand. Note that the actual quantity of inventory on hand in a given NSN may be less than, equal to, or greater than the RO authorized stock level, depending upon and funding and stockage decisions. Generally, RO is the inventory goal or objective as determined by usage and the customers' indications of recurring need. In other words, it is that amount of stock in a given NSN which would be on hand if the stockage level exactly met the requirements as determined by usage.

V3: Number of National Stock Numbers (NSN's) On Hand--This is the number of different NSN's on hand and is often called number of line items. This is indicative of the range of stock, not the depth of stock, and is measured at the end of the month.

- v4: <u>Dollar Value of NSN's On Hand</u>--This is the dollar value of the inventory position and is measured at the end of the month. The dollar value is measured in millions of dollars.
- V5: Number of NSN's with an RQ--This is the number of line items which have been placed on the RO List as a result of past usage and the customers' indications that these items are of recurring demand.
- V6: <u>Dollar Value of NSN's with an RO</u>--This is the dollar cost in millions of dollars to stock RO items to their stockage objectives.
- W7: Number of RO NSN's On Hand--The number of RO NSN's that have an on hand balance as of the end of the month. This means that there is at least one each of an item on hand in a given RO NSN for it to be counted, and not necessarily the entire RO quantity.
- V8: <u>Dollar Value of RO NSN's On Hand</u>-This is the dollar value in millions of dollars of the RO line item inventory taken at the end of the month.
- v9: <u>Percent Availability of RO NSN's On Hand</u>--This is the percentage of all the stocked RO items which can be issued upon customer request. It is common and an on-going process

to pull "mount-out blocks" of supplies to be set aside for deploying units. With the number of deployments from Camp Pendleton, about twenty percent of the RO NSN's are not available for issue to customers at any given time.

V10: Receipts from Due--The number of items that were previously ordered by the SMU to replenish inventory or to directly satisfy customer demand, and which were received from the source of supply during the month.

V11: Number of NSN's with Dues--This is the number of line items which have been ordered but which have not yet been received by the SASSY Management Unit's General Account.

V12: <u>Dollar Value of NSN's with Dues</u>—The value in thousands of dollars of outstanding orders to sources of supply placed by the SASSY Management Unit, i.e., the cost of stock on order as viewed at the end of the month.

V13: Number of NSN's with Excess Dues Over Requisition

Plus Economic Retention Quantity—Excess dues are the number

of line items (previously ordered by the SASSY Management

Unit) that contain stock greater than the Requisition

Objectives for those line items and stock for non-RO items

(by definition, excess). Economic Retention Quantity (ERQ)

is an authorized over RO stockage level for RO items with an

on hand quantity greater than the requisition objective but equal to or less than a three year supply based upon usage. It is the amount of stock over the authorized level up to a three year supply level.

V14: <u>Dollar Value of NSN's with Excess Dues Over RO +</u>

<u>ERO</u>--This is value in thousands of dollars of the stock on order in excess of the ERQ amount.

V15: <u>Total Demands</u>—This is the total number of requisitions placed with the SASSY Management Unit, and is a measure of the volume of business being done. It has two components, RO Demands and Non-RO Demands.

V16: Number of Demands for RO Items -- This is the volume of business done in RO requisitions. Line items ordered by customers during the month are counted if they are on the RO List.

V17: Percent Demands for RO Items--This is the ratio in percent of V15 and V16. "In theory, it is desirable to have as close to 100% of the demands against RO as can be attained."16

^{18 1}st Force Service Support Group, Working Paper -- General Account Inventory.

V18: <u>Number of Backorders</u>—The number of line items that are to be filled from dues. Each requisition against a not in stock item results in the creation of a backorder.

V19: Number of NSN's with an RO Requirement But Not On Order-That which needs to be ordered to keep stockage levels up to RO, but which have not been ordered for one reason or another. The usual reason is a lack of PE funds to obligate. Contrast this with backorders; backorders result from customer demands which could not be filled from shelf stock, whereas V19 is a SASSY Management Unit generated need.

V20: <u>Dollar Value of NSN's with an RO Requirement but--Not on Order--</u>This is the amount in thousands of dollars to bring the stockage levels up to their proper RO status. It does not include dues.

V21: Number of NSN's On Hand Over RO + ERO--These are the true excesses of the system. These are the line items that are stocked past their RO and three year's supply (ERQ).

V22: <u>Dollar Value of NSN's On Hand Over RO + ERO</u>--This is the cost of the true excesses described in V21, and is reported in millions of dollars.

V23: Number of NSN's with 30 Day Usage -- The number of NSN's for which the 12 month's usage is greater than zero. 19

v24: <u>Dollar Value of NSN's with 30 Day Usage</u>-This is the extended value in millions of dollars of 30 day usage multiplied by the price for each counted NSN.

v25: <u>Warehouse Issue Confirms</u>—The amount of business that the General Account warehouses do in the month. It represents the number of requisitions issued through the warehouses.

v26: <u>Percent Total NSN's On Hand Which Have an RO</u>--This is the percentage of stock carried at the end of the month which has a requisition objective.

V27: Percent of the Total Value of NSN's On Hand Which

Have an RO--This represents the percentage of the total

inventory which is dedicated to RO line items.

V28: Regular and Hot Item Backorders Released--V28 and V29 will be treated jointly because they are closely related and separate definitions would be redundant. When regular backorder (BO) is established against low priority customer

¹⁹ Decimals are not carried in this SASSY computation; therefore, less than .5 is treated as zero. SASSY defines 30 day usage as 12 months usage/12, thus only those NSN's which have had 6 or more "hits" are counted.

demands (Issue Priority Group 3) for normally stock items (RO) temporarilly out of stock (NIS). This established an General Account obligation to the customer against incoming backorders are in Regular included stock. requirements when stock buys are computed. 20 A high priority customer demand (IPG I and IPG II) for normally stocked (RO) items temporarily out of stock (NIS) is "passed" to the source of supply (DoD Integrated Material Manager, IMM) an A3A transaction with SASSY Management Unit OPBUD/PE funding. 21 Note that this is a case of the SMU's General Account directly funding a specific customer requirement as opposed to a general stock buy with AOA dollars. This obligation of SMU OPBUD/PE monies is driven by customer requirements and is not within the management discretion of the Officer-in-Charge of the SMU. If the "passed" RO item was IPG I or IPG II NORS, then a hot item backorder is established by the General Account. 22 Hot item backorders are released to customers to take advantage of order ship lead time on previously established stock dues. The hot

²⁰ Buy requirement = RO + BO - On Hand - Dues. Note that
this equation is in the form Buy Requirement = Requisition
Objectives - Assets.

²¹ See V30 and V31 definitions for discussion of A3A and A0A.

²² NORS: Not Operationally Ready, Supply. A maintenance category for inoperative combat essential equipment as opposed to NORM: Not Operationally Ready, Maintenance.

item backorder will be released to the customer if the stock due is received by the General Account prior to issue of the "passed" document by the Integrated Material Manager (IMM). This establishes a General Account memorandum obligation to the customer against incoming stock, but is not included in the requirements when stock buys are computed. Release occurs when the stock becomes available and is issued to the customer and the specific backorder document number.

V29: Regular and Hot Item Backorders Established -- See the discussion of V28 above.

V30: <u>AOA Dollar Value</u>--This is the SASSY Management Unit funding of stock. It represents the monthly investment in new inventory to achieve RO positions. As an aside, the AOA name comes from the Document Identifier Code (DIC) used to transmit these funds. The AOA amount is presented in thousands of dollars.

V31: A3A Dollar Value--The A3A Dollar Value, like the A0A Dollar Value, is the monthly total dollar value of customer documents passed to the IMM for action with OPBUD/PE funding. Whereas AOA monies are used for achieving desired stockage levels, A3A moneies are used for direct funding by the SASSY Management Unit of the customer requirements as in

backorders, etc. As with AOA, A3A is measured in thousands of dollars and is cumulative throughout the month.

V32: Month of the Piscal Year-This is a "counting" variable to account for the differences in funding for the different quarters in the fiscal year. Often it is feast in the first two quarters and famine in the third and fourth. Sometimes, there are year-end monies available which can be provided to the SASSY Management Unit to improve its inventory position. V32 was included just to keep track of whether the phase obligation rate planned in the annual budgets and the mid-year review of those budgets had any effect on SASSY Management Unit operations. Note that 1 corresponds to October and 12 corresponds to September.

V33: Number of the Period -- This is another counting variable which was included to show changes over time, and against which the other variables could be plotted. For example, one of the changes over time is the number of NSN's on hand. Each year, the number of line items carried in stock has shown an increase. Other variables have increased or decreased, and V33 would be used to help predict those changes over time. Note that the number of the periods start

with 13 and go to 36 (13 corresponds to Oct 78 and 36 corresponds to Sep 80).

D. SUMMARY

These first exploratory studies provided insight to the operations of SASSY and the environment faced by the SASSY Management Unit at Camp Pendleton. As mentioned in the Methodology paragraph, Chapter I, there was little expectation that the first run of variables would produce the perfect regression equation. These first runs using the variables just listed provided background understanding to search for other and better predictor variables and provided a sound basis to go into the statistical analysis phase of the research.

III. DESIGNING THE MODELS

A. INTRODUCTION

1. Review of the Literature

After a reveiw of statistical modelling literature, it became evident that because of the exceptional variability of the data, regression analysis and time series analysis techniques held the key to determining the systems relationships in SASSY as viewed from the perspective of the OIC of the Camp Pendelton SASSY Management Unit. characteristics desired for the spending model during the model development phase often seemed contradictory. The difficulties in modelling "open" and "relatively closed" systems are legion. In some respects, the SASSY Management Unit functions as a relatively closed system "with all the attendant properties such as entropy. "23

2. System Relationship Considerations

Viewed from a systems-thinking perspective, the SASSY Management Unit looks fairly simple until the impacts of external pressures and events beyond the control of the

²³ Klir, J. and Walach, H., <u>Cybernetic Modelling</u>, Iliffe Books, 1967. Entropy is the loss of energy and resources because of their consumption within a system without replacement.

OIC are analyzed. In a relatively closed system, the path over which the external environment act upon the system are accurately defined. Such is partially the case of the SASSY Management Unit: inputs flow along predetermined lines and the inputs themselves, supplies, equipments, and 0 & M, MC appropriated funds are very accurately defined quantified. Other inputs such as managerial decisions by persons other than the OIC and which are made external to the system, are not so easily quantified, but they can be described. There is no limiting the range of conditions and events that effect the inputs to the SASSY Management Unit, for they range from Congressional Committee opinions to foreign affairs, to technological change, and even to the state of the economy and the mind of the nation. It is expected that the operation of a supply system which is externally funded (inputs) with more than \$20 million each year reflects Presidential and Congressional and other political decisions. For these sorts of reasons, funding levels at the SASSY Management Unit tend to vary considerably. Note especially the graph of V30 (\$AOA) and V31 (\$A3A) against time in the graphs in Appendix B. There appears to be little constancy in funding decisions. The hypothesis, that there are constant systems relationships

among SASSY variables, depends upon a certain amount of dynamic equilibrium or homeostasis. Walter Buckley, though writing principally of complex adaptive social science systems, described the relatively closed system thusly:

"Equilibrial systems are relatively closed and entropic. In going to equilibrium, they typically lose structure and have a minimum of free energy; they are affected only by external 'disturbances' and have no internal or endogenous sources of change....and since they are relatively closed, they have no feedback or other systematic self-regulating or adaptive capabilities."24

It is easy to see that the General Account would soon empty if the customer demands continued unabated after financial inputs are discontinued or blocked. The matching of inputs to outputs provides the management with a complex but structured task. In setting funding levels to achieve a 75% (Headquarters, Marine Corps directed) RO Fill Rate Goal, an external equilibrium is forced upon the system. But as in most complex, not completely closed systems, many of the external demands upon the system are conflicting. The set relationship that RA funding provided to customers generally closely equals the amount of OPBUD/PE funding provided to the SASSY Management Unit and the setting of a funding goal to accomplish a 75% RO Fill Rate, takes away from the

^{2.} Buckley, W., "Society as a Complex Adaptive System", Modern Systems Research for the Behavioral Scientist, Aldine Publishing Co., 1968, p. 490.

internal structure of the SASSY Management Unit and allows it in effect to be controlled from the Headquarters, PMFPac and Headquarters, Marine Corps, levels. Remaining, nonetheless, in the SASSY Management Unit is "an interlocking complex of processes characterized by many reciprocal cause-effect pathways."²⁵

3. System Definition

In attempting to view the SASSY Management Unit as an entity, it must be remembered that as with any other system, it is a collection of interconnecting systems. In essence, this is the first lesson of systems, that any definition of systems is recursive, i. e., an understanding of the object system as a whole depends upon an understanding of its parts, which in turn are themselves systems comprised of other systems. The point is to define the SASSY Management Unit, i. e., to establish finite limits and boundaries in order that the definition can be further reduced to a set of linear equations showing the principal relationships. The setting of limits proved to be troublesome—there was little indication of where to draw the line and to end the system. "There are always other

²⁵ Watt K. E. P. Systems Analysis in Ecology, Academic Press, 1966), pp. 1-3.

external as well as internal relationships that can be added to portray a more complete picture of what is going on."26

The definition of the SASSY Management Unit was tied to the hypothesis and the obejectives of this thesis. It makes little sense if the definition leads to development of an unusable model. The need for an appropriate decision support system, or usable model, is being emphasized. A greatly simplified set of relationships of the SASSY Management Unit to its environment are depicted in Figure 1.

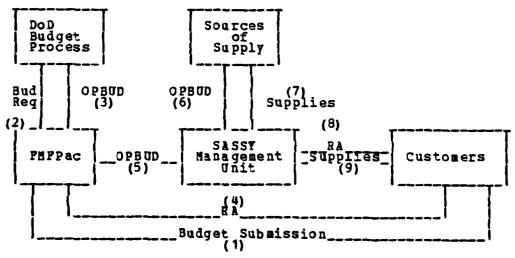


FIGURE 1: Budget and Supply Relationships

Reading the Figure 1. diagram in sequence of numbers shows that the process is iterative:

Beckett, J. A., Management Dynamics: The New Synthesis, McGraw Hill, 1971, p. 33.

- 1. The customers of the SASSY Management Unit prepare their budgets for submission to Headquarters, FMFPac.
- 2. PMFPac sends the aggregate forward where eventually it enters the Department of Defense Planning, Programming, Budgeting System (PPBS). For the purpose of this thesis, it is sufficient to say that at some point in time, the Office of Management and the Budget (OMB) apportions some of the appropriated funds to Headquarters, Marine Corps.
- 3. From Headquarters, Marine Corps, some appropriated funds are reallocated to Headquarters, PMPPac. Here the OPBUD/PE funds are matched with RA funds.
- 4. The customers receive RA funds.
- 5. The SASSY Management Unit receives equivalent OPBUD/PE funds, thus maintaining the general RA=PE relationship.
- 6. The SASSY Management Unit orders supplies and equipments from its sources with \$AOA for stock replenishment and with \$A3A for direct funding of customer requisitions.
- 7. The materials "received from dues" arrive from the suppliers and are available for issue to customers.

- 8. The customer requisitions materials using RA funds.
- 9. The SASSY Management Unit issues the materials.

Figure 1 looks deceptively simple. The quantification problem comes in when one realizes that the SASSY Management Unit may not have adequate funds remaining from its stockage actions to direct fund a customer requirement. When this occurs, a "backorder" is established. Only when OPBUD/PE funds become available is the backorder "released". time between ordering supplies (creating dues) and their receipt averages between sixty and ninety days for the Camp Pendleton SASSY Management Unit. A subtlety not immediately evident is the mix of budget years. The customers budgets are submitted for the POM process which preceeds the authorization process and the year later follow on appropriations process. The funds received by the SASSY Management Unit are the result of customer budget actions two years earlier. A change in commitments can result in running out of funding. 27 Customer requistions continued Various reprogramming actions at the PMFPac, nonetheless. Headquarters, Marine Corps, Department of Defense and Office of Management and the Budget levels can

²⁷ Note in Appendix B that during February 1981 only \$27,000 was available for restockage purposes (\$AOA) instead of the usual more than \$850,000.

unanticipated funding shortfalls. In other systems, avoid being subject to the vagaries of the political system and the federal budget process, a "stock fund" is created. Congress appropriates funds which are then used by the Marine Corps to create a "corpus" which is used to provision the stockfunded supply system which is thenceforth run as a business where customers are charged a surcharge plus the cost of the merchandise to cover overhead, losses and restocking. In this manner, the stockfund continues to function without requiring additional funding from Congress except in extraordinary cases when the stock fund levels have been drawn down because of unforeseen price increases, This is not, however, the case with the SASSY etc. Management Unit and its General Account: it has no corpus. 26 PRELIMINARY REVIEW OF THE DATA

1. The Data

a. Variability

Table 1 is a summary of the data for Fiscal Years 1979 and 1980 upon which the model is built. Notice

²⁸ Stockfunding of operating forces is currently being tried in the U. S. Navy for aircraft carriers, but otherwise is restricted to the specified shore establishments.

particularly the coefficients of variation; that the data are extremely volatile is best shown by the coefficient of variation of .8378 for V30--AOA Dollar Value.29 For the OIC of the SASSY Management Unit to be able to make sense of data which vary so tremendously, he must have a very clear knowledge of what happens to the other variables when V30 moves from extreme to extreme. Further confusing the issue are variables such as V23--Number of NSN's with 30 day usage, which wary little at all (Coefficient of variation .03441). Each of the primary variables, V1 through V31, are graphed against time in Appendix B. Without further analysis, it would appear to the OIC that many of the data are random while others seem to establish somewhat of a steady state. It is strongly recommended that the reader peruse the graphs as they dramatically illustrate why this thesis is in a virgin area--the variables do seem to move without pattern for the most part.

²⁹ Coefficient of variation = mean/standard deviation

Table 1
FY 1979 and 1980 Data, Summary Statistics

Yar_	Mean	std. <u>Dev</u> .	Coeff. of Yariation	<u>Skewness</u>	<u>Kurtosis</u>
1234567891111111111222222222222222222222222222	58. 1428 72. 44004 30 129. 44002 27 6 73. 3164 22 2 19. 03522 80. 8856 5410. 88828 6675. 4141 3128. 5706 5128. 9723 28114. 4570 206 96. 3633 7383. 1259 125 99. 3125 13 971. 8459 216 90. 8438	4.70287 4.71378 4.71378 2667.7378 2667.731227 2667.731227 1696.815937 2677.031353 26808.728558 1697.28558 1698.248133 22339.36135 22339.36135 22339.36135 1667.4281537 1245.44187 3284.838761 4269.9491216 480.95192 480.95192	7 4 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	0286911 0286911 0286911 02914021 03327 031675792439100001 04941402115455 03167579220900001 01314775 01314775	-1.0879 -1.09913 -1.571029 -1.571029 -1.5713277338 -1.179351437 -1.18836292437 -1.18836292437 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877 -1.188362923877
21	21690.8438 73.0947 74.3809	8.1173 4.3183	.2135 .1098 .0581	1.2579 3929 2658	1.1473 5396 -1.0604
27 28 29	74.3809 4091.6475 6165.3125	4.3183 1246.2593 1701.2065	.0581 .3046 .2759	.5352 .9053	-1.0604 9901 3978
30 31	922.7607 785.9509	773.1135	.8378 .5101	1.0472 1.0925	1819 .1898

b. Skewness

Not only was it enough that the data were found to be highly volatile with extreme coefficients of variation, but they were also characterized by a tremendous range of skewness. Skewness is a statistical property describing a lack of symmetry about a measure of central tendency and is measured by comparing the arithmetic mean of a sample or population distribution with its median. If the distribution were symmetrical, the mean and the median would

be the same and the skewness would be zero. Appendix B and Table 1 show that some of the data are exceptionally skewed. Examples are V14-- \$ Value of NSN's with Excess Dues Over Requirement and Economic Reorder Quantity, V19, V24--\$ Value of NSN's with 30 Day Usage. Yet other data are more easily described by the Normal Distribution: V1--Complete Fill Rate, V3--Number of MSM's on Hand, V5--Number of MSM's with an RO, and V10--Receipts from Due. It is a tribute to the self-compensating properties of the system that variables such as V1 and V10 have symmetrical distributions. would normally expect that as the system is stressed with extreme variability in funding levels that the \$A3A and \$AOA purchases establishing dues would cause V10 to be skewed and extremely volatile, but as can be seen in Table 2 V10 is relatively stable.

Table 2
V10 Distribution Characteristics

Coeff. of Variation Mean Std. De v. Skewness Kurtosis 5410 2357 . 4356 .0622 -0.729examining the distribution characteristics variables such as V10, the choice of multiple linear regression seemed more appropriate as model-building analytical techniques. The cyclical up and down movement of the variables as shown in Appendix B graphs suggest time series analysis combined with the multiple linear regression.

c. Kurtosis

Variation and the skewness, the data distributions further exhibited some fairly extreme values of kurtosis. 30 Most of the distributions, as seen in Table 1, are "flatter" than the Normal Distribution. There was a tendency for variables which were the most skewed to also be the most kurtotic. The better examples of this pairing of characteristics are V14, V19, V20 and V24.

2. Summary

The extreme variability of the data gives the Appendix B Graphs a "shot-gun" appearance. This apparent randomness is reduced in part by the high values of skewness and kurtosis which lead one to believe that the thesis hypothesis might hold after all. The skewness and kurtosis were indicative of trends and relationships that were operative among the variables. For this reason, the decision to proceed with multiple linear regression was confirmed. The preliminary regression work reported as

³⁰ Kurtosis is a measure of the concentration of values about the mean of a probability distribution. The Normal Distribution has a kurtosis value of 3.0.

unsatisfactory in Chapter II, was the result of not having the correct variables to introduce to the regression equation. There was nothing inadequate in the technique. As will be shown later on in this Chapter, the use of "Variance Stabilizing" transformations because of the extreme variability of some of the data was not required when the proper variables were identified for inclusion in the regression equations. The use of "Logarithmic Curve" transformations to reduce skewness also was not required when the proper variables were selected. The same held true for the "Exponential Curve" transformations to reduce kurtosis.

C. DEVELOPMENT OF THE MODEL

1. Introduction

1

In determining the type of model to be developed, it was useful to consider some of the characteristics of models:

"What is a model? A model is a simplified representation of reality. Why use models? Models are used in analyzing events, activities and systems because they provide an attention-focussing and economizing mechanism for analysis and problem solving. A model is selective. It includes only those factors that are considered most relevant, from all possible factors that could be relevant for analysis and problem-solving regarding an issue. In addition to the factors, a model incorporates those relationships between factors which

apparently (or presumably) influence or cause the output or result which is the subject of the analysis."31

This view of modelling is similar to the Keen and Morton approach to decision support systems (DSS). Both tend to emphasize the need for effective decision-making. "There is often a conflict between efficiency and effectiveness. Effectiveness requires adaptation and learning, at the risk of redundancy and false starts.... Efficiency involves a narrowing of focus and minimization of time, cost and/or effort required to carry out a given activity."32 The most practical aspect of the DSS approach is that it emphasizes the model to be built aorund a given decision-making task, and even while the technical issues may be exceedingly complex, as is the case with the SASSY Management Unit, the principal thrust of DSS models is managerial. The model is not expected to determine how the OIC should spend his A3A and AOA funds, but to assist in that decision by identifying and quantifying the system parameters and relationships so that a more informed, more competent decision might be made.

McNallen, J. B., Zand, D. E., and Levin, A. Y., "The Use of Models for Analyzing the Budget Decision Making Process,", Armed Porces Comptroller, Vol. 18 (2-4), U. S. Govt. Publication, 1973, p. 17.

³² Keen, P. G. W. and Morton, M. S. S., <u>Decision Support Systems</u>: An <u>Organizational</u> <u>Perspective</u>, Addison-Wesley, 1978, p. 7.

A major caution while developing the model was to make it transferable to the user at the SASSY Management Unit. The "technology transfer" question addressed in Chapter VI is not an idle one. As Keen and Morton write about esoteric models of great complexity:

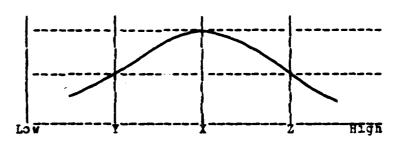
"The most prominent work in management science has obviously been the development of optimization models, especially linear programming and related techniques. While many of the algorithms are still fairly esoteric (there are probably more articles on integer programming than there are real world uses of it), this effort has had a substantial inpact on many large organizations."33

By way of contrast, models need not be so complicated in use that the using organization requires special staffing with persons of extraordinary talent. In no way does a simple to use model mean the model is of limited use, even though it fails to operate as an optimizing model. It has to be noted very clearly that an optimizing model can produce a solution which is not politically, economically, socially or operationally feasible, i. e., if unlimited assets and all the information were there in the first place, a model would not be required. "Many DSS are model based and typical of the management science tradition, but also tend to be fairly simple and sacrifice technical elegance in order to make them more conceptually accessible to the user. Several of

³³ Ibid., p.45.

the most effective DSS were are familiar with would be disdained by most management scientists."34 There is an optimal mix and volume of information input for any manager. "Complexity Theory" argues that too little or too much input load leads to boredom resulting in the model or DSS getting little use. It is apparent that too much information may be as dysfunctional as too little. This follows from the "U-Information processing by 'people in Curve Hypothesis: general' reaches a maximum level of structural complexity at some optimal level of environmental complexity (point X in Pigure 2.). Increasing or decreasing environmental complexity (points Z and Y) from the optimal point (X) lowers the conceptual level."35

Level of Information Processing



Environmental Complexity

Figure 2: Complexity Theory

³⁴ Ibid., p.59.

ss Shroder, H. M. Driver, M. J. and Steufert, S., <u>Human</u> Information Processing, Holt, 1967, P.37.

2. Simulation Versus Optimization

As seen previously in this Chapter, models designed to support managers' decisions may be conceptually different from the more rigorous optimization algorithms used in the areas of structured decision-making. Model usefulness does not correspond to sophistication. "Small, informal models that get better answers than now exist are required, not elegant sophisticated examples of the researcher's art. Simulation models, which represent a manager's concept of the key interactions of environmental variables, may be much more useful than optimization algorithms that are conceptual abstractions of the problem."³⁶ Note that the statistical descriptions of the SASSY Management Unit data in Table 1 lend themselves to use in a simulation model.

3. Regression Analysis

a. Introduction

"Simply stated, regression analysis is the utilization of relationships between variables (taken from historical data) to predict values of a specific variable when given the values of the others." The technique of regression analysis enables the system manager to substitute

³⁶ Ibid., p.93.

Journal, E. B. and Granof, M. H., Directing Audit Effort Using Regression Analysis, CPA Journal, (Feb., 1966), p.29.

statistical judgement, based upon the variable relationships over time, for intuition. Because of the statistical properties of regression equations, he has a feeling for the confidence he should place in the predictions made as a result of inputing data to the regression equation. Many regression problems involve more than one independent variable. An equations encompassing more than one independent variable is called a multiple linear regression model. The model takes the general form

³⁰ Hines, W. W. and Montgomery, D. C., <u>Probability and Statistics in Engineering and Hanagement Science</u>, Second Ed., John Wiley & Sons, 1980, p.393.

b. Proprietary Statistical Software

proprietary statistical packages are available with regression routines. The two used for the statistical work in this thesis were Statistical Package for the Social Sciences (SPSS). 39 and the UCLA Health Sciences Center Biomed (BMDP). 40 A preference was developed for the BMDP 2R Stepwise Regression program to identify variables for further work using the BMDP 9R All Possible Subsets Regression. BMDP 2R computes the estimates of the parameters of a multiple linear regression equation in a "stepwise" manner, i. variables are introduced to the equation (forward stepping) or extracted from the equation (backward stepping) one at a time according to their individual confidence intervals. Generally, a 95 percent confidence interval was used when introducing new variables. In developing the regression equations, notice was taken of the st that the regression model was to be used to present future observations of various independent variables.

Nie, N. H., Hull, C. H., Jenkins, J. G., Steinberger, K., and Bent, D. H., "SPSS: _Statistical_Package_for the Social Sciences", 2nd. Ed., Statistical_Package_for the Social McGraw-Hill, 1975).

oputer Programs P-Series", "BHDP-77: Biomedical Univ. of Ca Press, 1977.

c. Extrapolation

A model that fits well in the region of the original data will in all likelyhood fit poorly outside that original region. When the models developed in this thesis are forwarded for use at the SASSY Management Unit, care must be taken not to inadvertantly extrapolate beyond the region containing the original data. The levels of the variables jointly define the region containing the original data. Figure 3 provides a graphic display of how easy it is to extrapolate beyond the region defined jointly by the orginial data. One could easily think that the point (X_{01}, X_{02}) lies outside of the joint region of the region of the original observations even though x_0 lies within the range of X as X lies within the range of X. Thus, attempting to predict the value of a new observation at (X_{01}, X_{02}) would be an extrapolation of the original model and would tend to result in an unsatisfactory prediction.

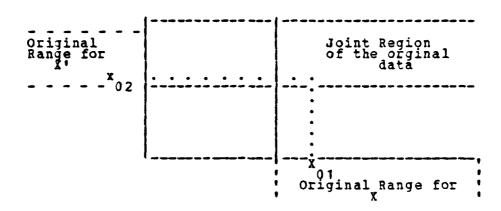


Figure 3: Extrapolation from Joint Region of Original Data

d. Model Accuracy

of the multiple linear regression models was that of the coefficient of determination (COD). COD is a measure of the amount of variance in the dependent variable explained by the variance in the independent regressor variables. Adding variables will increase COD but does not necessarily add to the predictive power of the regression equation. In building the models, variables were not entered into the equation using BMDP 2R unless they successfully passed an F-test hurdle at the 95 percent confidence interval.

e. Residual Analysis

Normal probability plots of the "residuals" were produced for each regression equation to provide an idea of whether the error terms were going to be a problem.

In those cases with several outlying values in a given variable, an effort was made to find other variables which could be used instead and not detract from the predictive power of the equations. These normal probability plots of the residuals are presented in Appendix D. Note that for the most part, the effort to find equations with normally distributed error terms was quite successful. Ideally, the x-axis spread in the graphs would be a small number and that it would be symmetrical about a point O standard deviations, and the graphed values would appear as a straight line.

IV. <u>STATISTICAL ANALYSIS</u>

A. INTRODUCTION

This chapter is included as background information for those who would use the regression equations in the future and who feel more comfortable with knowing how those equations were developed. Presented in this Chapter are the actual regression equations developed through use of the BMDP 2R and BMDP 9R regression programs. In those cases where the BMDP 2R program produced an equation with many variables, all of which exceeded the 95 percent confidence hurdle to enter by P-test, BMDP 9R was utilized to weed out the extraneous variables. The BMDP 9R All Possible SubSets Regression has the advantage of being able to define "best" subsets in terms of Mallows' Cp. *1 Mallows' Cp was used in BMDP 9R as a criterion along with the F-Tests in BMDP 2R to determine selections from the set of possible regression When both the F-Test and Mallows' Cp failed to variables. reduce the regressor variables down to a small number, the regression equation coefficient of Determination (Squared

^{**} Mallows' Cp = RSS/RMS - (N-2p') where RSS is the residual sum of squares based upon selected independent variables and RMS is the residual mean square based upon the regression using all independent variables. It is thus shown that the lower the Cp value, the less the error terms.

Multiple Correlation-SMC) was used in a fairly arbitrary It was prefered to keep the SMC value above .95, though anything above .90 or even .85, would probably be considered quite satisfactory for predictive purposes. prefered number of regressor variables was five or fewer though as may be seen in the remainder of this Chapter, five was frequently an optimistically low number. In every case, it was prefered to use lagged variables in the equations. The variable pool started with 33 variables previously listed and then was increased by an additional 93 variables by lagging each one of the primary 31 variables one, two and three months. 42 The remainder of the variables in the pool were composite variables, mainly cross-products, divisions, additions and subtractions with both the primary variables and the lagged variables and a mix of the two pes. The total number of variables in the pool from which the BMDP 2R and BMDP 9R programs could select was 250. Though only linear transformations of the data were made, there was a strong preference for untransformed variables. In all cases, no more than ten variables were considered acceptable. There were two reasons for this decision:

^{•2 71} lagged one month is shown as V1L1; lagged two months V1L2; lagged three months V1L3.

- 1. The additional variables were believed to explain only the peculiarities in the data sets for Fiscal Years 1979 and 1980. There was no indication that fine-tuning the equations on historical data would have any utility in predictions using future data sets.
- 2. The problem of technology transfer limited the model to those which could easily be used with little training. The Texas Instruments TI-59 Programmable Calculator has only ten lettered registers that would be simple for clerical personnel to use (A through E and A' through E'), and it was decided early in the technology transfer effort to use a readily available and inexpensive calculator such as the TI-59.

B. REGRESSION EQUATIONS BY VARIABLE

The equations in the following pages describe each one of the SASSY variables identified and defined in Chapter II.

Using V4 as an example, the equation would be read as

V4 = -2.86727 + 1.41675 (V22) + .111965 (V33) + .0004511 (V18L2)

1. V1--Complete Fill Rate

MALLOWS!	CP		8.11	1			
SQUARED M	ULTIPLE CORRELATION	ЙС	.98797				
MULTIPLE	CORRELATION		.99397	7			
ADJUSTED	SQUARED MULT. COR	R.	. 98149	9			
RESIDUAL	MEAN SQUARE		.409342				
STANDARD	ERROR OF ESTIMATE	.639798					
F-STATIST	IC		152.51				
NUMERATOR	DEG. OF FREEDOM		7	7			
DENOMINAT	OR DEG. OF FREEDO	5	13	3			
VARIABLE	[REGRESSION	STANDARD	STD	T-			
NUMBER	COEFFICIENT						
INTERCEPT	61.16161			10.86			
V 15	1 .0006860951	.00004573581	.6411	15.86			
	.3706881						
V 29	00216137	.000143157	7821	-15.101			
* V101	-2.276831	.3343671	3031	-6.81			
V5L1	000313168	.0001165961	1381	-2.691			
V5L2	10003290351	.000127650	1531	-2.58			
V7L1	000618333	-	-				
AVERAGE R	ESIDUAL	7 4-40 40 4 4 6 4 6 6 6 6 6 6 6 6 6 6 6 6 6	.0000				
RESIDUAL	MEAN SQUARE	•	40934184				
AVERAGE D	ELETED RESIDUAL		.0235				
AVERAGE S	QUARED DELETED RE						
(PREDIC	TION MEAN SQUARE)	•	55089652				
SERIAL CO	RRELATION		2706				
DURBIN-WA	TSON STATISTIC		2.5104				

^{*} V101 = V11/V12

2. <u> 2</u> ==	RO Fill Rate						
MALLOWS' CP	•		3	.06			
SQUARED MULT	TIPLE CORRELATIO	N	.90879				
MULTIPLE COR	RRELATION		.95330				
ADJUSTED SQUARED MULT. CORR. RESIDUAL MEAN SQUARE		١.	.86	970			
			2.207	152			
STANDARD ERE	ROR OF ESTIMATE		1.485	649			
F-STATISTIC			23	. 25			
NUMERATOR DE	EG. OF FREEDOM			6			
DENOMINATOR	DEG. OF FREEDOM	I		14			
VARIABLE (F	REGRESSION	STANDARD	STD	 	T-	 I	
NUMBER 1	COEPFICIENT	ERROR 1	COEFF	l S	TATISTIC	ı	
INTERCEPT	75.43151	2.274811	18.328	 	33.1	 6	
V 16	.0007247381	.0001188431	. 75 2	1	6.1	0	
V21	.0005779441	.0001436821	. 46 1	1	4.0	2	
¥28	001916841	.0004319881	580	1	-4.4	4	
V29	002323521	.0002469751	960	1	-9.4	11	
¥30	.004484811	.00184351	. 84 2	1	2.4	3	
* ¥109	004209161	.001414011	-1.076	1	-2.9	8	
						_1	
AVERAGE RESI	DIDUAL		.0000)			
RESIDUAL ME	AN SQUARE	2.2	20715228				
AVERAGE DELI	ETED RESIDUAL		. 1078	,			
	ARED DELETED RES						
(PREDICTIO	ON MEAN SQUARE)	3. 4	5362346				
SERIAL CORRI			-0.3443				

DURBIN-WATSON STATISTIC

1.9962

^{*} V109 = V30 + V31

3. <u>V3Number of Nation</u>	<u>ial Stock Numbers On Hand</u>	
MALLOWS' CP	3.34	
SQUARED MULTIPLE CORRELATION	. 98719	
MULTIPLE CORRELATION	.99357	
ADJUSTED SQUARED MULT. CORR.	.98398	
RESIDUAL MEAN SQUARE	114832.666048	
STANDARD ERROR OF ESTIMATE	338.869689	
F-STATISTIC	308.21	
NUMERATOR DEG. OF FREEDOM	4	
DENOMINATOR DEG. OF FREEDOM		
	STANDARD STD T-	 1
	ERROR COEFF STATISTIC	
	2509.281 .7351	
V21 0.938543	.0272726 1.151 34.6	411
V7 .645335	.0551511 .409 11.	701
V9 63.5584	15.6133 .157 4.0	07 [
V2L3 -42.6741	23.4578 057 -1.	821
		1
AVERAGE RESIDUAL	00000	
RESIDUAL MEAN SQUARE	114832.66604762	
AVERAGE DELETED RESIDUAL		
AVERAGE SQUARED DELETED RESI	DUAL	
(PREDICTION MEAN SQUARE)	162507.99379020	
SERIAL CORRELATION	01190	
DURBIN-WATSON STATISTIC	2.2027	

4. V4Dollar Value of N	SN's on Han	īq	
MALLOWS CP		4.00	ס
SQUARED MULTIPLE CORRELATION		.9557	2
MULTIPLE CORRELATION		.9776	1
ADJUSTED SQUARED MULT. CORR.		. 9479	1
RESIDUAL MEAN SQUARE		. 10862	3
STANDARD ERROR OF ESTIMATE		.32957	9
P-STATISTIC		122.3	2
NUMERATOR DEG. OF FREEDOM			3
DENOMINATOR DEG. OF FREEDOM		1	7
VARIABLE REGRESSION			
NUMBER COEFFICIENT	ERROR 10	COEFF	STATISTIC
INTERCEPT -2.86727	1.197481		
V22 1.41675	.1055771	. 96 9	13.421
V 33 [.111965]	.0156087	.4811	7.171
V18L2 .000451100 .	•	·	•
AVERAGE RESIDUAL		0000	1
RESIDUAL MEAN SQUARE	•	10862259	
AVERAGE DELETED RESIDUAL		0211	
AVERAGE SQUARED DELETED RESID	UAL		
(PREDICTION MEAN SQUARE)	•	16228710	
SERIAL CORRELATION		1115	
DURBIN-WATSON STATISTIC		2.1324	

· Z.

5. <u>v</u>	5Number of NSN's	with an RO				
MALLOWS			9.00			
SQUARED M	ULTIPLE CORRELATION		.98412			
MULTIPLE	CORRELATION	.99203				
ADJUSTED	SQUARED MULT. CORR.					
RESIDUAL	MEAN SQUARE	9969	98.508422			
STANDARD	ERROR OF ESTIMATE	3 ·	15.750706			
P-STATIST	IC		92.93			
NUMERATOR	DEG. OF PREEDOM		8			
DENOMINAT	OR DEG. OF FREEDOM		12			
VARIABLE	REGRESSION	STANDARD	STD	T-		
NUMBER	COEFFICIENT	ERROR CO	EPP	STATISTIC		
INTERCEPT	1659.80	1826.13	. 8551	.91		
V5L1	.4554321	.04196241	.4871	10.85		
* V86	16284.61	1333.71	.5581	12.211		
V 27	174.601	23.02951	.3891	7.58		
V13	-6.243121	.633013	5411	-9.861		
V 30	1.01851	.1250081	.4061	8.15 (
V25L3	.0758910	.01770601	. 196	4.291		
V14L3	12.51111	3.062011	. 1951	4.091		
V3L1	1 06 94 0 8 8 1	.02873841	0961	-2.421		
AVERAGE R	ESIDUAL		000	0		
RESIDUAL	MEAN SQUARE	99698	3.5084217	4		
AVERAGE DELETED RESIDUAL			50.165	7		
AV ERAGE S	QUARED DELETED RESI	DUAL				
(PREDIC	TION MEAN SQUARE)	177873	3.6952422	3		
SERIAL CO	RRELATION		641	9		
DURBIN-WATSON STATISTIC			3. 100	9		

^{*} V86 = V2L1/V31L3

6. <u>V</u> e	6Dollar Value o	f NSN's with a	n_RO			
MALLOWS!	CP CP		7.	03		
SQUARED MI	JLTIPLE CORRELATI	ON	.97563			
MULTIPLE	CORRELATION		.98774 .96519			
ADJUSTED S	SQUARED MULT. COR	RR.				
RESIDUAL I		.0350	65			
STANDARD ERROR OF ESTIMATE F-STATISTIC			. 1888	5 1		
			93.	43		
NUMERATOR	DEG. OF FREEDOM			6		
DENOMINATO	OR DEG. OF PREEDO	DM		14		
VARIABLE	REGRESSION	STANDARD	STD	T- (
NUMBER	COEPPICIENT	ERROR IC	OEFF	STATISTIC		
INTERCEPT	[10.3934]	1.54311	10.2681	6.74		
V6L1	.2368041	.07148211	. 2421	3.31		
v 9	0865559	.01064391	5661	-8.13		
₹7	1 .0002867451	.00003208231	.4811	8.94		
V9L2	104685201	.01240091	2521	-3.78		
* V101	2867580	.07707351	1771	-3.721		
** V 98	000178628	.0000850388	1481			
AVERAGE R	ESIDUAL		.00	I		
RESIDUAL I	MEAN SQUARE		.035664	57		
AVERAGE D	ELETED RESIDUAL		01	30		
AVERAGE S	QUARED DELETED RI	ES IDUAL				
(PREDIC	TION HEAN SQUARE)		.047625	12		
SERIAL CO	RRELATION		40	27		
DURBIN-WA	ISON STATISTIC		2.77	48		

^{*} V101 = V11/V12

^{** ¥98 = ¥3/¥4}

7.	Y7Number of RO NSN's on Hand
----	------------------------------

MALLOWS CP	7.00
SQUARED MULTIPLE CORRELATION	.95031
MULTIPLE CORRELATION	.97484
ADJUSTED SQUARED MULT. CORR.	.92902
RESIDUAL MEAN SQUARE	204368.171699
STANDARD ERROR OF ESTIMATE	452.070981
P-STATISTIC	44.63
NUMERATOR DEG. OF FREEDOM	6
DENOMINATOR DEG. OF FREEDOM	14

VARIABLE	I R	EGRESSION	STANDARD	1	STD	1	T- 1
NUMBER	10	oeppi cient i	ERROR	10	OEFF	i	STATISTIC
INTERCEPT	1	31943.61	1598.94	+1	18.82	251	19.981
▼1 4	ı	-16.2318	1.82012	21	64	51	-8.921
▼24L3	ŀ	-1559.201	162.92	1	60	21	-9.57
V30L3	ı	9908741	. 176 12	3	38	331	-5.631
V24	ı	463.6501	156.447	7	. 17	781	2.961
V 1	ł	-71.98701	23.938	71	20	10	-3.01
V31L2	ı	-1.121241	.38450	41	22	271	-2.921

AVERAGE RESIDUAL .0000
RESIDUAL MEAN SQUARE 204368.17169856
AVERAGE DELETED RESIDUAL 294.0155
AVERAGE SQUARED DELETED RESIDUAL
(PREDICTION MEAN SQUARE) 1022775.54593293
SERIAL CORRELATION -.2652
DURBIN-WATSON STATISTIC 2.5292

8. <u>v</u> 8	Dollar Value	of NSN's				
MALLOWS 0	P		6.0	3		
SQUARED MI	JLTIPLE CORRELAT	NOIT	.97817			
MULTIPLE	CORRELATION		.9890	3		
ADJUSTED S	QUARED MULT. CO	ORR.	R96882 .041906			
RESIDUAL 8	iean square					
STANDARD B	RROR OF ESTIMA	CE	.20470	9		
P-STATIST	tc		104.5	7		
NUMERATOR	DEG. OF FREEDO	1		6		
DENOMINATO	OR DEG. OF FREE	OOM	1	4		
VARIABLE	REGRESSION	STANDARD (STD (T-		
NUMBER	COEPFICIENT	error (C		STATISTIC		
INTERCEPT	1 -6.269421	.7971071		-7.87		
₩22	1.088831	. 06957511	.9281	15.65		
V33	.158055	.01079681	.8461	14.641		
V18L2	1 .0005626641	.0000707500	.5631	7.95 (
	·	.00004597891	· ·			
▼24L2	2104591	.08665391	118	-2.431		
▼30L2	10001247111	.00007265761	071	-1.721		
	1	ı	•	1		
AVERAGE RE	SIDUAL	• • • • • • • • • • • • • • • • • • • •	000			
RESIDUAL R	MEAN SQUARE		.0419058	8		
AVERAGE D	ELETED RESIDUAL		041	6		
AVERAGE S	QUARED DELETED !	RES IDUAL				
(PREDICT	TION MEAN SQUARI	3)	.0993001	8		
SERIAL CO	RRELATION		247	1		
DURBIN-WAT	SON STATISTIC		2.490	7		

9 . y	9Percent Availab	ility_of_RO_N	SN's on	<u>land</u>		
MALLOWS!	CP	7.73				
SQUARED M	ULTIPLE CORRELATIO	N	. 9441	7		
MULTIPLE	CORRELATION		.97168	3		
ADJUSTED	SQUARED MULT. CORR	•	.9202	4		
RESIDUAL	MEAN SQUARE		3.493909	5		
STANDARD	ERROR OF ESTIMATE		1.869199	9		
F-STATIST	ıc		39.46	5		
NUMERATOR	DEG. OF FREEDOM	6				
DENOMINAT	OR DEG. OF FREEDOM		10	ŀ		
VARIABLE	REGRESSION	STANDARD	STD	T- 1		
NUMBER	COEPFICIENT	ERROR 10	COEFF (STATISTIC		
INTERCEPT	1 105.6281	15.6778		6.741		
V18L3	.00230512	.0005058931	. 3791	4.561		
V11L1	.001367631	.0001848691	.4971	7.401		
V11L2	.00109071	.0002405261	. 3521	4.53		
V1L3	13926241	.1076711	2631	-3.651		
V2L2	4547041	.1503951	2651	-3.021		
V31L1	00357978	.001510311	1821	-2.371		
	1 1	1	t	1		
AVERAGE R	ESIDUAL		.000	00		
RESIDUAL	RESIDUAL MEAN SQUARE 3.49390502			02		
AVERAGE D	AVERAGE DELETED RESIDUAL . 1624					
AVERAGE S	QUARED DELETED RES	IDUAL				
(PREDIC	TION MEAN SQUARE)		4.398172	99		
SERIAL CO	RRELATION		08	11		
DURBIN-WA	TSON STATISTIC		2. 16	17		

10.	<u> 10Receipts from</u>	Due		
MALLOWS!	CP		7.28	
SQUARED M	ULTIPLE CORRELATION	1	.97898	
MULTIPLE (CORRELATION		.98944	
ADJUSTED S	SQUARED MULT. CORR.	•	.96767	
RESIDUAL 8	MEAN SQUARE	179634	.219147	
STANDARD I	ERROR OF ESTIMATE	423	.832773	
P-STATIST	rc		86.51	
NUMERATOR	DEG. OF FREEDOM		7	
DENOMINATO	OR DEG. OF FREEDOM		13	
VARIABLE	REGRESSION		TD	
number	COEPFICIENT			
INTERCEPT	33619.3	3387.381 1		
	.7232611			
V9L3	1 -275.9041	26.38931	5981	-10.461
	1 -467.3091			
V1L1	1 462.8551	44.25481	.879	10.461
V14L2	-21.0793	3.969611	2651	-5.311
V19L2	02890941	.009811581	1221	-2.951
₹24L 1	-458.099	177.873	1271	-2.58
1777167 0			.000	
	ESIDUAL MEAN SQUARE	179634		•
			187.018	
	ELETED RESIDUAL		107.010	3
	QUARED DELETED RES		9705289	E
	TION MEAN SQUARE)	/41241.	. 153	
SERIAL CO.			1.631	_
DOKRTB- MW	TSON STATISTIC		, 1.031	•

11. <u>V11Number of MSN</u>	's With Dues
MALLOWS! CP	6.16
SQUARED MULTIPLE CORRELATION	.94559
MULTIPLE CORRELATION	.97242
ADJUSTED SQUARED MULT. CORR.	.91630
RESIDUAL MEAN SQUARE	419752.978326
STANDARD ERROR OF ESTIMATE	647.883460
P-STATISTIC	32.28
NUMERATOR DEG. OF FREEDOM	7
DENOMINATOR DEG. OF PREEDOM	13
VARIABLE REGRESSION	STANDARD STD T-
•	ERROR COEFF STATISTIC
	1641.44 1.342 1.83
V30 3.08910	.234671 1.066 13.16
V21 293305	.049778114301 -5.891
V13L2 -3.46692	.87484612981 -3.961
V30L3 1.35617	.2479711 .3971 5.471
V15L1 .112824	.03715561 .2221 3.041
V30L1 .806182	.243480 .249 3.31
	.0898720 .213 2.62
AVERAGE RESIDUAL	.0000
RESIDUAL MEAN SQUARE	419752.97832574
AVERAGE DELETED RESIDUAL	-63.7996
AVERAGE SQUARED DELETED RES	IDUAL
(PREDICTION MEAN SQUARE)	654438.29917874
SERIAL CORRELATION	.0319
DURBIN-WATSON STATISTIC	1.8048

12. <u>y</u>	<u> 12Dollar Value G</u>	of NSN's with	Dues					
MALLOWS' C	P		5.91					
SQUARED MU	ILTIPLE CORRELATION	.96786						
MULTIPLE C	CORRELATION		.98380)				
ADJUSTED S	QUARED MULT. CORR.	•	. 95409					
RESIDUAL M	IEAN SQUARE	3003	33.964655	i				
STANDARD B	RROR OF ESTIMATE	17	73 .3 03101					
F-STATIST	rc .		70.27	•				
NUMERATOR	DEG. OF FREEDOM		6	•				
DENOMIN ATO	OR DEG. OF FREEDOM		14					
VARIABLE	REGRESSION	STANDARD	STD	T- (
NUMBER	COEFFICIENT							
INTERCEPT	-5415.79							
V30	1.063061	. 06 16 74 11	1.016	17.241				
V12L1	.8738331	.07468061	.8261	11.70				
V1 0	0971666	.02030821	2831	-4.781				
V9L3	1 66.62771	11.7705	.4211	5.661				
V15L3	. 05 86 2781	.0130743	.3051	4.481				
* 7 99	3538281							
AVERAGE RE			.000					
RESIDUAL S	iean square	3003	3 .96 46654	4				
AVERAGE DI	ELETED RESIDUAL		5.864	16				
AVERAGE SO	QUARED DELETED RESI	T D U A L						
(PREDICT	TION MEAN SQUARE)	4945	7.9469331	6				
SERTAL COL			196	49				
DEGLED COL	RRELATION		. , , ,	. 2				

^{*} V99 = V5/V6

NAVAL POSTGRADUATE SCHOOL MONTERCY CA F/6 5/1 STATISTICALLY DERIVED SYSTEM RELATIONSHIP MODELS FOR THE SASSY --ETC(U) AD-A104 073 JUN 81 J C CARGILL UNCLASSIFIED NL 2 0F 4

13. Y13Number of NSN's	With Excess Dues Over Req +
ERQ	
MALLOWS! CP	1.54
SQUARED MULTIPLE CORRELATION	.89965
MULTIPLE CORRELATION	.94850
ADJUSTED SQUARED MULT. CORR.	.86621
RESIDUAL MEAN SQUARE	3789.053051
STANDARD ERROR OF ESTIMATE	61.555285
P-STATISTIC	26.90
NUMERATOR DEG. OF FREEDOM	5
DENOMINATOR DEG. OF FREEDOM	15
	STANDARD STD T-
NUMBER COEFFICIENT	ERROR COEFF STATISTIC
	449.497 3.039 1.14
V11 .0611725	.006655631 .8141 9.191
V17L1 -13.4685	2.558161 .4801 -5.261
V7L2 .04 99019	.01400941 .3471 3.561
V5 0216841	.0075040212501 -2.891
V14L2 1.14466	.554045 .201 2.07
AVERAGE RESIDUAL	.0000
RESIDUAL MEAN SQUARE	
AVERAGE DELETED RESIDUAL	.9872
AVERAGE SQUARED DELETED RESID	
(PREDICTION MEAN SQUARE)	
SERIAL CORRELATION	 7913
DURBIN-WATSON STATISTIC	3.5349

14. <u>V14Dollar Value of NSN's</u>	V14Dollar Value of NSN's with Excess Dues					
Over RO + ERO						
MALLOWS CP	2.27					
SQUARED MULTIPLE CORRELATION	.56733					
MULTIPLE CORRELATION	.75321					
ADJUSTED SQUARED MULT. CORR.	.49097					
RESIDUAL MEAN SQUARE	2312.781513					
STANDARD ERROR OF ESTIMATE	48.091387					
F-STATISTIC	7.43					
NUMERATOR DEG. OF PREEDOM	3					
DENOMINATOR DEG. OF FREEDOM						

VARIABLE	RE	GRESSION	STANDARD	1	STD	1	T-
NUMBER	1 CO	efficient _i	ERROR	10	OEFF	ŧ	STATISTIC (
INTERCEPT	·	706.3901	307.746	 51	10.48	301	2.30
٧2	ı	-5.021491	2.62305	51	30	71	-1.91
▼7	1 -	.01459201	.00873639	91	36	571	-1.67
* ₹117	1	8.15512	5.08089	5 (. 39	531	1.61
AVERAGE R RESIDUAL				231	2.781	.00 513	
AVERAGE D	el et	ED RESIDUAL			4.	. 27	13
AV ERAGE S	QUAR	ED DELETED RE	SIDUAL				
(PREDIC	TION	MEAN SQUARE)		516	0.750	203	09
SERIAL CO	RREL	ATION			- ,	. 36	14
DURBIN-WA	TSON	STATISTIC			2.	. 22	50

^{*} V117 = V2L3 - V1L3

15. <u>V15Total Demands</u>	·	
MALLOWS' CP	6.00	
SQUARED MULTIPLE CORRELATION	.96865	
MULTIPLE CORRELATION	.98420	
ADJUSTED SQUARED MULT. CORR.	.95819	
RESIDUAL MEAN SQUARE	807277.776588	
STANDARD ERROR OF ESTIMATE	898.486381	
F-STATISTIC	92.68	
NUMERATOR DEG. OF FREEDOM	5	
DEMOMINATOR DEG. OF FREEDOM	15	
VARIABLE REGRESSION	STANDARD STD T-	1
	ERROR COEFF STATISTIC	
	1856.46 138 :	
V16 1.02486	.0545781 .996 18.7	181
V16L3 .326338	.0525567 .310 6.2	21
V11L1 478515	.085924412621 -5.5	5 7 J
V10L3 .479293	.123260 .220 3.8	391
	327.0641 .1181 2.4	
AVERAGE RESIDUAL	.0000	!
RESIDUAL MEAN SQUARE	807277.77658777	
AVERAGE DELETED RESIDUAL		
AVERAGE SQUARED DELETED RESI	DUAL	
(PREDICTION HEAN SQUARE)	1129771.54675278	
SERIAL CORRELATION	0729	
DURBIN-WATSON STATISTIC	2.0812	

16. <u>y</u>	16	Number of	Demo	nds_for_	RQ	<u>Items</u>	Ē		
MALLOWS . C	P						9.	00	
SQUARED HULTIPLE CORRELATION MULTIPLE CORRELATION			.97302						
						.986	42		
ADJUSTED SQUARED MULT. CORR.		ORR.				.955	03		
RESIDUAL M	EAN	SQUARE			8	19596.	4235	94	
STANDARD B	errof	OF ESTIMA	TE			905	3156	49	
F-STATISTI	C						54.	09	
NUMERATOR	DEG.	OF FREEDO	M					8	
DENOMINATO	OR DE	G. OF FREE	DOM					12	
VARIABLE	REG	RESSION		STANDA	ì D	ST	D 1	T-	<u>-</u>
Number	1 001	efficient!		error		COEF	P 1	STATISTI	C
INTERCEPT		14 3857 .		7951.	28	33	6961	18.	091
x 23	ı	-2.20757		.6701	50	۱	2491	-3.	2 9 [
V27	ł	-578.0881		57.20	33	-	. 585	-10.	111
V13L1	l	-10.76341		1.419	64	1 -	4571	-7.	58
V16L2	1	5420991		.06029	45	1 -	.536	-8.	991
75L1	1	.7850761		.1286	12		. 3811	6.	10 [
V23L1	1	-3.857051		.6673	57		4851	- 5.	781
* ▼101	1	-1714.291		441.4	78	i	. 25 1 į	-3.	88
V25L1	1	.1674811		. 05814	34	t .	. 182	2.	881
AVERAGE RI						~~~~	.00	00	1
PPCTAMAI S	. 2 1 M	SQUARE		s	119	596 U		69	
		ED RESIDUAL			, , ,		28.93		
		ED DELETED				'	20. 73	4 3	
	_	MEAN SQUAR			169	631.6	15281	66	
SERIAL CO							29		
DURBIN-WA	rson	STATISTIC					2.54	32	

^{* ¥101 = ¥11/¥12}

17.	V17Percent Deman	ds for RO Ite	215	
MALLOWS'	CP		7.00)
SQUARED I	MULTIPLE CORRELATIO	N	.96955	5
MULTIPLE	CORRELATION		. 98466	•
ADJUSTED	SQUARED MULT. CORR	•	.95649	•
RESIDUAL	MEAN SQUARE		1.483140)
STANDARD	ERROR OF ESTIMATE		1.217842	2
F-STATIS:	ric		74.28	3
NUMERATO	R DEG. OF FREEDOM		6	5
DENOMINA	TOR DEG. OF FREEDOM		14	L
VARIABLE	REGRESSION	STANDARD	STD	T-
NUMBER	COEFFI CIENT	ERROR 10	COEFF 1	STATISTIC
INTERCEP!	r 139.953	12.56481	23.970	11.14
V 1	.9 124521	.1225411	.7351	7.451
¥2	19940491	.1204701	7011	-8.251
V10L3	1001475951	.000158070	511	-9.341
	15781541			
V12L2	1 .002167391	.0006025731	.2651	3.60(
V31L3	00360191			-
AVERAGE	RESIDUAL		.000	
RESIDUAL	MEAN SQUARE		1.4831400	7
AVERAGE	DELETED RESIDUAL		204	17
AV ER AGE	SQUARED DELETED RES	IDUAL		
(PREDIC	CTION MEAN SQUARE)		2.6334018	30
SERIAL C	ORRELATION		.119) 4
DURBIN-W	ATSON STATISTIC		1.718	36

T

1	ľ

18. <u>V18Number of Backs</u>	<u>oriers</u>	
MALLOWS CP	2.76	
SQUARED MULTIPLE CORRELATION	.89125	
MULTIPLE CORRELATION	.94406	
ADJUSTED SQUARED MULT. CORR.		
RESIDUAL MEAN SQUARE	217389.019667	
STANDARD ERROR OF ESTIMATE		
F-STATISTIC	24.59	
NUMERATOR DEG. OF FREEDOM	5	
DENOMINATOR DEG. OF FREEDOM	15	
VARIABLE (REGRESSION)	STANDARD STD	T- 1
NUMBER COEFFICIENT	ERROR COEFF STA	TISTIC
INTERCEPT 24839.8	1955.08 20.287	12.71
V27L1 -223.148	24.744318511	-9.021
* V104 10.00561	1.756931 .5441	5.691
**V57 768.614	179.022 .386	4.291
V11L3 153345	.054171712591	-2.831
V22 -290.178	117.747 234	
AVERAGE RESIDUAL	.0000	
RESIDUAL MEAN SQUARE	217389.01966686	
AVERAGE DELETED RESIDUAL	-132.0149	
AVERAGE SQUARED DELETED RESI	DUAL	
(PREDICTION MEAN SQUARE)	525277.73567500	
SERIAL CORRELATION	1028	
DURBIN-WATSON STATISTIC	1.9676	

^{*} V104 = V15/V30L2

^{**} V57 = V2L1/V30

19. V19--Number of NSN's with an RO Requirement But Not on Order

MALLOWS' CP	1.60
SQUARED MULTIPLE CORRELATION	.67265
MULTIPLE CORRELATION	.32016
ADJUSTED SQUARED MULT. CORR.	.61489
RESIDUAL MEAN SQUARE	4606085.503993
STANDARD ERROR OF ESTIMATE	2146.179280
P-STATISTIC	11.64
NUMERATOR DEG. OF FREEDOM	3
DENOMINATOR DEG. OF FREEDOM	17

VARIABLE	1 R	egression !	STANDARD	ł	STD	ł	T- 1
Number	10	oefficient!	error	1	COEFF	1	STATISTIC (
INTERCEPT		36035.2	4837.8	7	10.42	01	7.451
V29L2	1	-1.105361	.40752	0 (38	21	-2.71
* ∀109	1	-1.095931	.46293	4 (33	31	-2.371
** V 99	ŧ	-4.151241	.85562	2	67	4 [-4.851
							1
AVERAGE R	esi	DUAL			•	00	00

4606085.50399326 RESIDUAL MEAN SQUARE AVERAGE DELETED RESIDUAL 59.1885

AVERAGE SQUARED DELETED RESIDUAL

(PREDICTION MEAN SQUARE) 5318726.32430368

SERIAL CORRELATION .2952

DURBIN-WATSON STATISTIC 1.3957

^{*} V109 = V30 + V31

^{**} V99 = V5/V6

20. <u>V20--Dollar Value of NSN's with an RO</u> Requirement But Not on Order

I.

HALLOWS' CP	4.32
SQUARED MULTIPLE CORRELATION	.98189
MULTIPLE CORRELATION	.99090
ADJUSTED SQUARED MULT. CORR.	.97585
RESIDUAL MEAN SQUARE	37809.698227
STANDARD ERROR OF ESTIMATE	194.447161
F-STATISTIC	162.61
NUMERATOR DEG. OF FREEDOM	5
DENOMINATOR DEG. OF FREEDOM	15

VARIABLE	R	EGRESSION	STANDARD	1	STD	1	T- (
NUMBER	1 C	DEFFICIENT	ERROR	I C	OEFF	1	STATISTIC
INTERCEPT	- -	35 2. 29 31	703.463	 31	. 28	21	.501
V 19	ı	.1129061	.00548657	71	. 88	91	20.58
₹25L2	ì	.03745131	.0115279	1	. 14	5	3.25 (
¥ 30	1	128757	.0660902	2	08	101	-1.951
₹25L3	1	.04862851	.0138582	21	. 19	51	3.511
V26L3	ı	-23.06931	10.1815	5 (-1.0	91	-2.271

AVERAGE RESIDUAL	0000
RESIDUAL MEAN SQUARE	37809.69822727
AVERAGE DELETED RESIDUAL	-9.8965
AVE. SQUARED DELETED RESIDUAL	
(PREDICTION MEAN SQUARE)	53450.97013857
SERIAL CORRELATION	4548
DURBIN-WATSON STATISTIC	2.8412

21.	<u> </u>	ber of NSN	's with 30	<u>Da</u>	v Usag	ie			
MALLOWS .	CP					8.0	00		
SQUARED M	ULTIPLE	CORRELATIO	N		.9	999	28		
MULTIPLE	CORRELAT	ION			• 9	996	54		
ADJUSTED	SQUARED	MULT. CORR	•	.99889					
RESIDUAL MEAN SQUARE STANDARD ERROR OF ESTIMATE				12004.450225 190.564822					
P-STATIST	IC			2566.27					
NUMERATOR	DEG. OF	FREEDOM					7		
de nomin at	OR DEG.	OF FREEDOM	DOM 13			13			
VARIABLE	REGRES	SION	STANDARD		STD	 }	T-		
NUMBER	(COEFFI	CIENTI	ERROR	100	DEFF	ł	STATISTIC !		
INTERCEPT	17		948.21				18.49		
₹26	1 -26	3. 773	6.3276	21	56	21	-41.691		
₹3	1 .3	564831	.017353	21	. 29	11	20.541		
V4L1	1 24	6.4581	34.966	31	. 10	31	7.051		
۸6	1 28	8.0911	36.174	71	. 08	191	7.961		
V30L2	1 .2	31188[.047803	91	. 42	271	4.841		
V31L2	12	73807(. 092900	4 (02	291	-2.951		
V 18L 1	1 .07	-		•		-	3.301		
AVERAGE R	ESIDUAL				•	000			
RESIDUAL MEAN SQUARE			12004.45022454						
AVERAGE DELETED RESIDUAL 10.3959									
	-	eleted Res							
(PREDIC	TION MEAT	ION MEAN SQUARE) 21786.14478802							
SERIAL CORRELATION0584									

DURBIN-WATSON STATISTIC

2.0941

22. V22--Dollar Values of NSN's on Hand Over RO + ERQ MALLOWS CP 8.51 SQUARED MULTIPLE CORRELATION .98174 MULTIPLE CORRELATION .99083 ADJUSTED SQUARED MULT. CORR. .97191 .027395 RESIDUAL MEAN SQUARE STANDARD ERROR OF ESTIMATE . 165513 99.87 P-STATISTIC 7 NUMERATOR DEG. OF FREEDOM DENOMINATOR DEG. OF PREEDOM 13 STANDARD | STD | T-VARIABLE | REGRESSION | NUMBER | COEFFICIENT | ERROR | COEFF | STATISTIC | INTERCEPT | -.467608| .743773| -.473| -.631 .00001706981 **V21** 1 .000188051 .6251 11,021 *** 7**98 1-.0005992901 .00008492371 -.5091 -7.061. 2661 V10 1 -.0001113881 .00001868831 5.961 .00004307431 ** ¥109 | .000247601| . 264! 5.751 .0216771 .009805251 **V9L1** 2.211 .1331 V14L2 | -.003798901 .001316071 -.1141 -2.891 V3L1 |.0000288872| .0000192129| .078| 1.50 AVERAGE RESIDUAL .0000 RESIDUAL MEAN SQUARE .02739467 AVERAGE DELETED RESIDUAL .0188 AVERAGE SOUARED DELETED RESIDUAL (PREDICTION MEAN SQUARE) .07747951 SERIAL CORRELATION -.3047

DURBIN-WATSON STATISTIC

2.2842

^{*} V98 =

^{**} V109 = V30 + V31

23. <u>V23Number of NSN's</u>	<u>s With 30 Day Usage</u>
MALLOWS CP	7.15
SQUARED MULTIPLE CORRELATION	.91875
MULTIPLE CORRELATION	.95852
ADJUSTED SQUARED MULT. CORR.	.86459
RESIDUAL MEAN SQUARE	31317.449791
STANDARD ERROR OF ESTIMATE	176.967369
P-STATISTIC	16.96
NUMERATOR DEG. OF FREEDOM	8
DENOMINATOR DEG. OF FREEDOM	12
VARIABLE REGRESSION	STANDARD STD T-
NUMBER (COEFFICIENT)	ERROR COEFF STATISTIC
•	1837.97 6.626 1.73
V23L1 .548587	.1079531 .6121 5.081
* V107 .210918	.03441621 .6601 6.131
V18L1 129389	.0381725 332 -3.39
V2L2 22.1545	13.81464 .1784 1.604
V31L3 310327	.16431411951 -1.891
V5L3 .0668828	.0239540 .325 2.79
V31L2 376710	.14953812691 -2.521
V31L1 232279	.14404011631 -1.611
AVERAGE RESIDUAL	.0000
RESIDUAL MEAN SQUARE	31317.44979051
AVERAGE DELETED RESIDUAL	34.3273
AVERAGE SQUARED DELETED RESI	
(PREDICTION MEAN SQUARE)	97723.61223853

SERIAL CORRELATION

DURBIN-WATSON STATISTIC

-. 1603

2.3078

^{*} V107 = V21/V22

24.	V24Dollar Value	of NSN's with	30 Day 0	<u>lsage</u>
MALLOWS 4	CP		8.01	l
SQUARED !	MULTIPLE CORRELATI	CON	.96312	2
MULTIPLE	CORRELATION		.98139	•
ADJUSTED	SQUARED MULT. CO	RR.	.93853	!
RESIDUAL	MEAN SQUARE		.026098	3
STANDARD	ERROR OF ESTIMATE	2	. 161548	3
F-STATIST	ric		39.17	•
NUMERATO	R DEG. OF FREEDOM		8	3
DENOMIN AT	OR DEG. OF FREEDO	DM	12	?
VARIABLE	REGRESSION	STANDARD	STD	T- į
NUMBER	COEFFICIENT	ER ROR C	O EPP	STATISTIC
INTERCEP	r 1.34483	.5835661	2.0641	2.30
*V111	1 .0002257561	.00007651691	. 2201	2.95
V11L2	000226155	.00002354591	7421	-9.601
V14L2	.01228071	.001588931	.558	7.731
V6L2	.4097471	.07467521	.6581	5.491
V28L1	1 .0003067171	.00004530821	.5521	6.771
V16L2	10000413511	.00001153641	2681	-3.58
V6L1	12743961	.08224561	4361	-3.341
V 18	10001003631	.00004057661	1891	-2.471
				1
AVERAGE			.000	
RESIDUAL	MEAN SQUARE		.0260976	51
AVERAGE	DELETED RESIDUAL		. 107	70
AV ERAGE	SQUARED DELETED RI	ESIDUAL		
(PREDI	CTION MEAN SQUARE		.3006962	24
SERIAL C	ORRELATION		137	12
DURBIN-W	ATSON STATISTIC		2.148	37

*V111 = V30L1 - V31L1

25.	V25Warehouse Issue	e Confirms		
MALLOWS •	CP		5.51	
SQUARED	MULTIPLE CORRELATION		.90134	•
MULTIPLE	CORRELATION		. 94939	1
ADJUSTED	SQUARED MULT. CORR.		.85906	
RESIDUAL	MEAN SQUARE	302132	1.798640	•
STANDARD	ERROR OF ESTIMATE	173	8.194983	l
P-STATIS	ric		21.32	!
NUMERATO	R DEG. OF FREEDOM		6	•
DENOMIN A	ror deg. of freedom		14	
VARIABLE	REGRESSION	STANDARD (STD (T- (
NUMBER	COEPFICIENT	ERROR (CO	eff (STATISTIC (
INTERCEP	T -17625.1	10288.31	-3.8071	-1.71
V16L3	.4315011	.1067791	.3891	4.041
V18	1.902191	.3499461	.5031	5.441
V27	376.0341	105.596	. 35 11	3.561
V13L1	-11.5901	2.603201	4541	-4.451
V18L3	1.075581	.4180431	. 2531	2.57
∀ 5	470501			
AVERAGE	RESIDUAL		000	0
RESIDUAL	MEAN SQUARE	3021321	.7986398	18
A V ER AG E	DELETED RESIDUAL		145.211	17
AV ER AGE	SQUARED DELETED RESI	DUAL		
(PREDI	CTION MEAN SQUARE)	3326576	.7528934	1
SERIAL C	ORRELATION		004	.9
DURBIN-W	ATSON STATISTIC		2.006	8

26.	<u> V26Percent Tot</u>	al NSN's on Han	d Which H	<u>iave</u>
	an RO			
MALLOWS	CP		7.00	•
SQUARED	MULTIPLE CORRELAT	ION	. 99829)
MULTIPLE	CORRELATION		.99915	i
ADJUSTED	SQUARED MULT. CO	RR.	.99756	•
RESIDUAL	MEAN SQUARE		. 160697	,
STANDARD	ERROR OF ESTIMAT	E	.400871	1
F-STATIS	TIC		1364.43	}
NUMERATO	R DEG. OF FREEDOM		6	j
DE NOMIN A	TOR DEG. OF PREED	OH	14	•
	REGRESSION			
NUMBER	(COEFFICIENT)	ERROR (C	OEFF (STATISTIC
INTERCEP	T 67.5050	4.25881	8.3161	15.851
W21	1002348221	.00004677281	9501	-50.201
₹ 7	1 .001300941	.00005951981	.2721	21.861
V8L1	.7959761	.1494081	.1081	5.331
V2L3	1 .08526201	.02678291	.0371	3.181
V5L5	1 .0001739321	.00005186951	.0471	3.351
¥23	[000547316]	.0002014151	0321	-2.721
1777167	RES IDUAL		.000	
	MEAN SQUARE		. 1606972	
	DELETED RESIDUAL		. 1000 9 7 2	
	SQUARED DELETED R		. 2344621	
	CTION MEAN SQUARE		160	
•	CIION HERN SQUARE) ORRELATION	1	2.274	
			2.214	·U
NARDTW- M	ATSON STATISTIC			

27. <u>Y27--Percent of the Total Value of NSN's on</u> Hand Which Have an RO

MALLOWS CP	4.06
SQUARED MULTIPLE CORRELATION	.87189
MULTIPLE CORRELATION	.93375
ADJUSTED SQUARED MULT. CORR.	.82919
RESIDUAL MEAN SQUARE	3.185242
STANDARD ERROR OF ESTIMATE	1.784725
P-STATISTIC	20.42
NUMERATOR DEG. OF PREEDOM	5
DENOMINATOR DEG. OF FREEDOM	15

VARIABLE	REGRESSION	STANDARD	STD (T- i
number	COEPPICIENT	ERROR 10	OEFF	STATISTIC
INTERCEPT	1 93.63881	14.9675	21.6841	6.26
V 20	1001629001	.0008133711	2041	-2.001
V 5	.001453721	.0002764761	.6531	5.261
* V 90	-29.85341	7.691011	4541	-3.881
A 3	10008191861	.000169731	5081	-4.831
V9L3	13487261	.09696971	4134	-3.601

AVERAGE RESIDUAL	.0000
RESIDUAL MEAN SQUARE	3.18524243
AVERAGE DELETED RESIDUAL	0229
AVERAGE SQUARED DELETED RESIDUAL	
(PREDICTION MEAN SQUARE)	3.56759904
SERIAL CORRELATION	0317
DURBIN-WAISON STATISTIC	1.9893

^{*} **V90** = **V2L3/V31L3**

28. <u>V2</u>	8Rejular and Ho	<u>t Item Backo</u>	<u>rders Rel</u>	<u> 2229d</u>
MALLOWS CP			6.11	
SQUARED MUL	TIPLE CORRELATION		. 95844	
MULTIPLE CORRELATION			.97900	
ADJUSTED SQ	UARED MULT. CORR.		.93607	
RESIDUAL ME	AN SQUARE	993	00.469606	
STANDARD ER	ROR OF ESTIMATE	315.119770		
F-STATISTIC			42.83	
NUMERATOR D	EG. OF FREEDOM		7	
DE NOMINATOR	DEG. OF FREEDOM		13	
	REGRESSION	STANDARD	STD	T- (
NUMBER	COEFFICIENT	ERROR C	oeff	STATISTIC
INTERCEPT	9274.221	1733.55	7.4421	5.35
V2L1	-381.716	31.04601	-1.1861	-12.301
V1L1	416.7951	30.0625	1.4981	13.86
V31L1	1.711851	.2437291	.4631	7.021
	.1852931		.6351	8.121
V18	5504071	.07061891	5411	-7.971
	.2449201		. 2201	3.711
۷1 (-67.2197			
AVERAGE RES	SIDUAL		.000	00
RESIDUAL ME	AN SQUARE	9930	0.4696055	5
AVERAGE DELETED RESIDUAL			43.122	28
AVERAGE SQU	ARED DELETED RESI	DUAL		
(PREDICT)	ON MEAN SQUARE)	18335	8.4727442	24
SERIAL CORE			074	
DURBIN-WATS	SON STATISTIC		2.058	37

29. <u>Y29--Regular and Hot Item Backorders</u> <u>Established</u>

MALLOWS! CP	11.00
SQUARED MULTIPLE CORRELATION	.99580
MULTIPLE CORRELATION	.99790
ADJUSTED SQUARED MULT. CORR.	. 99 160
RESIDUAL MEAN SQUARE	24324.142246
STANDARD ERROR OF ESTIMATE	155.961990
P-STATISTIC	236.96
NUMERATOR DEG. OF FREEDOM	10
DENOMINATOR DEG. OF FREEDOM	10

VARIABLE	Į B	EGRESSION	STANDARD	STD	1	T-
NUMBER	10	COEFFICIENT	ER ROR	COEFF	•	STATISTIC
INTERCEPT	1	25460.51	2128.96	1 14.9	661	11.96
V26L1	ı	-41.92391	6.97141	1	841	-6.011
V 2	1	-264.6621	11.3641	16	401	-23.291
V 16	ł	.2630481	.0104603	1 .6	601	25.151
V7L3	1	.2210601	.0457517	.1	571	4.831
V13	1	-2.099551	.254625	12	180	-8.251
V7L1	1	3596011	.0383247	12	991	-9.381
V2L1	1	135.775	16.9365	1 .3	091	8.021
V1L1	1	-146.2211	16.2073	13	851	-9.021
V29L2	ı	.2227931	.0437317	.1	561	5.091
V16L3	1	0361171	.0119469	0	891	-3.021

AVERAGE RESIDUAL	.0000
RESIDUAL MEAN SQUARE	24324.14224575
AVERAGE DELETED RESIDUAL	12.1606
AVERAGE SQUARED DELETED RESIDUAL	
(PREDICTION MEAN SQUARE)	40923.24922145
SERIAL CORRELATION	1558
DURBIN-WATSON STATISTIC	2.2650

30. <u>V30AOA Dollar Valu</u>	<u>e</u>				
MALLOWS' CP	6.71				
SQUARED MULTIPLE CORRELATION	.96942				
MULTIPLE CORRELATION	.98459 .95632 26109.091821				
ADJUSTED SQUARED MULT. CORR.					
RESIDUAL MEAN SQUARE					
STANDARD ERROR OF ESTIMATE	161.583080				
P-STATISTIC NUMERATOR DEG. OF FREEDOM	73.98				
	6				
DENOMINATOR DEG. OF FREEDOM	14				
VARIABLE REGRESSION	STANDARD STD T-				
NUMBER COEFFICIENT	ERROR COEFF STATISTIC				
INTERCEPT 36 19.52	780.103 4.682 4.64				
V12 .697306	.06383531 .7291 10.921				
V12L1 757721	.064286517491 -11.791				
* V120 ~755120	10895914711 -6.931				
V11 .131346	.02234161 .3801 5.881				
** V108 0971516;	.022725212051 -4.281				
∀7 L1102330∤	.029396911881 -3.481				
IUPDICE DECIDALI	0000				
RESIDUAL MEAN SQUARE	26109.09182087				
AVERAGE DELETED RESIDUAL					
AVERAGE SQUARED DELETED RESIL					
(PREDICTION MEAN SQUARE)					
SERIAL CORRELATION	2078				
SERIAL CORRELATION					

^{*} V120 = V2L3/V31L2/V30L1

^{** ¥108 = ¥23/¥24}

				_					
		A3A D	ollar V	<u>lue</u>					
MALLOWS '							7.00		
SQUARED B	ULT	IPLE CO	RRELATIO	N C		. 96			
MULTIPLE	COR	RELATIO	N		.98031				
ADJUSTED	SQU	ARED MU	LT. COR	R.		. 91	142	3	
RESIDUAL MEAN SQUARE STANDARD ERROR OF ESTIMATE			89	956.298	322	3			
				94.637	772	1			
P-STATISTIC NUMERATOR DEG. OF FREEDOM					57	7.49	•		
						(6		
DENOMINAT	OR	DEG. OF	PREEDO	1			1	•	
VARIABLE	i B	egres si	ои I	STANDAR	D [STD	·	T-	 !
NUMBER	10	OEFFICI	ent (ERROR	10	COEFF	ı	STATISTIC	ł
INTERCEPT	:	4343		776.6	301	10.83	341	5.5	91
V7	1	114	8631	. 01680	751	48	36 J	-6.8	3
¥32	ı	114.	5821	8.171	761	. 93	361	14.0	21
* V53	i	- 394.	3961	44.65	771	54	131	-8.8	3 (
V7L3	1	0972	4611	.02526	111	29	931	-3.8	5
V13L2	1	.704	710(.1250	381	. 33	381	5.6	4 [
V30L3	i	.0907	4021	.03882	881	. 14	191	2.3	41
	ł		ŧ		1		1		ı
AVERAGE E	RESI	DUAL					000	00	_ {
RESIDUAL	MEA	N SQUAR	e		899	56.2982	228	23	
AVERAGE DELETED RESIDUAL			4944						
AVERAGE S	QU I	RED DEL	ETED RES	5 IDUAL					
(PREDIC	T IC	N MEAN	SQUARE)		1288	34.8004	59:	32	
SERIAL CO			-				200	_	

***V53 = V2/V30**

DURBIN-WATSON STATISTIC

2.3848

C. SUMMARY

The equations presented on the preceding pages of this chapter are remarkable because of their high coefficient of determination (squared multiple correlation) values. values do not in themselves guarantee predictive power, but they do indicate how well the independent variables explain the variance in the dependent variables. It is again pointed out that the data used were those obtained from the SASSY Management Unit and that they were left in their original states with the exception of the few linear transformations that are shown with the regression equations that used them. Por example, V101 is a transformation of V11 and V12: V101 = V11/V12. The data have been left to speak for themselves, and if an equation is not a good predictor, then it was because the data could not support a prediction.

V. TESTING THE MODELS

A. INTRODUCTION

In Chapter IV, the models were introduced with the hopes that they might prove to be accurate enough to be useful. They are tested in this chapter against actual SASSY data from the first and second quarters of Fiscal Year 1981. At the time of this writing, only five months of FY 81 data were available, but they are adequate to show the predictive powers of the various models. Notice that in many cases, the models are asked to make predictions with data from outside their normal operating ranges, or they are asked to make out of range predictions from data within range.

B. EXTRAPOLATION

To better show the frequent extrapolation, the "data base" means for each independent prediction variable and each dependent variable is shown at the bottom of the table of data used in prediction. Note the wide ranges even within given variables. Some error is naturally introduced through round-off error.*3 These errors are best seen when

 $^{^{+3}}$ This comment applies to the recording and presentation of data as well as to the equations themselves.

comparing the dependent variables' data base means against the predictions of those variables from the data base means of the predictor variables. With very few exceptions, the models provide nearly identical values. The user of the models is cautioned again that unless the predictor variable values come from within the joint region of the original data as described in Figure &JOINT, the confidence in the predictions is greatly diminished.

The suggested method for determining whether a predictor variable is "stretching" the model or not is to see whether it is singly within the original range of that variable. This is but a rule-of-thumb as it is conceivable that, with the limited number of monthly data sets (24 months), the caution of having all variables within the original data's joint region, as per Figure 3, may not be met. Without resorting to the tedious task of going through each of the original data sets, it is just assumed that the models will be within range if the dependent variable and independent variables are between the smallest and largest values of the data base. For convenience, the range for each variable is shown in Table 3.

Table 3

Range of Values of Data Base Variables

·	LOW	HIGH		LOW	HIGH
V7 V2 V3 V4 V7 V8 V9 V10 V11 V12 V13 V14 V15 V16	50.7 65.7 24.8 24.8 1801.7 1801.7 1801.7 1933.1 1714 36.9 1714 205421	79.97 79.97 3436.50 3067.50 3067.60 46.70 89.10 10824.50 4769.98 3715.74	77 1189 112223344 77 77 77 77 77 77 77 77 77 77 77 77 77	503895 503895 720.032 128.34.00 128.34.00 15696.23 256623 256623 256623 27689	9624 13739 2319 2319 1864.26 1462.4 3330.0 880.317 27562

C. ROBUSTNESS OF THE MODELS

As seen in the various tests following, most models are quite robust except where the values of the predictor variables are small and the "standardized coefficients" for those variables are large. The model descriptions in Chapter IV show the standardized coefficients in addition to the regression coefficients. Those models, wherein the intercept value has a large standardized coefficient and the predictor variables have relatively small standardized coefficients, are comparatively insensitive to a given predictor variable being out of range. In evaluating the performance of a model, it is recommended that the errors in prediction be evaluated in light of the coefficient of

variation for the independent variable, the range of the independent variable and the Appendix B graphs of the data base. For example, when a given model predicts within thirty percent of the actual value, this may be considered a useful model if the variability and range for that variable are large and the model gives a "ball park" prediction otherwise not obtainable.

D. TESTS OF THE MODELS BY VARIABLE

The predicted values in this section are compared with the actual values. The predictions are presented along with the data that were used in making the predictions. purpose for showing so many tables and so much data is to give the reader confidence in the quality of the equations and their predictive power. Remember that the equations do not represent how things should be but rather how they have been in the past. Note the "%" column to the right side of the predicted and actual values. The percentages shown are the differences between the predicted and the actual values expressed as a percentage of the actual value. words, in the first case, the predicted value of V1 for October over-stated the actual value by 17.1% of the actual Because the individual predictions are subject to value. random error (normally distributed random error), the real

test of the equation is in seeing just how close a sample to the actual data sample it can generate. The statistics are are given for the five months data available and also for the 1st four months. Many of the funding decisions in the Marine Corps are made on the basis of periodic data. many of the cases where the four month data differ significantly from the five month data, it is because the model was asked to predict outside of its range. To provide an instant view of how close to the data base means the independent variables' values are, the bottom line in each of the "Data Used in Predictions" blocks gives the data base mean for the individual variables. Using V1 as an example again, it can be seen that the February value of V11 is less than half of its data base mean. Other variables, such as V31. have more dramatic variances from their data base The February value of V30, used in predicting V31, is but 27 (in thousands) while the data base mean is 923 (in thousands): this kind of variance from the measure of central tendency of the data base mean for V30 is likely to push the model into very strange predictions. In this case, the model's prediction of -1.6 (in thousands) was very much off the actual value of 1042 (in thousands). The robustness

of the model can be seen in the fact that the predicted mean for the 1st Quarter was only 12.3% over the actual value.

1. V1--Complete Fill Rate

1	PREDICTED	ACTUAL	Х
NOV, PY 81 DEC, PY 81 JAN, PY 81 PEB, PY 81	57.4 60.7 68.8 57.8 69.3	57.3 64.2 52.0 66.1	17.1 5.9 7.2 11.2 4.8

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
52.8 5.9 61.1 5.3	59.5 7.4 55.6 6.7	3.3 4.2

DATA USED IN PREDICTIONS

HONTH	V15 -	V17	₹29	V11	₹12
OCT NOV DEC JAN FEB	21852 24331 44305 23594 34676	72.0 73.0 76.0 69.0 77.0	5827 5814 7983 5481 5476	9057 7883 7828 5931 2982	4705 4222 3700 3738 2434
HEARS	28114	73.9	6165	667 5	31 29

HONTH V5L1 V5L2 V7L1 OCT - 27024 - 27078 - 18077 NOV 26757 27024 18616 DEC 26842 26757 18896	 _
OCT - 27024 - 27078 - 18077	
NOV	
HEANS275432740922378	

V1 Data base mean V1 predicted from data base means 58.1428 58.1818

2. <u>V2--RO Fill Rate</u>

	PREDICTED	ACTUAL	ર	
NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	75.0 75.9 71.1 75.2 80.9	73.4 79.9 68.9 80.6	19.0 3.4 -11.0 9.1 .4	

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	*
75.6 3.5 74.3 2.2	73.2 7.5 71.3 7.1	9.9

DATA USED IN PREDICTIONS

MONT	¥ 716	V21	₹28	₹29	V 30
OCT NOV DEC JAN FEB	15731 17699 33605 16288 26697	17 089 18615 18702 19615 20 287	3334 4942 6446 3841 4452	5821 5184 7983 5481 5476	1265 843 1200 827 1042
HEAN:	20696	125 9 9	4092	61 65	923

1	MONTH	V31		
	OCT NOV DEC JAN FEB	507 428 1974 826 1042	 	
	HEANS	785	 	

V2 Data base mean V2 predicted from data base means 72.4904 72.4905

3. V3--Number of NSN's on Hand

	PREDICTED	ACTUAL	8
OCT, FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	31051 33074 34655 35473 35780	31217 33139 34643 35489 36382	5 2 - 0 3 - 1 . 7

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
34006 1957 33563 1948	34174 2040 33622 1875	2

DATA USED IN PREDICTIONS

•	HONTH	V21	٧7	₹9	V2L3	
į	OCT NOV DEC JAN PEB	17089 18615 18702 19615 20287	18616 18896 20291 20131 20151	59.5 70.4 76.2 75.4 77.1	79.5 71.1 65.7 63.0 73.4	
	HEANS	1 25 99	22219	80:0		

V3 data base mean V3 predicted from data base means

1

30129.41 30129.41

4. V4--Dollar Value of NSN's on Hand

	PREDICTED	ACTUAL	*	•
OCT. FY 81 NOV, PY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	13.1 13.1 11.9 12.8 12.7	10.6 11.4 10.7 11.3 11.5	14.9 14.2 13.3 10.4	

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
1.1 12.1 1.2	11.1 .42 11.0 .41	10.0

DATA USED IN PREDICTIONS

MONTH	₹22	₩33	₹18L2	
OCT NOV DEC JAN PEB	5.2 4.8 5.1 5.2	37 38 39 40 41	5229 9624 7960 8859 8021	
HEARS	7.2	26	7224	

V4 Data base mean V4 Predicted from data base means 6.4667

5. V5--Number NSN's with an RO

	PREDICT ED	ACTU AL	Х
OCT FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	28377 25362 32603 31333 27941	26757 26842 26627 26705 26143	5.5 2.6 5.5 7.5

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Pre	licted	Actual	%
	29123 2876 29149 3232	26615 275 26733 26733	10.0

DATA USED IN PREDICTIONS

MONTH	V 5L 1	V2L i	V31L2	¥27	V 13
OCT NOV DEC JAN FEB	270 24 267 57 268 42 266 27 267 05	65.7 63.0 73.4 79.9 68.9	7762 1762 507 428 1974	79.0 78.0 79.0 77.0 77.0	630 679 475 5 16 408
HEARS	727542.9	73.0	719.0	74.4	572.5

MONT	W 30	V25L3	V14L3	V3L1	
OCT NOV DEC JAN FEB	1265 8 43 1200 8 27 27	20309 21727 21495 17191 13148	119 97 398 363 327	30694 31217 33139 34643 35489	
HEXN	922.8	727770.3	~~~773.7	-30145. 9	

V5 Data base mean V5 predicted from data base means

{

27673.3164 24046.9889

6. V6--Dollar Value of NSN's with an RO

	PREDICTED	ACTUAL	%
OCT, FY 81	7.2	7.1	-2.8
NOV, PY 81	7.1	8.3	-13.3
DEC, FY 81	7.1	7.4	-4.1
JAN, PY 81	7.1	8.3	-14.5
FEB, FY 81	7.4	9.0	-17.8

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
7.2 7.1 1.1	7.1 7.8 .6	12.5 -9.0

DATA USED IN PREDICTIONS

MONTH	V6L1	٧9	∀7	V9L2	∀11
OCT NOV DEC JAN FEB	6.5 7.1 8.3 7.4 8.3	69.6 70.4 76.2 75.4 77.1	18616 18896 20291 20131 20151	68.9 66.7 69.6 70.4 76.2	9057 7883 7828 5931 2982
HEXNS	5.8	80.3	<u>2</u> 2279	82.2	6675

1	MONTH	V12	A3	V 4	
	OCT NOV DEC JAN FEB	4705 4222 3700 3738 2434	31217 33139 34643 35489 36382	10.5 11.4 10.7 11.3 11.5	
	HEARS	3729	30129	6.5-	

V6 Data base mean V6 Predicted from data base means 5.8524 5.8863

7. V7--Number of NSN's with an RO on Hand

•	PREDICT ED	ACTUAL	%
OCT, FY 81	19206	18616	5.3
NOV, PY 81	19206	18896	1.6
DEC, FY 81	17682	20291	-12.9
JAN, FY 81	20289	20131	.8
FEB, PY 81	19228	20151	-4.6

MEANS POR PIVE MONTHS STD. DEV. PIVE MONTHS MEANS POR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
79202 956 19195 1104	79617 795 19484 850	-2.T -1.5

DATA USED IN PREDICTIONS

MONTH	V14	V24L3	V30L3	₹24	V 1
OCT NOV DEC JAN FEB	363 327 282 262 177	1.8 1.4 1.8 1.9	28 2452 1265 843	1.8 1.9 1.6 1.9 2.0	49.0 57.3 64.2 52.0 66.1
HEANS	1 29	7.6	915	1.6	58.1

Month	V31L2	 		
OCT NOV DEC JAN PEB	453 1762 507 428 1974	 ~ <i>~</i> ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	 	
MEXNS	7 19	 	 	

V7 Data base mean V7 Predicted from data base means 22219:0352

8. V8--Dollar Value of RO NSN's on Hand

	PREDICTED	ACTUAL	%
OCT, FY 81 NOV, PY 81 DEC, FY 81 JAN, FY 81 PEB, FY 81	10.5 9.7 10.3 10.7 11.2	8.9 8.4 8.7 8.9	25.2 9.0 22.6 23.0 25.8

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	*
8.6 8.6	8.7 .3 10.3 .5	16.5

DATA USED IN PREDICTIONS

MONTH	V22	V3 3	V18L2	V28L2	V3012
OCT NOV DEC JAN FEB	4.8 5.2 4.8 5.1 5.2	37 38 39 40 41	7960 7960 8859 8021 7907	2929 2221 3334 4942 6446	2452 1265 843 1200
HEARS	2.2		7224	4291	897

1	MONTH	V24L2	 	
	OCT NOV DEC JAN PEB	1.8 1.8 1.8 1.8	 	
-	MEANS	7.6	 	

V8 Data base mean v8 predicted from data base means

4.8095 4.8095

9. V9 -- Percent Availability of RO NSN's on Hand

	PREDICTED	ACTUAL	x
OCT, FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	9.6 96.9 94.8 85.7 79.0	70.4 76.2 75.4 77.1	37.6 24.4 13.7 2.5

MEANS FOR FIVE MONTHS STD. DEV. PIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
11.3 89.1 89.3	73.7 3.5 74.8 3.0	15.6 19.1

DATA USED IN PREDICTIONS

1	HONTH	V18L3	V11L1	V11L2	V2L2	V31L1
	OCT NOV DEC JAN PEB	5229 9624 7960 8859 8021	8992 9057 7883 7828 5931	1933 8992 9057 7883 7828	71.1 65.7 63.0 73.4 79.9	7762 507 428 1974 826
	HEINS	7277	5784	7003	73. 0	725

HO N TH	V1L3		
OCT NOV DEC JAN FEB	50.7 54.6 50.0 49.0 57.3	 	
MEANS	59.2	 	

V9 Data base mean V9 predicted from data base means 80.2856 80.2856

10. <u>V10--Receipts from Due</u>

	PREDICTED	ACTUAL	*
OCT FY 8 T	8 887	2502	247.3
NOV, PY 8 1	4 952	4162	19.0
DEC, FY 8 1	4 386	4163	-26.8
JAN, FY 8 1	4 5 37	3163	43.4
FEB, FY 8 1	3 305	3409	-3.1

MEANS POR FIVE MONTHS
STD. DEV. FIVE MONTHS
MEANS FOR 1ST POUR MONTHS
STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
5272 2139 5689 2142	3265 2051 3979 1487	43.0

DATA USED IN PREDICTIONS

HONTH	▼11L2	V9L3	V2L1	V1L1	V14L2
OCT NOV DEC JAN FEB	8992 9057 7883 7828 5931	74.0 68.9 66.7 69.6 70.4	65.7 63.0 73.4 79.9 68.9	50.0 49.0 57.3 64.2 52.0	398 363 327 282
HEARS	678 4	82.6	73.0	58.8	775

HONTH	V19L2	V24L1			
OCT NOV DEC JAN FEB	13705 8069 7996 10121 8183	1.8 1.9 1.6 1.9	10 mm = c = c	4	
HEXNS	933	7.6			

V10 Data base mean V10 predicted from data base means 5410.8828 5410.8424

11. <u>V11--Number of NSN's with Dues</u>

•	PREDICT ED	ACTUAL	%
OCT, FY 81	7488	9057	-17.3
NOV, PY 81	2530	7833	-67.7
DEC, FY 81	5606	7828	-28.4
JAN, FY 81	3494	5931	-41.1
FEB, FY 81	3282	2982	10.1

MEANS FOR PIVE MONTHS STD. DEV. PIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	۳,
2032 4780 2216	6726 2373 5912 3625	- 19.1

DATA_USED_IN_PREDICTIONS

HONTH	۷30	V21	V13L2	V30L3	V15L2
OCT NOV DEC JAN FEB	1265 843 1200 827 27	17089 18615 18702 19615 20287	676 630 679 475	28 2452 1265 843	31879 25650 21852 24331 44305
HEARS	g ₂₃	- 1 2599	543	975	27721

1	MO N TH	V30L1	V10L3		
	OCT NOV DEC JAN PEB	2452 1265 843 1200 827	3384 3276 395 2602 4162	 	an an an an an an an an an
	MEANS	856	5683	 	

V11 Data base mean V11 predicted from data base means 6675.4141 6675.4295

12. <u>V12--Dollar Value of NSN's with Dues</u>

	PREDICTED	ACTUAL	%
OCT, PY 87	4 973	4705	5.7
NOV, PY 81	4 503	4222	6.7
DEC, PY 81	3 642	3700	-1.6
JAN, PY 81	3 169	3738	-15.2
FEB, PY 81	2 637	2434	8.3

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
3785 954 4072 816	3750 847 4091 473	5

DATA USED IN PREDICTIONS

HONTH	V30	V12L1	∀ 10	V9L3	V15L3
OCT NOV DEC JAN PEB	7265 843 1200 827 27	4705 4705 4222 3700 3738	2502 4162 5989 3163 3409	74.0 68.9 66.7 69.6 70.4	33376 31879 25650 21852 24331
BEANS	923	3070	5411	82.6	27427

MON	TH	٧5	∀ 6		
OCT NOV DEC JAN PER		25757 26842 26627 26705 26143	7.3 8.3 7.8 9.0		
HEA	NS	27673	5.9	 	

V12 Data base mean V12 predicted from data base means 3128.5706 3174.1726

13. V13--Number of NSN's W/Excess Dues Over Red

+ FRO

	PREDICTED	ACTUAL	%
NOV, PY 81 DEC, PY 81 JAN, FY 81 FEB, FY 81	5691 837 858 650 526	630 679 475 516 408	23.3 80.6 26.0 28.9

MEANS FOR FIVE MONTHS STD. DEV. PIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
729 575	542 111 575 95	26.9 26.8

DATA_USED_IN_PREDICTIONS

-						
1	HONTH	V11	V17L1	V7L2	₹ 5	V14L2
	OCT NOV DEC JAN FEB	9057 7883 7828 5931 2982	71.0 72.0 73.0 76.0 69.0	18616 18896 20291 20131 20151	26757 26842 26627 26705 26143	398 363 327 282
	MEANS	6675	74.4	22497	27673	775

V13 Data base mean V13 predicted from data base means 572.4749 571.8729

14. V14--Dollar Value of Excess NSN's Over Reg

	PREDICTED	ACTUAL	Z	
OCT, FY 81	271	363	-25.3	
NOV, FY 81	196	327	-40.1	
DEC, FY 81	137	282	-51.04	
JAN, FY 81	181	262	-31.0	
FEB, FY 81	139	177	-21.5	

MEANS POR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST POUR MONTHS STD. DEV. 1ST POUR MONTHS

Predicted	Actual	я
145 92 196 56	71 309 45	-36.6

DATA_USED_IN_PREDICTIONS

1	MONTH	٧2	∀ 7	V2L3	V1L3	
	OCT NOV DEC JAN FEB	63.0 73.4 79.9 68.9 80.6	18616 18896 20291 20131 20151	79.5 71.1 65.7 63.0 73.4	50.7 54.6 50.0 49.0 57.3	
	MEANS	72.5	22219	72.8	59.2	

V14 Data base mean V14 predicted from data base means 128.9523 128.9530

15. <u>V15--Total Demands</u>

	PREDICTED	ACTUAL	7,
OCT FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	22072 23603 37437 20237 33282	21852 24331 44305 23594 34676	-3.0 -16.0 -14.2 -4.0

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FIVE MONTHS STD. DEV. 1ST FIVE MONTHS

Predicted	Actual	%
7592 7592 25828 7876	29752 9562 28521 10574	-9.4

DATA_USED_IN_PREDICTIONS

HONTH	▼1 6	V16L3	V11L1	V10±3	₹24
OCT NOV DEC JAN FEB	15731 17699 33605 16288 26697	23723 22425 18108 15731 17699	9957 9057 7883 7828 5931	3384 3276 395 2602 4162	1.8 1.9 1.6 1.9 2.0
MEANS	206 9 6	20598	5784	5683	1.6

V15 Data base mean 28114.4570 V15 predicted from data base means 28114.3148

16. V16--Number of Demands for RO Items

•	PREDICTED	ACTUAL	*
NOV, FY 81 DEC, PY 81 JAN, FY 81 FEB, FY 81	15 176 13 751 12 597 16 394 6 238	1573T 17699 33605 16288 26697	-22.3 -62.5 -76.6

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
72879 3946 14465 1648	7861 20831 3556	-30.6

DATA USED IN PREDICTIONS

MONTH	V23	⊽27	V13L3	V16L2	V5L1
OCT NOV DEC JAN PEB	14745 14745 14736 15125 15488	79.0 78.0 79.0 77.0 77.0	676 630 679 475 516	22425 18108 15731 17639 33605	27024 26757 26842 26627 26705
HEANS	13972	74.0	552	20674	27543

Honth	₩23L1	V11	∀ 12	V25L2	
OCT NOV DEC JAN PEB	13686 14662 14745 14736 15125	9057 7883 7828 5931 2982	4705 4222 3700 3738 2434	21495 17191 13148 22689 25844	
HEARS	1 3932	6675	3129	Z1661	

V16 Data base mean V16 predicted from data base means 20696.3633 20726.2007

17. V17--Percent Demands for RO Items

•	PREDICTED	ACTUAL	%
OCT, FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	77.0 77.7 77.9 76.0	72.0 73.0 76.0 69.0 77.0	5.5 5.5 12.9 -1.3

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
75.4 3.3 75.3 3.8	73.4 3.2 72.5 2.9	2.7 3.9

DATA USED IN PREDICTIONS

HONTH	V 1	٧2	V10L3	V27	V12L2
OCT NOV DEC JAN FEB	49.0 57.3 64.2 52.0 66.1	63.4 73.4 79.9 68.6	3384 3276 395 2602 4162	79.0 78.0 79.0 77.0 77.0	1714 4283 4705 4222 3700
HEANS	58.7	72.5	5683	74.4	3T06

1				 _~~~~~~~	 -
	HONTH	V31L3	·		
	OCT NOV DEC JAN PEB	15 16 453 1762 507 4 28			
	Beans	6 6 T		 	

V17 Data base mean V17 predicted from data base means 73.9047 73.9045

18. <u>V18--Number of Backorders</u>

•	PREDICT ED	ACTUAL	K
OCT, FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	73647 5562 5060 4697 7198	8559 8021 7907 8560 7879	-30.7 -36.0 -45.

MEANS POR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS POR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
7233 3711 7242 4285	8245 440 8337 450	-12.0 -13.0

DATA USED IN PREDICTIONS

	Month	V27L1	∀15	V30L2	V 2L 1	V 30
	OCT NOV DEC JAN FEB	76.0 79.0 78.0 79.0 77.0	21852 24331 44305 23594 34676	2452 1265 843 1200	65.7 63.0 73.4 79.9 68.9	1265 843 1200 827 27
1	HEARS	73.9	28774	897	73.0	923

HONTH	V11L3	₩22		
OCT NOV DEC JAN PEB	1933 1933 8992 9057 7833	5.2 4.8 5.1 5.2		
BEXNS	7092	2.3	 	

V18 Data base V18 predicted from data base means

7383.14286 6957.92878

19. V19--Number of NSN's with an RO Requirement

But Not On Order

	PREDICTED	ACTUAL	Х
OCT, FY 81	7709	7996	-3.6
NOV, PY 81	10211	10121	9
DEC, PY 81	11185	8183	36.7
JAN, FY 81	15137	10391	45.7
PEB, PY 81	13981	11932	17.2

MEANS POR PIVE MONTHS STD. DEV. FIVE MONTHS MEANS POR 1ST POUR MONTHS STD. DEV. 1ST FOUR MONTHS

1	Predicted	Actual	*
	71545 2975 11061 3086	9725 1646 9173 1258	+20.6

DATA USED IN PREDICTIONS

1	MONTH	V29L2	₹30	V31	⊽ 5	V 6
	OCT NOV DEC JAN PEB	9715 9957 5821 5184 7983	1265 843 1200 827 27	507 428 1974 826 1042	26757 26842 26627 26705 26143	7.1 8.3 7.4 8.3 9.0
!	MEANS	5736.6	922.8	786.0	727673.3	5.85

V19 Data base mean V19 predicted from data base means 9989.07818192.2467

20. V20--Dollar Value of NSN's with an RO

Requirement But Not On Order

	PREDICTED	ACTUAL	%
OCT, FY 81	1532	1006	52.3
NOV, FY 81	1887	2229	-15.3
DEC, FY 81	1450	1600	-9.4
JAN, FY 81	1372	2745	-50.0
PEB, FY 81	1872	3662	-48.9

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
7523 241 1560 227	2248 1026 1895 755	

DATA USED IN PREDICTIONS

HONTH	V19	V25L2	A30	V25L3	V26L3
OCT NOV DEC JAN PEB	7996 10121 8183 10391 11932	21727 21495 17191 13148 22689	7265 843 1200 827 17	20309 21727 21495 17191 13148	59.0 59.0 59.6 56.9
HEANS	9989	27346	923	27770	75.3

V20 Data base mean 1450.5225 V20 predicted from data base means 1450.5244

21. <u>V21--Number of NSN's on Hand Over RO + ERO</u>

	PREDICTED	ACTUAL	%
OCT, FY 81	17 529	17089	2.6
NOV, PY 81	19 398	18615	4.2
DEC, FY 81	20 142	18702	7.7
JAN, FY 81	20 921	19615	6.7
FEB, FY 81	21 639	20287	6.7

MEANS POR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS POR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
T9926 1581 19498 1452	18862 1207 18505 1047	5.6 5.4

DATA USED IN PREDICTIONS

HONTH	X26	х3	X4 L 1	X 6	X30L2
OCT-NOV DEC JAN FEB HEANS	59.6 56.9 58.5 56.7 55.4	31217 33139 34643 35489 36382	10.6 11.4 10.7 11.3	7.1 8.3 7.4 8.3 9.0	2452 1265 843 1200

1	MONTH	V31L2	V18L1		
	OCT-	453	<u>7</u> 950	 	
	DEC	17 62 507	885 9 802 1		
į	JAN FEB	1974	856 O		
	Herns	779	7224	 	
			'		

V21 Data base mean V21 predicted from data base means 12599.3125 12603.5931

22. V22--Dollar Value of NSN's on Hand Over RO

+ ERQ

	PREDICTED	ACTUAL	*
NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	#3.65 4.65 4.55	4.8 5.8 5.8 5.2	-16.7 -38.5 -4.2 -11.8 3.8

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
.8	5.0	=14.0
.6	.2	-18.0

DATA USED IN PREDICTIONS

	MONTH	V21	٧3	74	▼10	V30
	OCT NOV DEC JAN PEB	17089 18615 18702 19615 20287	31217 33139 34643 35489 36382	10.6 11.4 10.7 11.3 11.5	5942 6177 14736 12241 18325	7265 843 1200 827 27
į	HEARS	T2599	30129	6.5	5411	923

I	HONTH	₹31	V9L1	V14L2	V3L1	
	OCT NOV DEC JAN PEB	507 428 1947 826 1042	66.7 69.6 70.4 76.2 75.4	398 363 327 282	30694 31217 33139 34643 35489	
	MEXNS	786	81.3	TY5	30146	

V22 Data base mean V22 predicted from data base means 2.2333 2.3305

23. V23--Number of NSN's with 30 Day Usage

	PREDICTED	ACTUAL	%
OCT, FY 81	12755	14745	-13.0
NOV, FY 81	13183	14745	-10.6
DEC, FY 81	13426	14736	-8.9
JAN, FY 81	13697	15128	-9.4
FEB, FY 81	13717	15488	-11.4

MEANS FOR FIVE MONTHS
SID. DEV. FIVE MONTHS
MEANS FOR 1ST FOUR MONTHS
SID. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
13356 401 - 13265 400	14951 350 14817 209	-10.7 -10.5

DATA USED IN PREDICTIONS

MONTH	V23L1	∀21	₹22	V18L1	V2L2
OCT NOV DEC JAN FEB	136 86 14662 14745 14736 15125	17089 18615 18702 19615 20287	サ・8 5・2 5・1 5・2	7690 8859 8021 7907 8560	71.1 65.7 63.0 73.4 79.9
BEXNS	73785	1 2599	2.72	7399	73.0

-	MONTH	V31L3	V5L3	V31L2	V31L1	
ļ	OCT	T575	27726 27078	1762	176 2	
	DEC JAN	1762 507	27024 26757	507 428	428 1974	
	PEB	4 28	26842	1974		
i	HEXES	561	27247	/19	725	

V23 Data base mean V23 predicted from data base means 13971.8359 13777.4830

24. V24-Dollar Value of NSN's with 30 Day Usage

	PREDICTED	ACTUAL	8
OCT, FY 81 NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	2.6 4.6 5.2 2.8	1.8 1.9 1.6 1.9 2.0	142.1 142.1 187.5 173.7 40.0

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
3.4 1.9 4.1 1.4	1.8 1.9 1.1	127.8

DATA_USED_IN_PREDICTIONS

 MONTH	V30L1	V31L1	V11L2	V14L2	V6L2
OCT NOV DEC JAN PEB	2452 1265 943 1200 827	7752 507 428 1974 826	1933 8992 9057 7883 7828	398 363 327 282	6.5 6.5 7.1 8.3 7.4
HEXNS	856	725	7003	715	5.7

HTHOM	₹28L 1	₹16L2	V6L1	V 18	
OCT NOV DEC JAN PEB	2221 3334 4942 6446 3841	72425 18108 15731 17699 33605	5.5 7.1 8.3 7.4 8.3	8859 8021 7907 8560 7879	
MEANS	4198	20674	5.8	7383	

V24 Data base mean V24 predicted from data base means 1.6429

25. <u>V25--Warehouse Issue Confirms</u>

	PREDICTED	ACTUAL	%
OCT, FY 87 NOV, PY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	24 370 27 060 23 100 25 859 24 300	17797 13148 22689 25844 24569	105.8 105.8 1.8 -1.1

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
24938 1538 25097 1727	20688 5356 19718 5654	20.5 27.3

DATA USED IN PREDICTIONS

HONTH	V16L3	V 18	¥27	V13L1	V18L3
OCT NOV DEC JAN PEB	23723 22425 18108 15731 17699	8859 8021 7907 8560 7879	79.0 78.0 79.0 77.0 77.0	676 630 679 475 516	5229 9624 7960 8859 8021
HEANS	70598	7383	74.4	552	7277

-	,		r	 	 -
	HTHOM	₹ 5		i	
	OCT NOV DEC JAN PEB	267 57 278 42 266 27 267 05 261 43		 	
	HEARS	2 7673		 	

V25 Data base mean V25 predicted from data base means 21690.8438 21592.8423

26. <u>Y26--Percent Total NSN's on Hand Which Have</u> An RO

	PREDICTED	ACTUAL	z	
NOV, FY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	57.8 579.3 555.4	59.69 596.69 5586.7 555.4	1.6 1.4 -1.1	

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
57.8 2.0 58.4 1.8	57.4 1.6 57.9 1.4	.9

DATA_USED_IN_PREDICTIONS

1	MONTH	V21	₹7	V8L1	V2L3	V5L2
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	OCT NOV DEC JAN FEB	17089 18615 18702 19615 20287	18515 18896 20291 20131 20151	8.4 8.9 8.4 8.7	79.5 71.1 65.7 63.0 73.4	27078 27024 26757 26842 26627
Į	MEANS	12599	22219		72.8	27409

1	MONTH	₹23			
	OCT NOV DEC JAN PEB	14745 14745 14736 15125 15488	~	 ~~~~~	
	MEXNS	13972		 	

V26 Data base mean V26 predicted from data base means

73.9047 73.9049

27. <u>Y27--Percent Total Dollar Yalue NSN's with</u>

An RO

	PREDICTED	ACTUAL	%
OCT, PY 81	78.1	79.0	-1.1
NOV, PY 81	73.5	78.0	-5.8
DEC, PY 81	77.0	79.0	-2.5
JAN, FY 81	70.3	77.0	-8.7
PEB, FY 81	65.8	77.0	-14.5

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STC. DEV. 1ST FOUR MONTHS

Predicted	Actual	7.
72-9 5.0 74.7 3.5	78.0 1.0 78.3 1.0	-4.6

DATA USED IN PREDICTIONS

1	MONTH	₹20	⊽ 5	V2L2	V31L3	٧3
	OCT NOV DEC JAN PEB	1006 2229 1600 2745 3662	26757 26842 26627 26705 26143	71.1 65.7 63.0 73.4 79.9	1516 453 1762 507 428	31217 33139 34643 35489 36382
į	MEXNS		27673	73	661	30T29

T	HONTH	V9L3	 	
	OCT NOV DEC JAN FEB	68.9 66.7 69.6 70.4	 	
1	BEXNS	82.6	 	

V27 Data base mean V27 predicted from data base means 74.3809 74.7250

28. V28--Regular and Hot Item Backorders Released

	PREDICTED	ACTUAL	*
OCT, FY 8 1	3585	3334	7.5
NOV, FY 8 1	2247	4942	-54.5
DEC, FY 8 1	3975	6446	-38.3
JAN, FY 9 1	4540	3841	18.2
FEB, FY 8 1	3439	4452	-22.8

MEANS FOR PIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
3557 847 3587 975	4603 1196 4641 1378	-22.7 -22.7

DATA_USED_IN_PREDICTIONS

MONTH	V2L1	V1L1	V31L1	V 16	V 18
OCT NOV DEC JAN FEB	55.7 63.0 73.4 79.9 68.9	50.0 49.0 57.3 64.2 52.0	7752 507 428 1974 826	157431 17699 33605 16288 26697	8859 8021 7907 8560 7879
HEANS	73.0	58.8	725	20696	7383

Month	₹28L3	V 1		
OCT NOV DEC JAN PEB	3221 2929 2221 3334 4942	49.0 57.3 64.2 52.0 66.1	 	
MEANS	 4327	58.T	 	

V28 Data base mean V28 predicted from data base means

4091.6475 4091.6190

29. <u>Y29--Regular and Hot Item Backorders Established</u>

	PREDICTED	ACTUAL	8
OCT, FY 81	6 9994	5821	71.7
NOV, FY 81	6 990	5184	34.8
DEC, FY 81	9 189	7983	15.1
JAN, FY 81	6 840	5481	24.8
FEB, FY 81	7 746	5476	41.5

MEANS FOR FIVE HONTHS STD. DEV. FIVE HONTHS MEANS FOR 1ST FOUR HONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
8152 1388 8253 1581	5989 1137 6117 1271	36.T

DATA USED IN PREDICTIONS

MON	TH	₹26L1	٧2	V 16	V7L3	V 13
OCT NOV DEC JAN FEE		59.0 59.6 56.9 58.5 56.7	63.0 73.4 79.9 68.9 80.6	15731 17699 33605 16288 26697	20027 18644 18017 18616 18896	630 679 475 516 408
HEA	NS	74.4	72.5	2 0696	22 4 81	572

MONTH	V7L1	∀2L1	∀1 L1	V29L2	V16L3
OCT NOV DEC JAN FEB	18017 186 16 188 96 20291 20131	65.7 63.0 73.4 79.9 68.9	50.0 49.0 57.3 64.2 52.0	9716 9957 5821 5184 7983	22425 22425 18108 15731 17699
HEXRS	22378	73.0	5878	5737	20598

V29 Data base mean V29 predicted from data base means 6165.3125 6165.2972

30. <u>V30--AOA Dollar Value</u>

	PREDICTED	ACTUAL	я	•
OCT FY 81 NOV FY 81 DEC FY 81 JAN FY 81 FEB, FY 81	1 706 901 634 809 - 420	1265 843 1200 827 27	34.9 6.9 -47.2 -2.2	

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	%
906 461 1013 475	8324 493 1034 231	-2.0

DATA_USED_IN_PREDICTIONS

	V12	V12L1	V2L3	V31L2	V30L1
OCT- NOV DEC JAN FEB	4705 4222 3700 3738 2434	4705 4705 4222 3700 3738	79.5 71.1 65.7 63.0 73.4	453 1762 507 478 1974	2452 1265 843 1200 827
MEANS	3129	3070	72.8	718. 9	856

MONTH	V11	₹23	∀ 24	V7L1	
OCT NOV DEC JAN PEB	78 83 78 28 78 31 29 82	14562 14745 14736 15125 15488	1.9 1.6 1.9 2.0	18017 18616 18896 20291 20131	
HEARS	6675	73972	7.5	22377	

V30 Data base mean V30 predicted from data base means

922.7607

31. <u>V31--A3A Dollar Value</u>

	PREDICTED	ACTUAL	%
OCT, FY 87 NOV, PY 81 DEC, FY 81 JAN, FY 81 FEB, FY 81	1034 1245 1240 -1.6	507 428 1974 826 1042	33.T 141.6 -36.9 50.1

MEANS FOR FIVE MONTHS STD. DEV. FIVE MONTHS MEANS FOR 1ST FOUR MONTHS STD. DEV. 1ST FOUR MONTHS

Predicted	Actual	4
838 524 1049 268	955 621 934 715	+12.3

DATA USED IN PREDICTIONS

HONTH	٧7	₹32	₹2	₹30	V7L3
OCT NOV DEC JAN FEB	186 16 188 96 20 29 1 20 1 3 1 20 1 5 1	7 2 3 4 5	73.4 73.4 79.9 680.6	1265 843 1200 827 27	20027 18644 18017 18616 18896
HEANS	22279	7.1	72.5	923	22 48 1

1	HONTH	V13L2	V30L3		
	OCT NOV DEC JAN PEB	6 76 6 30 6 79 4 75	28 2452 1265 843	 	
	MEXNS	 5 4 3	91 5	 	

V31 Data base means V31 predicted from data base means 785.5909 858.9007

E. PERFORMANCE OF THE MODELS

As was shown in the preceding pages of this chapter, the performance of the models and their ability to predict varied considerably. A summary of their ability to predict is shown in tabular form in Table 4. From this table, it is shown which models were consistent predictors. In those cases where the models did not make accurate enough predictions to be of use, a greater data base would have been useful in eliminating the problem of the models being asked to operate outside of their proper ranges. Note that many of the models functioned quite well inspite of their independent variables being outside a plus-or-minus one standard deviation from their data base means. that all the models, except those for V3, V19, V20, and V25, were asked to make predicitions with the values of the independent variables or the dependent variables being more than one standard deviation from the data base means.

Table 4 Predictive Performance of the Models

VARIABLE		TST 4 MONTHS DATA PREDICTION ERROR
7234567891113456789012345678901	38584587587878787878787878787878787878787	7777 9-100 100 100 100 100 100 100 100

As can be seen from Table 4, the models for the following 17 variables are especially useful in making predictions:

	V 1	V 4	₹7	V17	V 23	v 30
	₩2	V 5	∀12	V 18	V 26	₹ 31
	v 3	V 6	V 15	21	¥27	
The	models	for the	following	, 6 v ar	iables s	should be
cons	idered u	seful but :	suspect:			
	V8	٧9	¥10	V 19	V22	₹25

The remaining 8 models for the following variables should be considered unreliable with extreme range data and should not be used unless it can be shown that they are being asked to predict within their joint ranges and are better predictors in the future than they are at the present:

V11 V13 V14 V16 V20 V28 V29

The fact that some of the models developed herein failed to measure up under real data tests does not mean that those variables they were to predict cannot be predicted, but that the data used in the data base did not support the making of accurate predictions. In other words, it just was not in the data. Future work in this area with a more extensive data base as future data becomes known and recorded for an effort such as this, would be expected to be productive. The limitations imposed by having only 24 sets of data, of which 3 sets were used to create lagged variables, left only 20 total degress of freedom. extremely easy under such circumstances of a less than voluminous data base to exceed the joint regions. Of the models in the "don't use" list, all were stressed by values obviously outside their ranges or by values close to the edge.

VI. USING THE MODELS

A. INTRODUCTION

This chapter is presented to give the user of the models a set of general procedures for their use. Because of the complexity of SASSY and the many jobs in the SASSY Management and the General Account, it is recognized that no one set of equations will provide the information needed by all, and certainly the set of thirty-one equations would be beyond the needs of many. For example, the equations that would benefit the General Account Warehouse Manageer are considerably different from are those that would benefit an accounting clerk in the SASSY Management Unit. warehouse manager would like to have a handle on the receipts from due, the number of NSN's on hand, the number of NSN's on hand with an RO, etc. He really has little need for the more espteric variables as dollar value of NSN's with an RO requirement but not on order. His basic need is to know how much he has to hold, in how many line items, and when and how much is coming in from dues. Because of the varying needs of the different users, it is not practical to attempt to cover all situations in this chapter. Instead,

it is appropriate to discuss, in more general terms, the pitfalls and traps that can catch one unaware in the use of regression equations for prediction.

B. USING LAGGED VARIABLES

The ability to use lagged variables is a tremendous advantage for the values of the lagged variables are already known and do not have to be estimated. Note that some of the equations require almost no current values, whereas other require a mixture or almost all current values. In developing the equations, a real effort was made to use lagged variables to the maximum extent. Whenever possible, a preference was given to lagged variables for inclusion in the regression equations, even when they were not quite as good a predictors as current value variables. With lagged variables, it is possible to make projections ahead of time which serve to increase various planning horizons. cases where the equations also call for a current, that is non-lagged variable, the user of the equations is forced to estimate or predict the current values either with one of the other regression equations or through some first hand knowledge as to what the value will probably be. manner, one could find himself using several equations to provide good input to the equation predicting the variable

of interest. With the more "normally distributed" variables, the user has the option of simulating the distribution with a normally distributed random number generator to get a feel for the probable range of the variable. A short cut to this method is to take the Table 1 distributions and means and enter high and low values of the current variable into the regression equation for the variable of interest. A less radical approach would be to take a low value that was one standard deviation below the mean of the current variable and a high value that was one standard deviation above the mean. In the absence of any information about the current status of the SASSY Management Unit and the General Account, this approach seems to have merit. It is especially attractive in those cases where the relative impact of the current variable on the dependent This can be seen easily in the case of variable is small. V7. Referring to the Chapter IV equation for V7, it is seen that the intercept has a relatively large impact on the dependent variable; it is more than eighteen times larger than the impact of V14, V24 or V1, which are the current (or straight) variables used in the equation. The dependent variable prediction error is not very sensitive to errors in prediction of V1, for instance. Note that the standard

error for V1 is 23.9 which gives a lot of room for prediction. Even an error of 10 percent in V1 would have a small impact of only 144 NSN's with an RO on hand which is relatively small when compared with the data base distribution characteristics of mean = 22219, std. dev. = 1941. By this process, the values of 58% + 4.7% and 58% -4.7% (53.3 and 62.7%) would be used to simulate the probable range of V1. This process would continue for V14 and V24, and the result is a low and a high prediction coming out of the regression equation for V7. It is emphasized that any time there is operational information to suggest a probable value for one of the required current variables, then that probable value should be used instead of the one developed through the above process.

For the user, the ideal situation would be to have an equation which has as its independent variables only lagged variables; but this is seldom the situation. In the case of V8, only V22 is unknown and has a relatively small impact on the value of the dependent variable. In the cases of V9 and v10, all the variables are lagged, thus current data are not required in order for the user to make a prediction.

C. USING STRAIGHT VARIABLES

Only one of the 31 models operates strictly on straight variables. The others use only lagged variables or a combination of straight and lagged variables. The goal of being able to predict the next month's values without resorting exclusively to current data from that month has been met in most cases. It should be noted that in the one case of V14, the coefficient of determination was significantly lower than for the other regression equations. It also had a coefficient of variation in excess of .5 and was highly skewed and kurtotic. In other words, V14 is minimally predictable. This is not an unexpected finding for one would not expect to be able to predict the value of stock on order in excess of the economic retention quantity amount. This is the value of stock which should never have been ordered, and it is unlikely that such discrepancies should ever occur in a predictable fashion.

D. RELATIVE ERRORS

The greater the impact (the greater the standardized coefficient) an independent predictor variable has on the predicted dependent variable, the more care is required in estimating its value. When the standardized coefficient is relatively low, even a poorly estimated value for an

independent variable may work reasonably well. In equations with few straight variables and numerous lagged variables, much of the error introduced through an incorrect estimate of the straight variable will be offset by having concrete historical data for the lagged variables. The user should not be overly concerned with small errors in estimating the straight predictor variables, but should make a special effort for accuracy when the straight variable in question appears to have a large impact on the dependent variable as evidenced by the standardized regression coefficient.

E. MAKING DO WITH THE "BEST AVAILABLE INFORMATION"

The new user of regression equations tends to become overly sensitive to not having the data he really would like to have in order to make an informed prediction. It is worth emphasizing that there is no better information than the "best available" and that the user should not hold off making a prediction just because he lacks the data he would like. In such cases, it is recommended that the user attempt to simulate the range with a low and high value one standard deviation from the mean. Very frequently, this simulation will not be required for the user will be making his predictions half way through the month and will have a feel for the tempo and character of operations. Even if the

prediction is twenty or thirty percent off the actual value, it will have been of significant value; the variability and apparent randomness of the SASSY relationships previously prevented even coming close to such a prediction.

It has been emphasized repeatedly that the models require input that is within the range of the joint region of all the variables in a given equation, but until now, this keeping the model within range has not been discussed with the perspective of using the best available information. Note from the comments concerning the tests of the models in Chapter V. In more cases than not, one or more of the dependent variables was out of range, actual value of the dependent variable was out of the range of the two years of data that went into building the model. Some of the models are more robust than others and continue to provide accurate predictions, but as was also shown, some of the predictions that result from stressing a given model beyond its joint region are not reliable at all. A general quideline is to recognize, when using extreme "best available information", that the answers should be checked against the answers called for in one's own judgement and knowledge of the situation. Por example, a negative value predicted for V30 or V31 would not mean that the SASSY

Management Unit had given up or returned funds to the OPBUD holder, but that very little funds were being received from the OPBUD holder. This was the case in the prediction of -420 (in thousands) for V30 for February, 1981. The actual value was only 27 (in thousands) which was very close to zero in comparison to the data base mean of 922 (in thousands).

F. HIERARCHY OF EQUATIONS FOR PREDICTION

The initial objectives stated in Chapter II were to identify and quantify SASSY relationships faced by the SASSY Management Unit. This has been done with the set of thirty-one regression models. A major spin-off use of these equations lies in their predictive power. In the case where one wishes to predict the next month's values for the equationsw, all that is required is to start by estimating the values of the non-lagged variables in equations that are relatively insensitive to errors in estimation.

The technique used is that of letting the lagged variables do most of the work. Specifically, estimates are made first for those variables which have as their combine total, the smallest percentage of the sum of the standard coefficients for the equations given in Chapter III. It was

in this manner that the following hierarchy in Table 5 was developed.

Table 5
Hierarchy of Equations for Prediction

Variable	% Total Std Coeff	Variable	% Total Std Coeff
V10 V124 V16 V18 V18 V17 V17 V19 V27 V19 V286 V26	00345566889911111111111111111111111111111111	V21 V12 V125 V30 V133 V29 V44 V11 V15 V120 V22	15567811225554788

As can be seen from Table 5, the impact of error in estimating the independent variables is relatively minor for variables at the beginning of the hierarchy and relatively great at the end of the hierarchy. For instance, for V18 which is predicted by V27L1, V15/V30L2, V2L1/V30, V11L3 and V22, the combined impact of a one standard deviation variance in V15/V30L2, V2L1/V30 and V22 is only 5% of the impact of a one standard deviation variance in all the predictor variables for V18. The advantage here lies in V27L1 and V11L3 being lagged variables and thus known quantities. Contrast this example using V18 with the V4 equation where only one independent predictor variable is

unknown and has to be estimated. A one standard deviation variance amounts to 25% of the total impact of all the independent variables varied by a one standard deviation amount. Thus, it is obvious that if the values of the non-lagged variables are not known, they should be estimated first in the equation for V18. Note that V18 is a predictor variable in the equations for V24, V25 and V28.

G. AUDITING

One of the OIC of the SASSY Management Unit's major problems is in knowing whether to believe his audits, his wall-to-wall inventories and other determination of stock held procedures. The same problem is true for the Comptroller, who is yet further removed from the scene of operations. The models contained herein provide a handy and quick way to audit the reports of stock held. When the reports are out of line with the projections that have been validated month after month, it is clear that there in a need for further investigation. One example might be the dollar value of all stock on hand. It only takes three variables, V22, V33 (a counting variable for the number of the period) and V18L2 for the Comptroller to obtain a feel for whether he should believe the reports of the value of stock held. The model for V4 can give the stock value consistently within 10%, which in many supply systems is very close to the tolerance level for wall-to-wall annual inventories. Another audit example, this time for the OIC of the SASSY Management Unit: When the OIC asks for the dollar value of stock on order (V12) he does not have to rely only on the report he gets, but with only 7 variables, determine himself what the cost of stock on order is within 1%. The audit possibilities are almost limitless. With these models, the OIC of the SASSY Management Unit, has a very easy tool to use for checking the accuracy of his own reporting. The Comptroller providing funds to the SMU and wanting to know the cost of what is on hand, the cost of dues, the percent demands for RO items, etc., also has the ability to generate predictions based on historical data.

H. SUMMARY

The values of the variables introduced to the regression equations determine the value of the predicted variable. Judicial care must be exercised in selecting or simulating the values. Sophisticated simulation programs are available to help the user estimate the values of independent variables, though it is expected that such accuracy with the extra attendant effort would not be considered worthwhile. The actual use of the equations is fairly simple and is very

easily made more convenient with a small programmable hand calculator such as the Texas Instruments II-59. Por technology transfer purposes, Appendix C TI-59 Programs, has been included so that the user only need enter the dependent variable values in the lettered registers and push R/S to obtain a prediction. No representation is made that the TI-59 programs are optimized for efficiency; rather they were designed strictly for ease of use by persons who have had little or no programming experience. A short set of instructions in the actual use of the TI-59 programs is given at the beginning of Appendix C. Once the programs have been keyed into the calculator the procedures for the use of the programs are simple enough not to require special training to become proficient in making the predictions.

VII. TECHNOLOGY TRANSPER

A. INTRODUCTION

The value of the regressions developed in this thesis and the various systems relationships being quantified lies in their use. but to transfer such an abstract technology to operational use at the SASSY Management unit at Camp Pendleton and possibly to other SASSY Management Units throughout the Marine Corps is a greater task than developing a new methodology and a set of validated equations. Technology transfer, or information diffusion as it is sometimes called. is the introduction of new equipments, policies, procedures or information flows to a system which can use them. There has to be a perceived need for the transfer to be successful. It is imperative that at least those in the organizational infrastructure support the new technology or they will tend to "drag their feet and drop an anchor or otherwise subvert the transfer effort in an attempt to prevent change. The thesis writer has no military authority in the commands to which the transfer is to be made; thus, for the transfer to be successful, the new technology must be championed from within the infrastructure

at the SASSY Management Unit or by those who do have the authority and power to cause the transfer to take place.

B. TRANSPER PLAN

The author approached the technology transfer problem simultaneously from the perspectives of the infrastructure and the formal military organization.

1. Commanding Officer, 1st Force Service Support Group Colonel D. E. Benstead, the military commander with direct responsibility for the performance of the SASSY Management Unit, was approached early in the process, as was his Chief of Staff, Colonel G. H. Taylor. The 1st Force Service Support Group and its SASSY Management Unit were chosen over the others because of Colonel Benstead's background and the background of his officers in the SASSY Management Unit. He has a reputation for innovation and is known for his developmental work on major information systems introduced Marine Corps-wide. Specifically, he is considered the "father" of MIMMS, the principle maintenance management system which interfaces with both SASSY and MAGFARS. Colonel Benstead's blessing would not only open up and provide easy access to command files and records, would also greatly enhance the actual transfer and the acceptance with which the new technology would be met.

Transfer of any new technology rests at one time or another squarely on the credibility of its proponents. Colonel Benstead was thus approached not only for his position of authority and power but also because of his credibility both within his own command, and throughout the Marine Corps, as a knowledgable logistician and Supply Officer with extensive systems experience. Any endorsement of this thesis effort and resulting equations by Colonel Benstead would not only add tremendous credibility but an aura of their having come from a "proper" source, i. e., from someone with a Supply background. The beauty of selecting Colonel Benstead as the first contact lay in the fact that combined in one person was authority/power, responsibility for the SASSY Management Unit, and a technical background, all of which would obviate the requirement to undertake a special education effort to bring the principle players in the command up to a level of understanding where they could comfortably embrace a set of "disembodied equations." It helped also that 1st Force Service Support Group, as a command, had a long history of supporting research and thesis efforts from such places as the Naval War College. In summary, 1st Force Service Support Group seemed like an excellent place at which to start.

2. Officer-in-charge, SASSY Management Unit

Major J. Wilson was the OIC of the SASSY Management Unit at the beginning of the thesis effort, but was soon Both of these OIC's had spent succeeded by Major C. Moore. considerable time as guest lecturers to the Practical Comptrollership Course given at the Naval Postgraduate School and had both the academic and work backgrounds to be able to immediately grasp the potential of a set of systems relationship equations applied to the SASSY Management Unit. The skepticism encountered revolved around the question of whether it was possible to develop a set of models and to validate the equations. The extreme variability of the data sets for each SASSY variable was nowhere better known than in the SASSY Management Unit. It bears repeating that technology transfer attempts are likely to be futile without developing the interest of qualified and influential parties within the system who can promote and guide its course. Because of his own engineering background and general familiarity with computer assisted statistical analysis, Maj. Moore spend a great deal of time explaining SASSY and the relationships he felt could be quantified. developing of a "contact" within the system paid tremendous dividends in the narrowing down process of selecting

predictor variables, and in obtaining SASSY data. Maj. Moore's interest served also to spark the interest of several of his officers at the SASSY Management Unit, who will be there for some time after he is gone. The environment looked favorable for the transfer.

3. Comptroller, Fleet Marine Force, Pacific

Colonel Johnson, the Comptroller for two thirds of the operating forces of the Marine Corps, was approached repeatedly during a two week period while he was instructing at the Practical Comptrollership Course held at the Naval Postgraduate School. He was interested in the potential of the preliminary regression equations and wanted to know what confidence level he should be able to place in their It was during these conversations that it predictions. became known to the thesis writer that the "budgeteers" at Headquarters. Pleet Marine Force. Pacific, would like to know how to predict such SASSY variables as the RO Fill Rates. ** The budgeting process at Headquarters PMFPac is a major evolution and has over the years become a fairly sophisticated process leaning heavily on special models, the most significant of which is the Resource Allocation Model

^{••} PMFPac includes a total of three of the four SASSY Management Units in the regular forces of the Marine Corps.

The RAM is used for front end budget preparation (RAM). prior the authorization or appropriation of funds by Congress.*5 The criteria for funding PMFPac commands are imbedded in the RAM with respect to the formal budget cycle. It is not uncommon, however, for significant sums of monies to become available near the year end. The logic and served to allocate resources at the reasoning which beginning of the budget process has been overtaken by events and history by the end of the fiscal year. It is at the end of the fiscal year that Colonel Johnson uses the RO Fill Rates of the FMFPac SASSY Management Units to determine which commands receive the bulk of the available year end funding. The general process at present is to weight the funding in the direction of the SASSY Management Unit with the lowest RO Fill Rate. . The emphasis on RO Fill Rate as a performance measurement criterion can be seen in the Headquarters, Marine Corps goal of 75% fill for all requisitions.

^{**} The Budget Control and Impoundment Act of 1974 requires that authorization bills precède appropriation bills.

The RA = PE equation is disturbed by the year end funding of the SASSY Management Unit with the lowest RO Fill Rates if an equivalent amount of RA monies is not made available to the commands supported by that SASSY Management Unit. See Appendix B for further discussion of the corrective actions currently being taken to make a sick SASSY Management Unit well.

Colonel Johnson is thus shown to be in an extremely influential position and his endorsement of the SASSY Spending Model could cause it to be tried throughout FMFPac. By design, Colonel Johnson has been kept informed as to the progress of this thesis and on 1 April 1981 stated telephonically that he wanted to try the equations developed in Chapter III out on the SASSY Management Unit at 3rd Force Service Support Group, Okinawa, Japan to see if the same relationships hold that held at the SASSY Management Unit with 1st Force Service Support Group, Camp Pendleton, California.

C. SUMMARY

The transfer problem, even that of determining the variables for regression and obtaining the data in a useful and convenient format, was greatly aided by having previously served on the General Staff at 1st Force Service Had this not been the case, the transfer Support Group. plan would have been nearly the same except that a much greater effort would have had to have been made in entering the command. Letters of introduction and requests for support would have been required instead of personal acquaintance. In either case, copies of this thesis were planned to have been made available to the commands

concerned. Without having researched the principals at the other Force Service Support Groups, it is not possible to predict the level of interest that could have been generated had other than the 1st Force Service Support Group been chosen as the transfer site.

The key to successful transfer remains in having a product to sell that is credible and which meets a perceived If the organization which can benefit from the need. technology transfer is in fact a viable organization responding to changes in its environment, it tends to already have its feelers out for new ideas with potential. In predicting the use of the equations developed, fairly conservative to say that they will be used internally at the SASSY Management Unit at 1st Force Service Support Group for at least a while, but it is unknown whether the technology will "take" in the long run, or whether it will ever be applied to the other SASSY Management Units. if the equations developed for the SASSY Management Unit at 1st Force Service Support Group do not hold for the other SASSY Management Units, a methodology and a useful variables list have been developed which would make future such efforts that much easier for the other SASSY Management It is not anticipated that the relationsips at the Units.

other SASSY Management Units are radically different, thus the same predictor variables might be able to be used. course, the equation coefficients would be expected to differ because of the unique operating characteristics of each SASSY Management Unit. The methodology has been outlined very specifically in this thesis in order than the transfer might be easier, and so that it might provide a sound basis for follow-on work with the other SASSY Management Units. Appendix C is a set of user instructions written for the Texas Instrument TI-59 Programmable Calculator. The TI-59 was chosen because it is readily available at minimal cost and accepts a magnetic card input, thus putting the technology encompassed in the SASSY Management Unit Models within the capabilities of clerical personnel at the SASSY Management Unit. The transfer problem was been reduced in this to three components, each of which has been met:

•Develop or identify a need so that it can be recognized by the organization to which the technology would be transfered.

•Develop supporters of the new technology both within the infrastructure and the official command structure of the organization.

•Make the new technology as simple and convenient to use as is possible. Ideally, the new technology would not require any special training on the part of those who would be using it. With these three main points satisfied and considered at each step in the development of this thesis, the probability of the SASSY Management Unit at Camp Pendleton being able to adopt the new procedures is greatly increased.

VIII. SUMMARY, CONCLUSIONS AND RECOMMENDATIONS

A. SUMMARY

This thesis writer set out to develop a methodology for quantifying SASSY variables and presenting the relationships in such a fashion as to be useful to the OIC of the SASSY Management Unit, and which could be used for predictive purposes by both the SASSY Management Unit personnel and those who do the budgeting. To this end, the relationship between SASSY, MAGPARS and MIMMS was researched along with background information on Class I data processing systems, supply policy and budget procedures. A research design was developed which guided the thesis effort throughout and which led directly into the construction of thirty-one regression models. These models were then tested against actual data from the SASSY Management Unit at Camp Pendleton, California, for the first five months of Fiscal Year 1981. The test results were separated into three categories:

- •Useful in making predictions.
- •Useful but suspect.
- •Do not use unless....

Much of the discussion about testing the models was pertinent to their use and led into a more detailed set of cautions for the user. The best of work loses significance if it cannot be used to advantage. As detailed, the eventual transfer of a set of "disembodied equations" to Marine Corps use was a constant consideration.

B. CONCLUSIONS

It would be gratifying to conclude that all the equations are accurate predictors which show causality; that is not the case. The majority of the however. equations developed do, in fact, make accurate enough predictions for general use, but there are those which leave much to be desired in the way of accuracy. The data base from which the equations were developed was limited in its ability to have a joint region which covered all the cases encountered in the FY 81 data. It has been shown that it is possible to over-stress the models at the fringes and beyond the limits of the joint regions. In future years, when more data is available to increase the data base from its meager twenty-four months of data sets, it should be possible to further refine the models so that they are more accurate, especially those which are presently in the "do not use unless.... category.

In summary, it is concluded that quantifiable relationships between various important SASSY variables, as viewed from the perspective of the OIC of the SASSY Management Unit do exist. The thesis hypothesis has been tested and was not rejected.

C. RECOMMENDATIONS

Because of the success of this thesis effort in developing usable equations that support the thesis hypothesis, it is recommended that:

•The regression models developed herein be used at the SASSY Management Unit, 1st Force Service Support Group, Camp Pendleton, California.

•The regression equations be tested for use at the SASSY Management Units with 2nd Force Service Support Group and 3rd Force Service Support Group.

•That magnetic card programmable calculators be considered for use in making predictions with the regression equations.

•That a project similar to this thesis be undertaken to quantify the relationships facing the SASSY Management Units with 2nd and 3rd Porce Service Support Groups.

APPENDIX A: SELECTED LITERATURE

A. GENERAL

The excerpts from letters, working papers, messages, etc., presented in this appendix served to guide the initial research into the problems facing the Officer-in-Charge of the SASSY Management Unit. The major subject areas addressed are those dealing with not knowing the system relationships and not being able to make predictions. They have been included for the purpose of detailing how widespread is the concern for economical and efficient operation of the SASSY Management Unit. The topics in the literature generally fell into five main categories:

- •RA = PE effect on SASSY Management Unit overhead
- •Performance criteria
- •Buying policy/stratified cost criteria
- •Demand prediction
- •Excesses/Deficiencies

As can be seen by the various commands' comments, there is no general agreement with respect to solutions to the

problems, or even to the causes of the problems. The command or person authoring each document is identified in order that the reader might better relate to the perspectives of the various levels of command. Before reading these exerpts, it will be helpful to the reader to review Figure 1, Chapter III, "Budget and Supply Relationships".

B. RA = PE EFFECT ON SMU OVERHEAD

1. 3rd FSSG Talking Paper of 8 Mar 1977

Subject: OFFS Deficiencies

Background: Under current accounting procedures, Situations can arise which can result in a reduction in PZ without a corresponding reduction in RA, and a reduction in RA without a corresponding reduction in PE.

<u>Discussion</u>:

- 1. In some instances, a unit may take action that is completely proper and in accordance with current orders and directives and still cause a reduction in the General Account PE funds without a corresponding reduction in the unit RA. Examples of such things are processing lost shipments from outside sources to units with a value less than \$100 and receipt of material by the unit after a valid cancellation attempt has been made.
- 2. Other actions which may cause a PE reduction without a corresponding RA change are in direct violation of existing orders; however, due to the volume of transactions, they are extremely difficult to detect. Even if detected, it is impossible to differentiate between an honest mistake and a knowing attempt to acquire material without charge. They include such things as:
- a. Inventory loss when material has actually been consumed.
- b. Failure to properly process receipts followed by cancellation of the backorder.

- c. Issue to assembly instead of proper backorder release.
- d. Purpose Code transfers with a No Cost JON not the result of a redistribution within the major command.
- e. Processing a transaction to roll material to the General Account but not actually returning the material.

These problems have been reported in the past without satisfactory results. Solutions recommended such as "increased command interest" and "Using Unit Accounting Section of the SMU should challenge cancellation requests" are not solutions in the real world. The service unit cannot become the policeman for the actions taking place within the supported units as the identification of many of the transactions would require on site physical inspection of the supply account.

- 3. There are other situations which can result in the reverse situation whereby the RA held by the units is reduced without a corresponding reduction in PE. These are situations where material held by the General Account is sold to a customer without a requirement for replenishment being generated. They include:
- a. Filling a requisition with material on hand in excess of the General Account requisitioning objective.

b. Utilizing rollback material to satisfy General Account deficiencies.

c. Placing Initial Issue Provisioning (IIP) projects which are received free of charge from the ICP in stock and subsequently selling these items to end use. These actions are to some degree offsetting to those actions described in paragraphs 1 and 2 above. Without this offest the General Account would be unable to function as the gap between RA and PE widened through the fiscal year. It is imperative that the financial accounting system be able to insure that each unit receives exactly its fair share of available assets and no more or less.

Recommendations: That the accounting system be revised so that a unit is charged for all material consumed no matter what the method of consumption and that the unit not be charged for those items which have been previously paid for or acquired through other sources such as IIP.

Assistant Chief of Staff, Comptroller,

3rd FSSG, 1tr 51/AGB/twa 7000 of 28 Nov 1977

to Force Service Support Section, HO, 3rd FSSG

Subj: Point Paper on Fiscal Related Items for Discussion at Headquarters, Marine Corps

I. Topic: SMU Operating Overhead

Discussion: Punding of the SMU is on a 1:1 RA to PE funding ratio, operating expenses are not considered when customers make a buy from the SMU. The following narratives, by functional area, reflect the deficiencies and situations the current system of funding creates.

A. RO Deficiencies. Items identified for replenishment of operating stocks for the General Account at the commencement of a fiscal year.

B. RO recomputation:

1. The item review process is a SASSY subsystem that recomputes the requisitioning objective (RO) per line item. The item review subsystem recomputes the requisitioning objective based upon the usage data of the prime NSN family. When these RO recomputations identify new RO items or an increase in the existing requisitioning objective, procurement dollars must be available to meet the additional stockage requirements. The item reveiw subsystem is run monthly.

2. Since the implementation of SASSY there has been a steady increase of RO items/quantities. This is caused by the more concise, comprehensive and accurate collection of usage data and utilization thereof in computing valid RO's at the General Account level and using units. This increase will continue as long as new items are introduced to the supply system. Failure to fund this overhead expense will result in increased RO deficiency, increased backorders and drop the RO fill rate.

5. Obsolete items generate excess stocks which drain the stockage availability in a direct relation and the creation of no RO items without sales and financially drain the account..........

Commanding General, PMFPac ltr 12/RL/dmd 7000

of 15 Peb 1978

Subj: Policy Change for the Management of Requisitional Authority (RA) in FMFPac

1. <u>Purpose</u>. To establish policy for allocating requisitional authority to Fleet Marine Force, Pacific.

2. Background. We have been allocating Requisitional authority (RA) on the premise that a balance between RA and planning estimate (PE) (procurement) funds had to be maintained each fiscal year. Thus, when mide-year or year-end PE procurement funds were allocated, we matched these funds with requisitional authority. The result was that commands rushed to obligate the additional RA before year-end which created a last minute sugre of demand against the SASSY Management Unit (SMU). Moreover, because units were pressed to obligate RA quickly, the items requisitioned were often not those most needed by those easiest to requisition. Demand not only went up, but the items demanded were different from those ordered in the first eleven months of the fiscal year. These surges in demand and changes in the demand patterns complicate the SMU managers inventory management problem.

4. Discussion. The requirement to match RA and PE procurement in each year is self-imposed and not a requirement of higher authority. Therefore, we intend to balance RA and PE procurement over the long run instead of within each fiscal year. For example, PE procurement funds may be issued at mid-year or year-end without matching RA. FSSG commanders can use these funds to build inventories against which RA can be issued next year. Conversely, RA may be advanced to commands as required temporarily drawing inventories down. Year-end surges of demand can thus be avoided and SMU managers should be better able to plan their inventories. Close liaison between this Headquarters and FSSG commanders will be required for effective implementation of this policy.....

4. 1st PSSG Position Paper, undated

AGENDA ITEM. Funding for the General Account PREPARING COMMAND. 1st FSSG

RECOMMENDATIONS. That a one time allocation of OPBUD procurement not be matched by OFFS in the amount of \$1.143 million be provided to the SMU, 1st FSSG prior to FY79 year-end; and that the JPBUD procurement account be maintained at a level 5% above the cummulative total of OFFS resident in I MAF during FY80 and thereafter.

5. 1st PSSG Point Paper of 30 Sep 1977

1

Topic: Funding Shortfall inthe SASSY Management Unit (SNU)

Background. Historically Planning Estimate (PE) funds for SHU procurements have been provided on a one for one basis with Requisitional Authority (RA) issued to

customers. This action, in effect, constrains the SMU to procurement of stocks only as they are drawn down.

Illustrative of the dynamic growth in the volume of business experienced by the SMU is the fact that in October 1976, the SMU had calculated authorized stock levels for 9,900 items, by September 1977 this had grown to 16,500 items worth \$3.7 million, and an increase in the number of demands received on a monthly basis, i.e., 19,700 in January worth \$778,000 to 32,000 in August worth \$952,000.

In order to fund the 60 day operating level, 30 day safety level and 30 day order/ship time and place the items newly authorized for stockage on the shelf, the SMU was required to spend at a rate greater than "sales to customers". Consequently, by mid-August, a shortfall, estimated at \$700,000, was reported to PMFPac.

Discussion. As a result of the projected shortfall, the SNU, 1st PSSG instituted some exceptional management procedures to constrain resupply requisitions and conserve dollars. Additionally, any response from an Integrated Material Manager requesting return of reported excess for potential credit was expedited.

As a result of the exceptional management actions instituted, the computer recommended "buy" has increased from \$632,000 in mid-August to \$926,500 as of 23 September. This represents the dollar value of stocks not able to be procured. As a consequence, the ability of the SMU to fill customer demands will be degraded about mid-October as shelf stocks and receipts from procurement in early August are consumed. The potential result is a degradation of readiness in I MAF units, due to deadlined equipment and an increase in NORS requisitions. The expedited action to return excess assets for credit has only resulted in \$40,769 worth of credits to date.

Recommendation. That CG, FMFPac increase the first quarter F178 Planning Estimate Authorization for 1st FSSG by 40% over that provided in the same Quarter of FY77 assuming that the Funding level will be the same to allow for procurement of accumulated backlog.

Headquarters, FMFPac Point Paper 12B/rqb of

4 Sep 1979

1. SUBJECT: Funding of the General Account

2. BACKGROUND: Continuing interest exists throughout the Marine Corps in the proper method for funding the General Accounts. Present financial resources cannot

accomodate the funding requirements of General Accounts using current investment criteria. Inherent to the funding policy is the method used to predict demands and, ultimately, inventory levels. As a practical matter, we must first solve the issue of stockage policy before addressing the funding policy.

3. DISCUSSION: It is generally accepted that it is the requirement of the General Account to provide uninterrupted supply support. However, it is further generally accepted that there is a level of acceptable risk of stocking out of any given item at a given time. Therefore, there will always be a requirement to fund for and pass requisitions. HOMC has established goals for the General Account for stock availability. Obviously good management exists if a General Account can equal or exceed this goal and still provide funding for passed requisitions. However, neither objective should be sacrificed at the other's detriment.

The Force Comptroller has issued Requisitional Authority (RA) to WestPac units without supporting Planning Estimate (PE) Procurement dollars to the General Account. (FMFPac msg 0500319Z April 79 to all FMFPac major commands applies). This in fact did cause a drawdown of inventory at the General Account. This was done after an analysis of the General Accounts inventory and verbal liaison with the General Accounts.

4. Specific Points to Be Made

a. The objective of issuing RA not backed by PE (Procurement) is to adjust, through financial controls, the size of excess stocks in the SMU General Account; the objective is not to reduce the deficiencies of supported units.

b. Thus, RA issued without supporting PE should be limited to requisitions for "fill or kill" supply action.

c. In order to meet financial obligation goals dictated by CMC, it is advantageous to issue RA without supporting PE to the Ganeral Account because of the timing required to obligate requisitions by using units.

d. Review of stockage policy and funding policy should be undertaken jointly.

7. 1st FSSG Point Paper 40/JAW/tmg 4400 of

Oct 1978

.... Theoretically, a one-for-one PE to RA relationship should exist. If the SMU had on hand usable/salable excesses, a relationship of RA greater than PE could

theoretically exist. It has been historically proven; however, that SMU excesses are not salable and that an RA greater than PE system does not actually work. In fact, the reality of the situation is that PE should be greater than RA because of numerous reasons deliniate subsequently. SMU overhead is a means to accomodate a PE greater than RA relationship. In other words, PE should be greater than RA in amount equal to SMU overhead. Precedence for this is firmly established within existing DoD, DLA, GSA and Marine Corps pricing policy. The SMU sources of supply all mark up these prices to allow for receverable losses. Without SMU overhead; however, the SMU is not afforded a similar advantage. Accordingly, SMU overhead is necessary for sound supply/fiscal management.

- C. PERFORMANCE GOALS
- CG FNFPac spdltr LMP/qjw 4400 of 6 Jan 1977

Enclosure (1)

SASSI GENERAL ACCOUNT PERFORMANCE GOALS MEASUREMENT AREA CMC GOALS

2. Comptroller, Hg. FMFPac Point Paper 12C of

16 Aug 1979

c. The present method reduces the requirement for investment in high cost items by stratifying RO items according to unit price. This tends to improve RO fill

rate, the accepted measure of performance. However, there has been a concomitant increase in funding requirements for the General Account.

- d. The RO fill rate, as a measure of performance, does not consider all demands made upon the General Account: it considers only those demands made for RO items. In this regard, the RO fill rate is only a partial indicator of General Account performance. A better measure of performance is the fill rate for all demands made on the General Account, not just demands made for RO items......
- f. Reduced inventory investment and improved overall fill rate are not mutually exclusive conditions. The key is accurate prediction of demand....

D. BUYING MODEL/STRATIFIED COST CRITERIA

1. 1st PSSG Point Paper of 4 April 1979

TOPIC: SASSY Management Unit (SMU) General Account responsiveness to I MAP logistic readiness requirements.

BACKGROUND: The General Account of the SMU is the primary source of supply for I MAF forces except for aviation peculiar items. The General Account's stockage of line items in anticipation of actual requirements directly relates to the force's logistics readiness posture. The stockage policy for the general account is established by CMC and is an integral part of a Class I computerized system. This stockage policy is predicated upon historical usage data and it is primarily from this data that the replenishment of General Account stocks is accomplished. This stock replenishment is funded by Planning Estimate (PE) procurement dollars. The General Account's responsiveness to logistics readiness requirements; therefore, is related to the PE funding provided to routinely requisition stocked and non-stocked items as required. The items qualifying for stocked are termed requisitioning objective (RO) items.

The CMC-directed stockage rules which determine which RO items will be stocked are as follows:

Standard Freq of Demand Min Stock Oty/Unit Price in One Year Reorder Point

\$.01-9.99 2 5/3
\$10-49.99 3 4/2
\$50 and over 6 2/1

The ready availability of those line items qualifying for stockage relates to logistics readiness since required items not readily available extend the down time of combat essential equipment.

A commonly used measurement of General Account performance and responsivelness to logistics is the RO fill rate which has a CMC-established goal of 75%. In other words, three out of every four demands for stocked items should be filled in order to achieve the aforementioned goal....

The funding provided to the General Account is primarily influenced by the total I MAF budgetary process.....
An over \$2.2 milion deficiency is projected for the General Account at the current fiscal year's end. Since 1 February, the dollar value of the General Account's stocked items has increased by \$.5 million to approximately \$5.5 million. If the funding provided remains constant, this increase in stocked items will the 1 February 1979 data. The projected deficiency is further compounded by the fact that Requisitional Authority (RA) dollars exceeded PE dollars during the first half of this fiscal year. This situation allows for using units to requisition at a greater rate than the General Account has comparable funds to replenish.....

2. Assistant Chief of Staff, Comptroller, HQ,

FMFPac memorandum 12F/sld of 8 Sep 1978 to

Force Supply Officer, HQ, FMFPac

Subj: Financial Management of SMU Inventory

1. On several occasions during the past few months I have attempted to start actions which would improve financial management of our SMU inventories. In May I proposed two messages concerning free issues from the General Account. My purposes were to reduce the amount of on hand excesses and improve material readiness of the Force. You did not concur with the messages. I did not agree with your logic. I am still concerned over the exhorbitant and wasteful costs of carrying excess inventory.

2. On various occassions we have discussed inventory investment criteria for the General Account. I still think our current procedures are unsatisfactory and inefficient. It is imperative that we take action to reduce stock, turn inventory more frequently, and establish an economical investment criteria.

3. The above issues remain unresolved......

AD-A104 073	NAVAL POSTGRA STATISTICALLY JUN 81 J C C	DUATE SCHOOL DERIVED SYSTE	MONTERCY CA EM RELATIONSH	IP MODELS FOR	F/G 5/ THE SASSYE	71 . TC(U)
ONCLASSIFIED					NL	
3 114 4 AID 4073						

E. DEMAND PREDICTION

Assistant Chief of Staff, Comptroller, HO,

PMPPac, Memorandum12/imb of 27 Sep 1978 to

to Force Supply Officer, HO, FMFPac

Subj: Financial Management of SMU Inventory

- 1. There are plenty of statistics available to prove that the present RO computation is a poor predictor of demand. The difference between RO fill and total fill is prima facie evidence that we can't predict demand. Moreover, if one just studies the migrations out of and into RO status, it's obvious that a problem exists.
- 2. Without question, we cannot afford the stockage policy imposed upon us now. I would't recommend compliance if we could afford it. The inventory prediction criteria we use is at least 25 years behind the times.
- 3. I reject the suggestion that we must study the problem more. Better methods are available now. Prediction models run by 3rd FSSG using RIMSTOP show we could live with substantially lower inventories if we adopted EOQ.
- 4. We should not wait to solve all supply problems at once. Stockage policy today is unsupportable. Correcting that portion of the system is not suboptimizing the problem.
- 5. The time to act is now. I heartily recommend an early PMPPac conference of Pinancial and Supply managers to develop specific recommendations for CMC.

F. EXCESS ES/DEFICIENCIES

Force Supply Officer, HO, FMFPac, Enclosure

to 21/CSS/lem 4400 of 20 Sep 1978 to Assistant

Chief of Staff, Comptroller, FMFPac

SUMMARY OF "TROUBLE SPOTS"

The ongoing discussions between Colonel Loehe and myself have centered around timeliness of setting quidelines to govern the inventory management of the SMU's--not on whether such guidelines should be established.

Hr. Patrick has completed the first iteration of a study on this same matter. His study deals primarily with the potential effect use of "Economic Order Quantity Theory" would have on the General Accounts. There is merit in what he has produced so far-there are also some fairly serious shortfalls in his conclusions. The primary cause of these shortfalls is clearly a misunderstanding/misinterpretation of current stockage criteria--not his logic. Copies of these studies have been forwarded to the three interested field activities for their information/retention.

At virtually the same time HQMC approved the concept of basing stock levels on the unit cost of an item vice the previously used "guide" nuber of movements per year. This concept was tested in the SMU of the 1st FSSG and the program was, with several minor program errors, authorized for use by the rest of the SMU activities. This approach has produced significant changes in the manner of setting stock levels and, in turn inventory management at the "users" level. Total benefits from this concept are still not absolutely definable—nor will they be for some time in the future.

We, in the military, have the unenviable mission of not only stocking those bits and pieces the customer desires—we also have to stock and be ready to issue those combat essential stocks and equipments the customer will need in the event of various contingencies. Our demand patterns are based more on the vastly fluctuating commanders' desires on a daily/weekly basis than on long range requirements of the total force. Because recent command direction has focused on maintenance, repair productivity does not give us the license to "hold a sale" on individual equipment.

One might suibble with the technology of "holding a sale" were it not for the brutal fact that the declaration of such things as individual equipment into the currently established "excess program" results in about 10 cents return on the dollar. Worse yet, however, is the awesome fact we soon turn around and purchase the item once again, based upon immediate

demand, and pay far in excess of the original purchase price-and far more than we would have expended in storage costs to retain the item.

Yet another facet of the problem occurs when new and creative programs are instituted. One excellent example is the recently established CRESP program throughout PMFPac. If we are to "lock up" 30% or more of the Motor Transport assets in semi-dead storage what happens to the current on hand stocks of repair parts? Do we allow them to become "excess"? Do we use a "multiplier" for the future usage data which is based on only 70% of the fleet? What actions are to be taken by the inventory manager to "properly" hand the vast number of line items this decision could touch? The concept is valid and should be pursued. The stockage criteria must, however, take such a program into consideration—and be able to justify its position.

Under currently instituted reporting procedures there are various quantity and dollar value figures which are suspect by their very definitions. It leads to double counting of the same assets and therefore leads to inflated statistics being generated by the field activities and, even worse, being utilized by senior commands in trend analysis, fiscal decisions, managerial evaluations, and comparisons.

For the past few months the entire excess program has been placed under a moritorium pending "rewrite" of the total program. The revision is intended to not only speed up the timely reporting of actual excess assets but also the receipt of actual credit returns to the user.

Perhaps the most critical factor, however, is the inadequate data base currently being used in the decision process resulting in actual excess declarations. It is, by regulation, limited to the most recent twelve month period. Many, if not most, items of supply and equipment have cyclical fluctuations exceeding such a time frame. The DoD directive on Economic Retention Quantity (ERQ) is geared to 36 months worth of the average monthly requirements—but those same requirements are wiped from the record when they are only 12 months old. Under such a system, for example, field jackets whose cyclical demand exceeded a twelve month period could easily end up being declared excess and actually disposed of prior to once again receiving a hard requirement from an organic account.

A review of the excess stature over the last year indicates that almost fifty percent reduction in dollar amounts currently being reported. In that same vein, the dollar figures reported/utilized by headquarters personnel are at variance with those utilized by various command echelons within PMPPac. One of the prime causes of this disparity is the manner in which line items and money value are reported. The actual figures are extremely soft and lack the precision the reportinglies. The previously mentioned "double counting" is only one of the problem areas we must identify and correct. The above discussion is not to substantiate a position of there being no need for further study and effort being applied to inventory management and control. Rither it is to provide a background to the actual problem areas impacting on the entire program.

Rather than establishing goals and objectives for the preciseness desired by the Comptroller as a starting point there is a need to identify the causal factors leading to the situation.

Initially I think the need for a more meaningful data base is paramount. We need to be able, by machine process, to review demand/usage data over the previous three years vice the previous 12 months available to us under the current program. Using such data for analysis, managerial expertise could then be brought to bear on what actually causes a build up in excess stocks. Is is change in demand patterns? Is it interchangeable items? Is it lack of properly identifying non-RO items held for initial provisioning requirements? Is it caused by seasonal requirements? Is it a function of organizational unit roll back programs? Is it related to a shortfall in the credit returns program?

Without such a data base, the managerial decisions that must be made will not have the prime requirement upon which those decisions must be based.

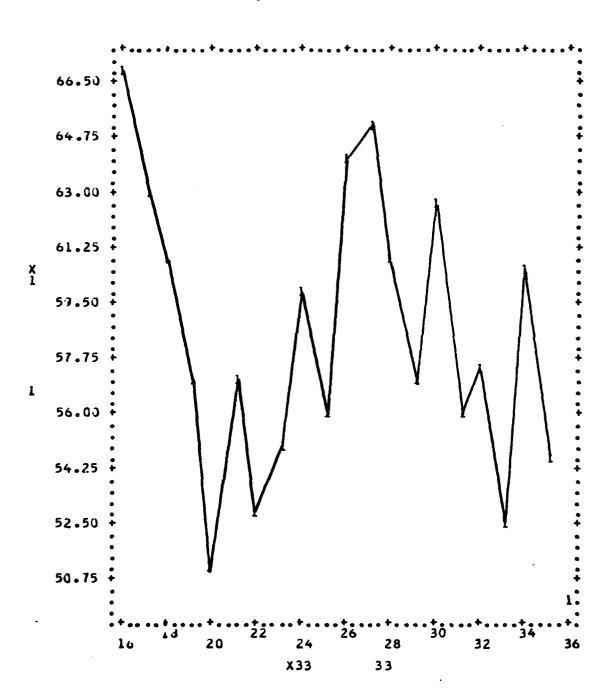
G. SUMMARY

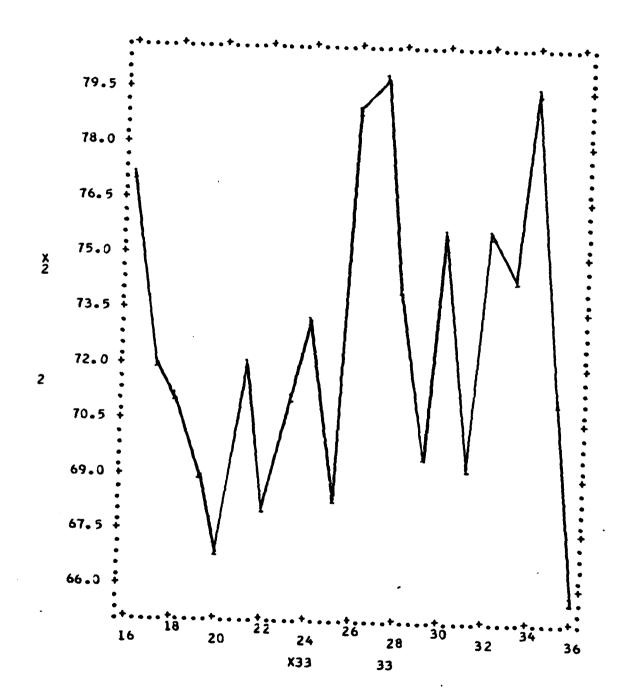
The above excerpts document a series of problems which are large in scope with no one single solution. One of the more attractive solutions to the General Account funding and inventory problems is that of creating a "corpus" and making the General Account a "stock fund". The RA = PE equality has been blamed for causing deficiencies and excesses, yet at the same time praised for providing structure to the financial and supply systems. The question of PE not equal to RA as a financial management tool has not been resolved as evidenced by the comments throughout. The question of separate funding of Table of Equipment deficiencies and RO

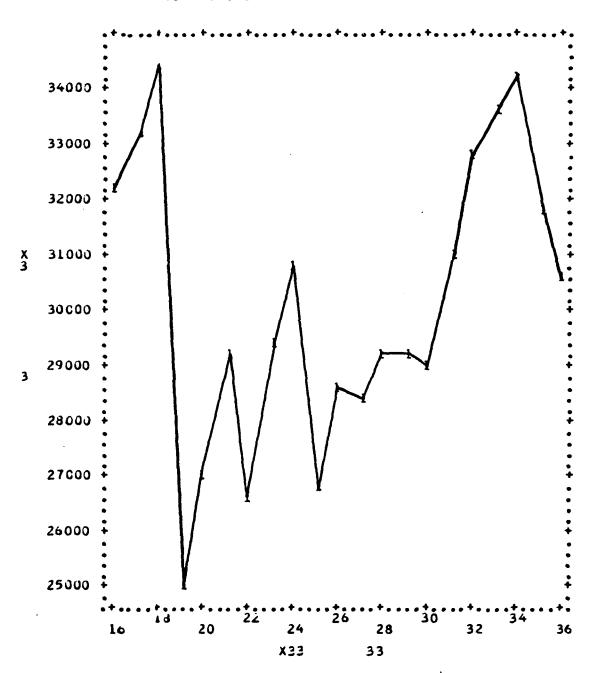
deficiences continues as a controversy today. Underlying all the questions is the more general problem of being able to state quantitatively the relationships in SASSY with respect to operating and funding the General Accounts. This was a recurrent theme in the literature reviewed. It is believed that many of the problems cited would be reduced if the various principals at the various echelons of command had a set of validated models which quantified the SASSY relationships and aided in making decisions.

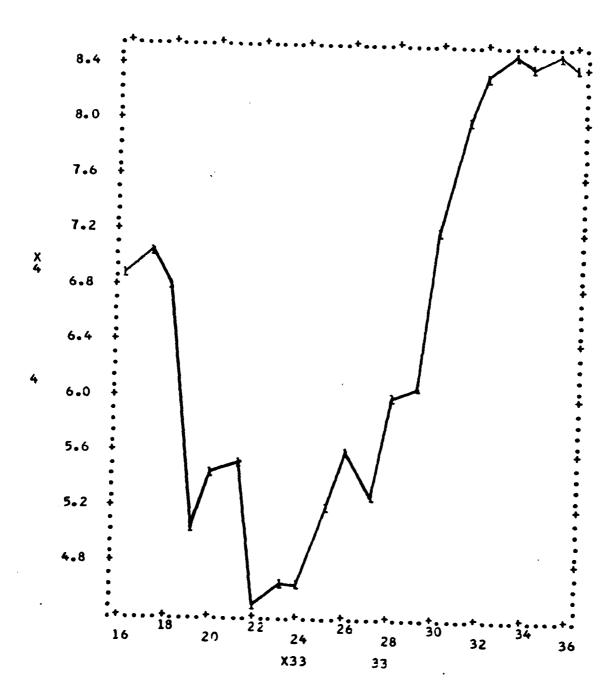
APPENDIX B: GRAPHS OF SASSY VARIABLES

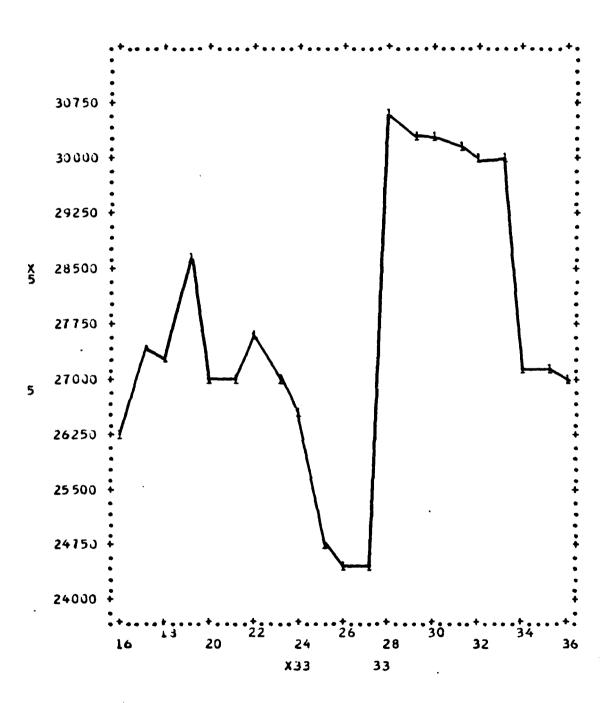
The graphs presented in this appendix are of each one of the SASSY variables used in development of the regression They represent the raw data available in SASSY. equations. Note that the x-axis is numbered from 16 to 36 and represents the number of the period. The graphs, therefore, portray changes in the values of the variables over time. The three months of the 24 month period used for the lagged variables are not shown. Period 16 corresponds to January 1979 and 24 corresponds to September 1979 and 36 corresponds to September 1980. The purpose for including these graphs is provide a visual sense of the apparent randomness that one sees when viewing SASSY Management Unit Operations from the perspective of the OIC of the SASSY Management Unit, and to support the decision to undertake a extensive series of regression equations.

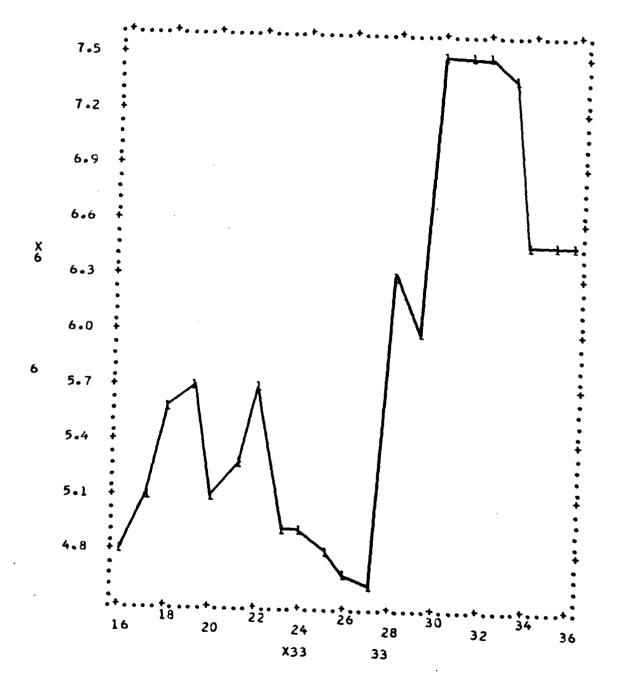




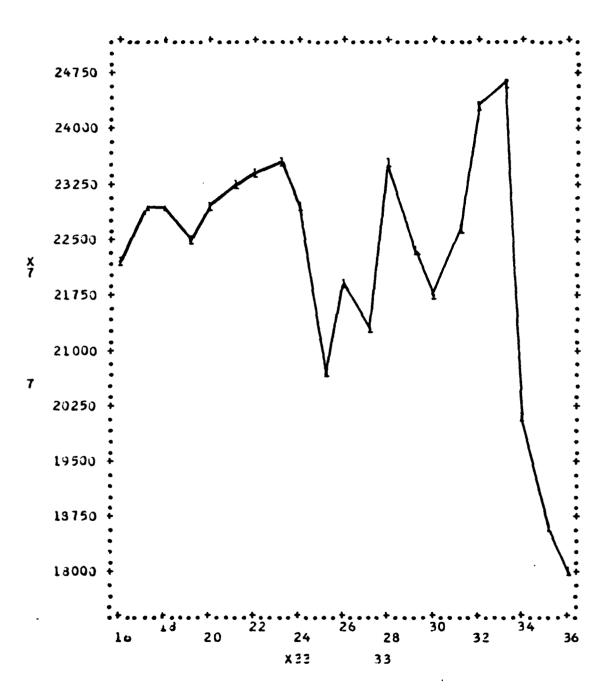






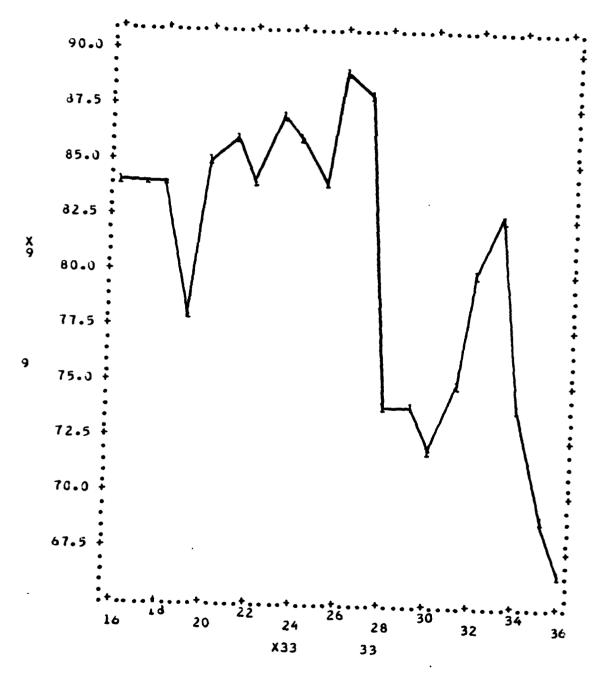


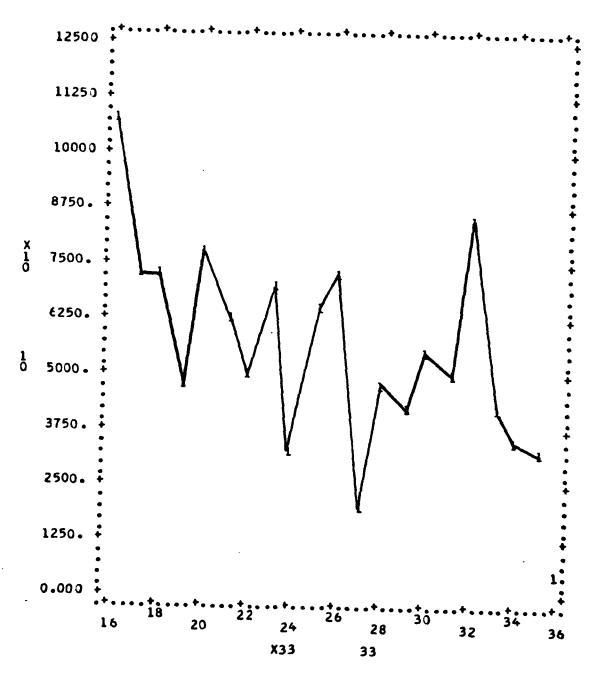
V7--Number of RO NSN's on Hand



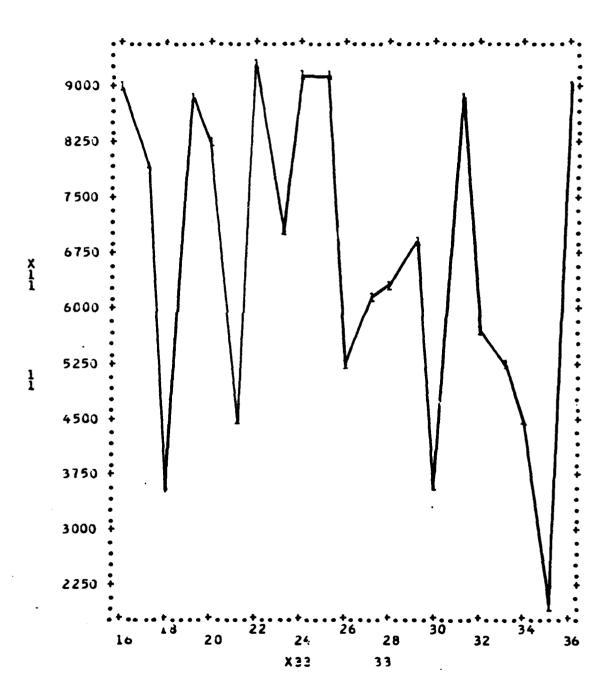


V9--Percent Availability of RO NSN's on Hand

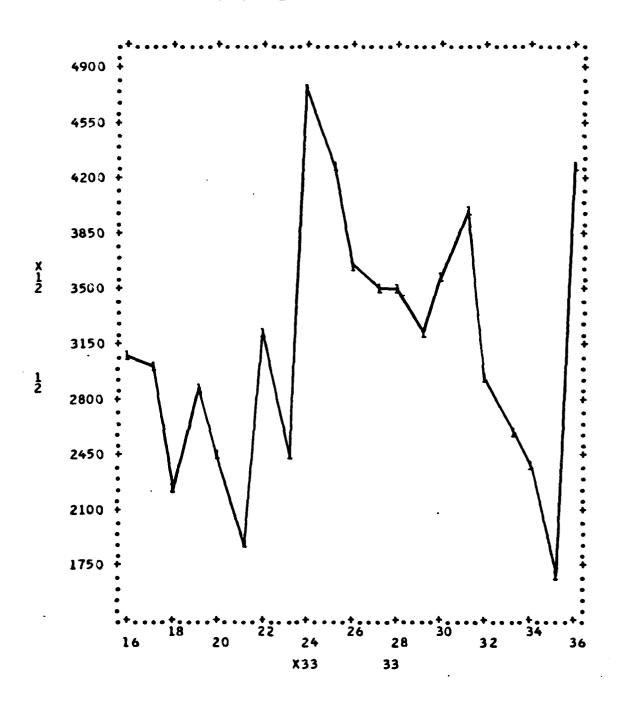




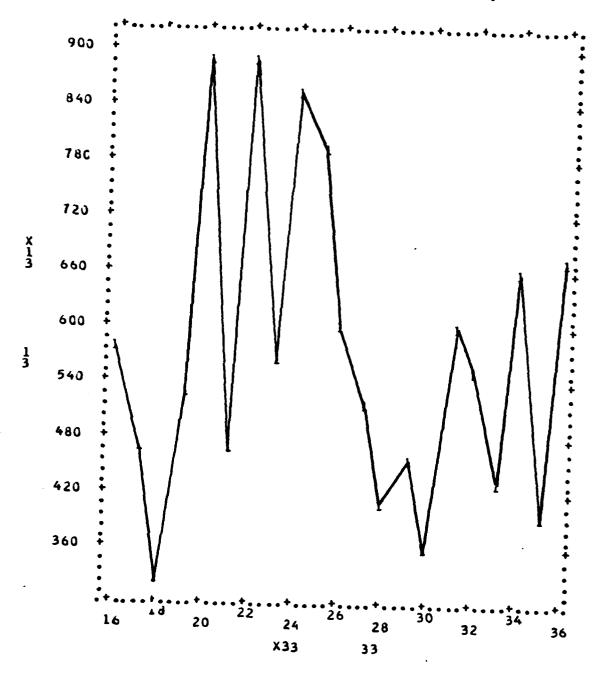
V11--Number of NSN's with Dues

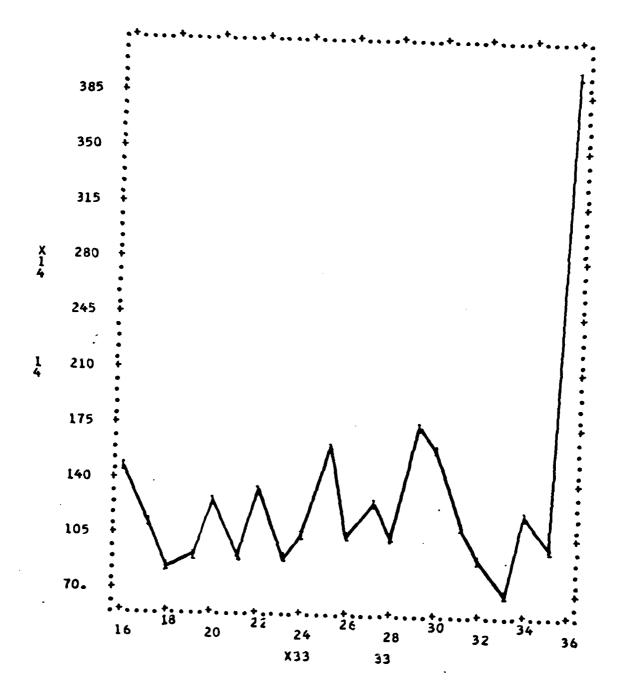


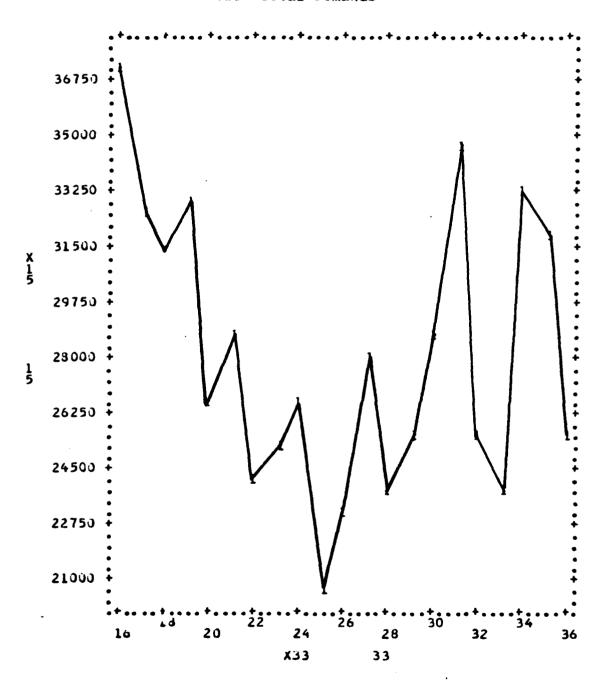
V12--Dollar Value of NSN's with Dues

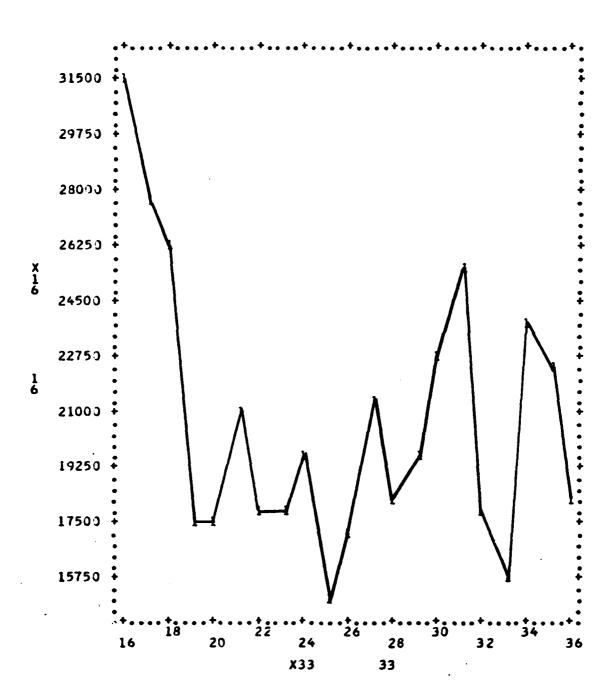


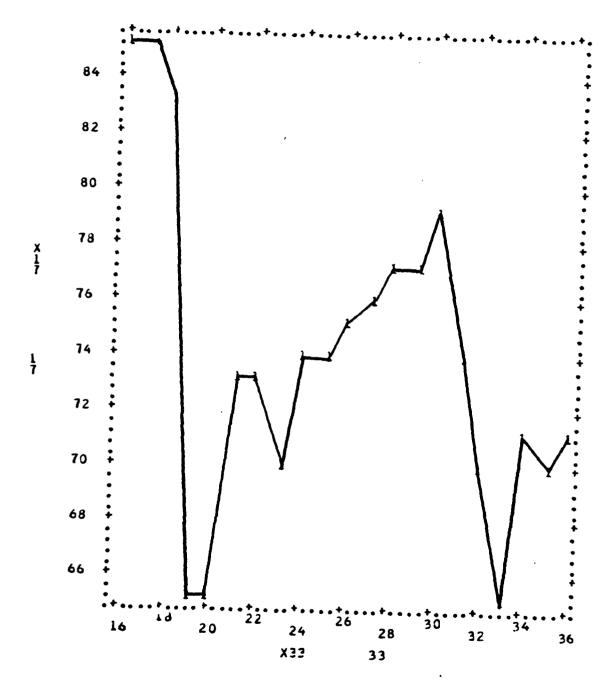
V13--Number of NSN's with Excess Dues over Req + RO

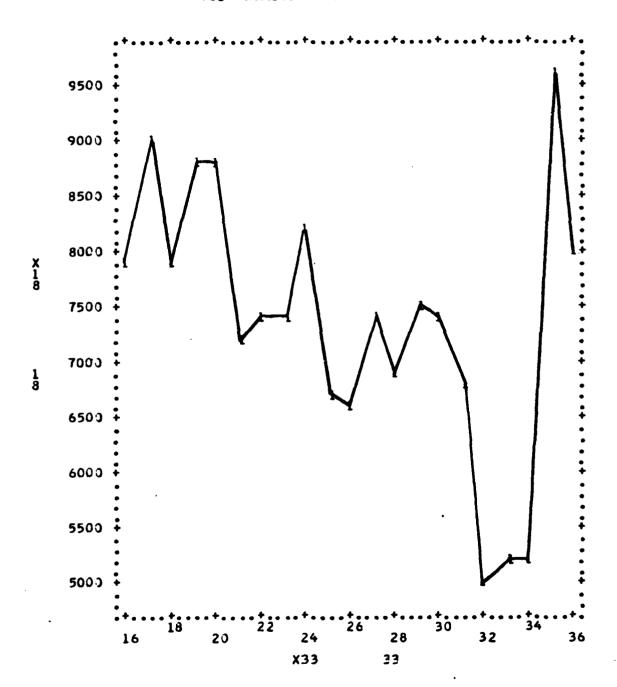


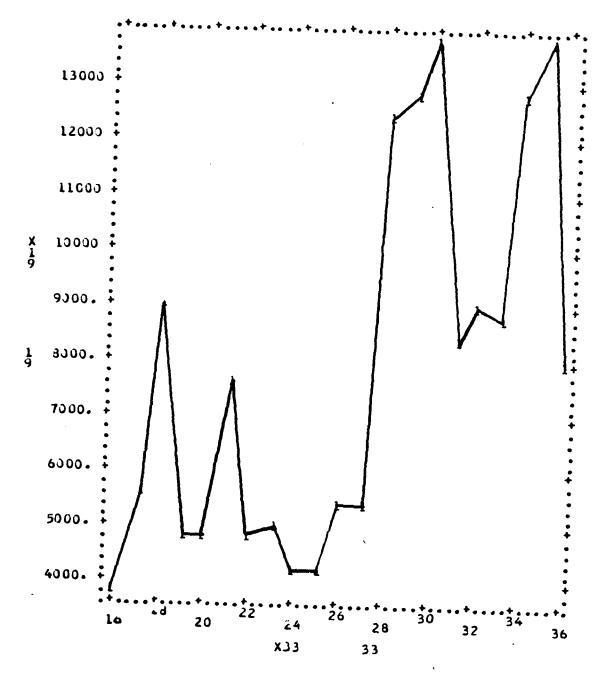




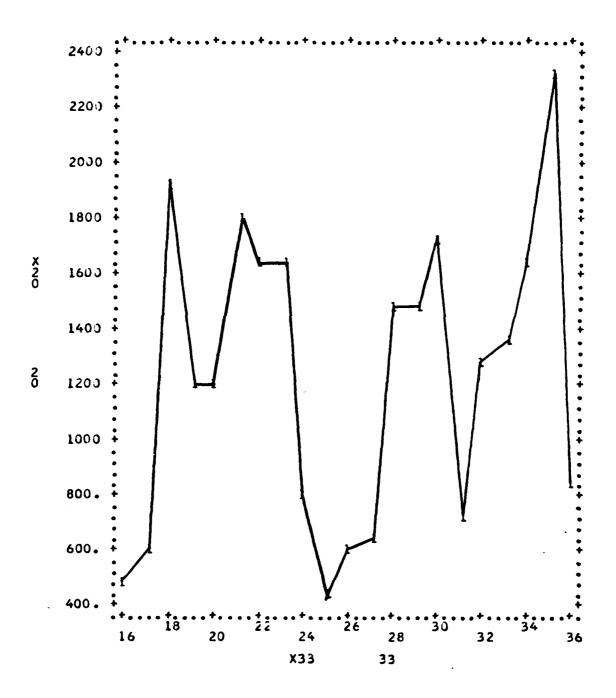


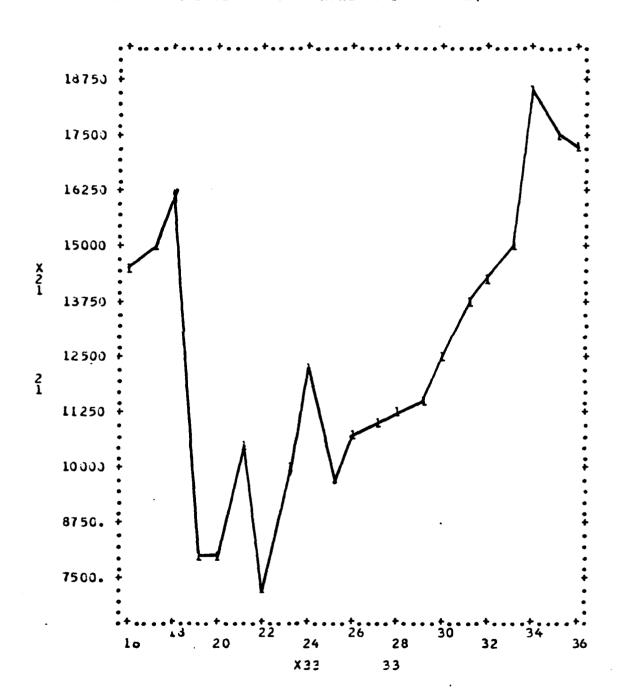




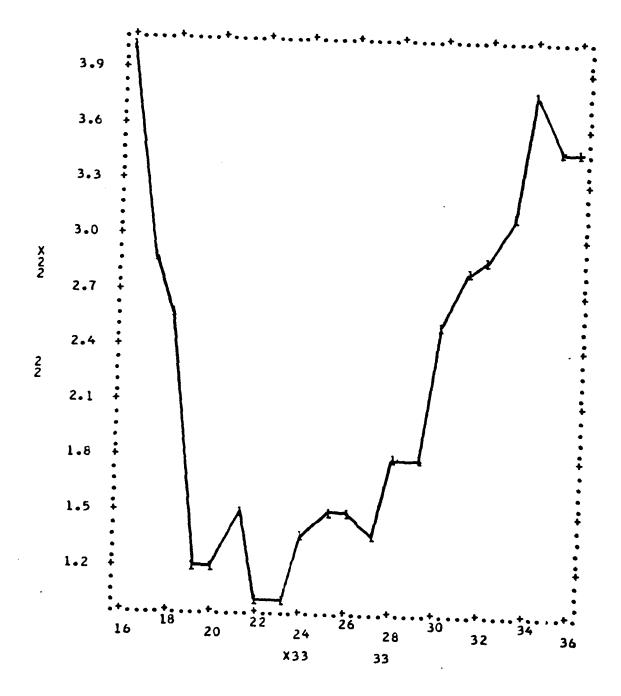


€.

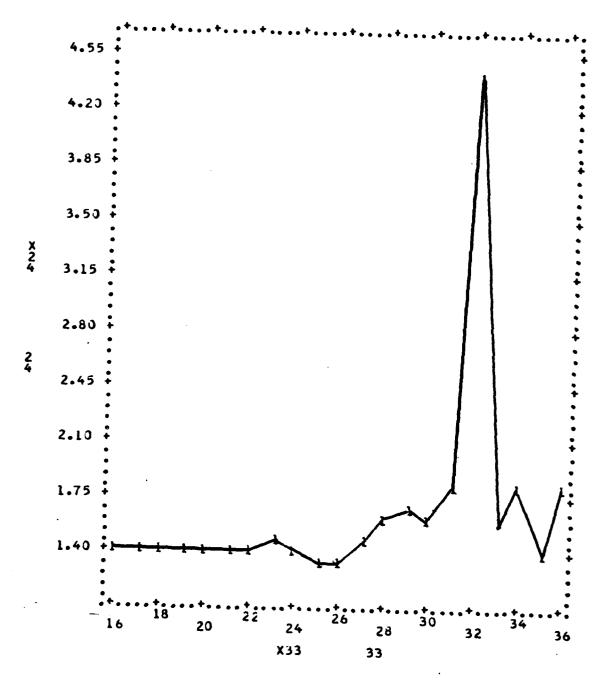


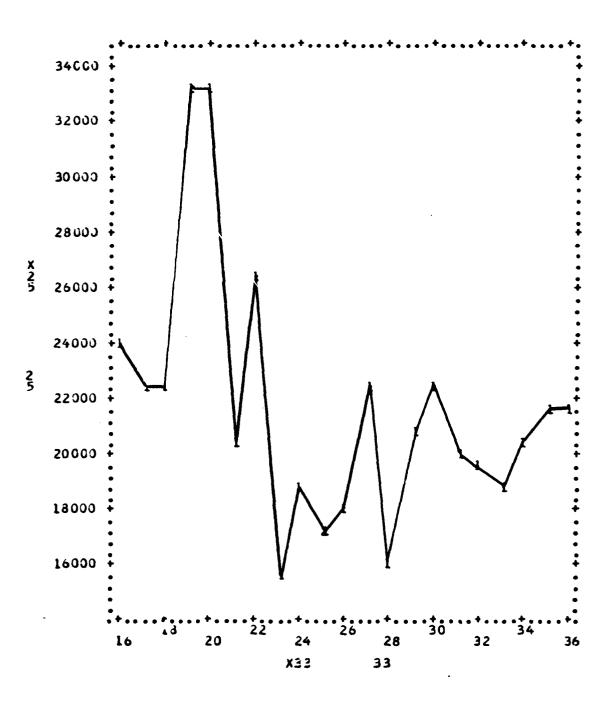


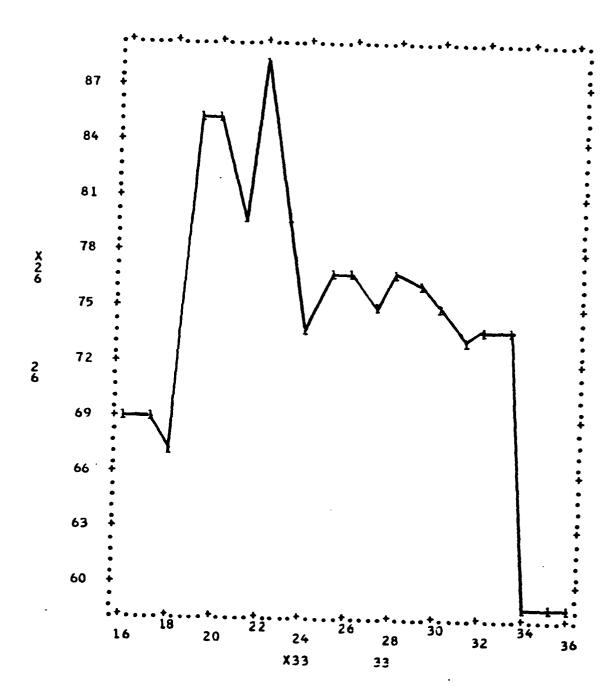
V22--Dollar Value of NSN's on Hand Over RO + ERQ

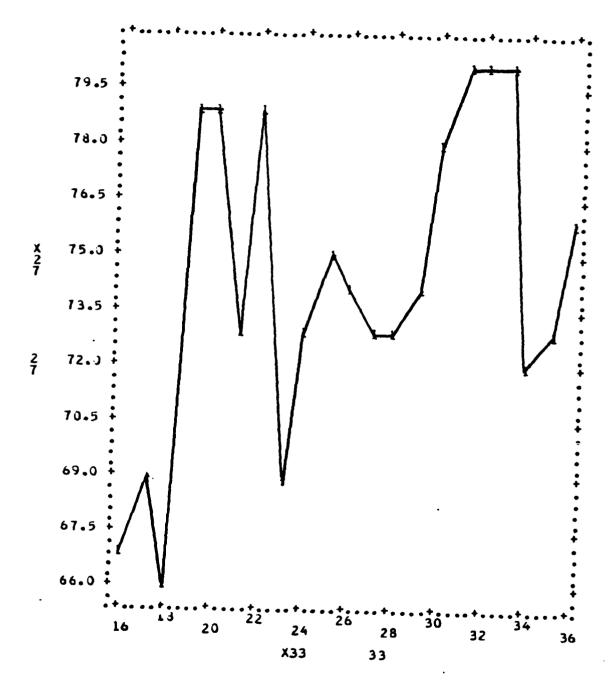


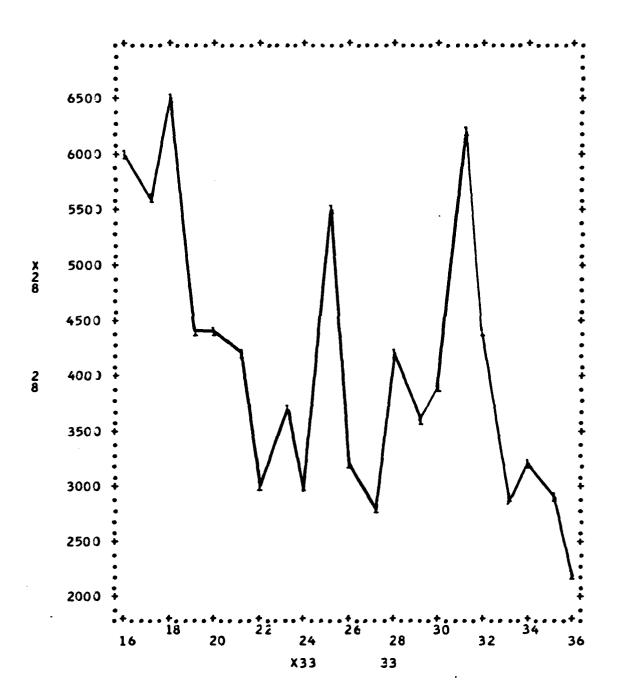


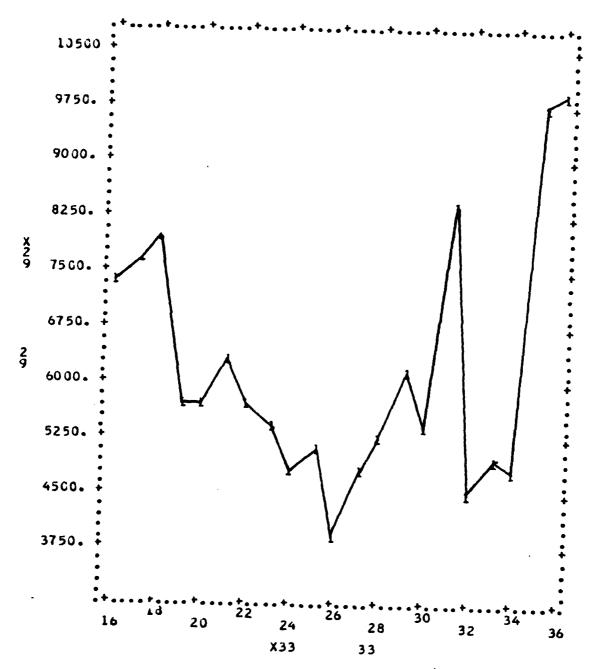


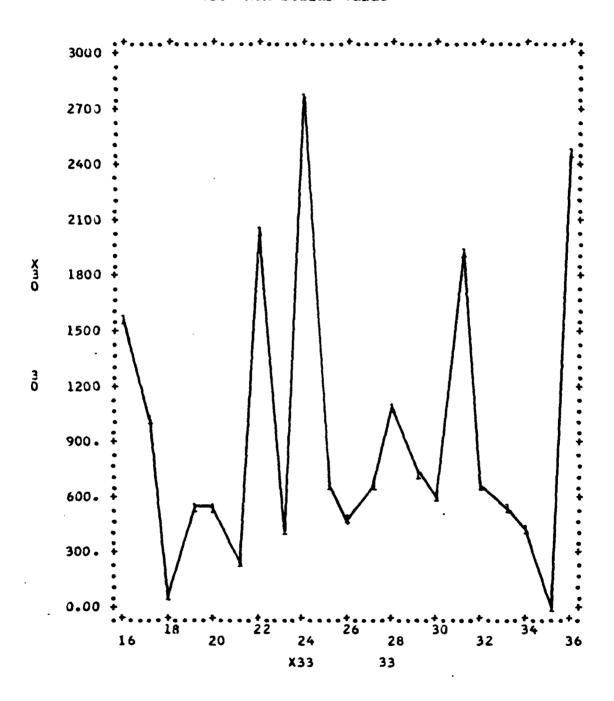


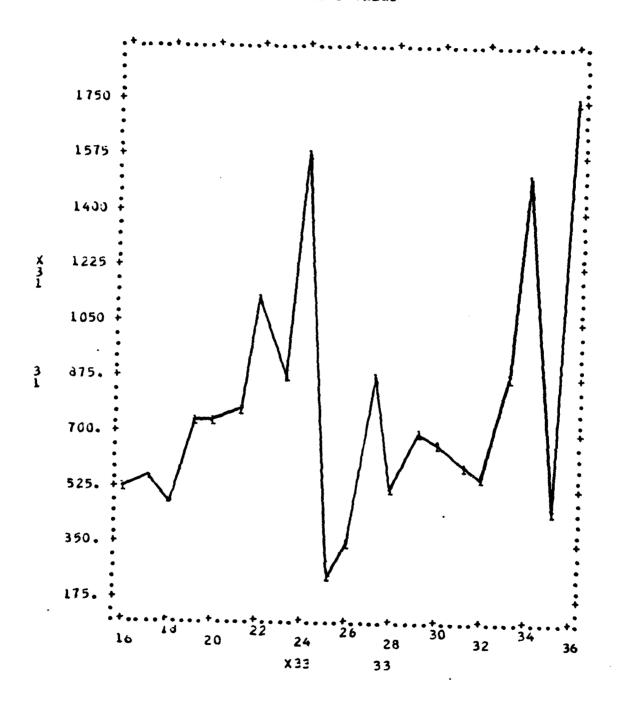












APPENDIX_C: __TI-59_PROGRAMS_FOR_PREDICTING THE VALUES OF SASSY_VARIABLES

TI-59 PROGRAMS FOR PREDICTING THE VALUES OF SASSY VARIABLES

The programs herein are designed for ease in use and have been tailored for the Texas Instruments TI-59 programmable hand calculator. A great convenience of the TI-59 is that it accepts magnetic cards. It is recommended that each program be keyed into the calculator and then recorded on a magnetic card for future use. Once that this has been done, all that is required to use the programs is to insert the magnetic card, key the variable values into the appropriate lettered registers, and then press R/S. The prediction for the variable whose equation was on the card will appear almost instantly. Each program on the pages following has a small diagram of ten lettered boxes as below:

	A'	81	C¹	D'	g •
	A	В	С	D	E
1					

As an illustration, the equation for V1 is shown on the magnetic card as

V5 L1	V5L2	∀7 L1		
V 15	▼17	V29	V11	₹12

Each variable listed is placed in its corresponding lettered register. Note that the V101 shown as a predictor variable for V1 in the Chapter IV equation is really V11/V12. The programs were written so that V11 and V12 are to be entered separately rather than having the user have to provide their quotient. Note that V5L1, V5L2 and V7L1 are lagged variables. The notation for lagging V5 one month, two months and three months respectively is V5L1, V5L2, V5L3. Thus if one were to be predicting V1 for period 48 (September 1981), V5L1 would refer to the V5 value for August, V5L2 would refer to July and V5L3 would refer to June.

V1--Complete Fill Rate

V15	V5L1	00000000000000000000000000000000000000
V17	V5L2	LAX.000686095=T018L BAX.000686095=T018L SO00068609552116253370688=T028L SO0000000955211625337068852216353002161
V29	V7L1	075234545345532327683522768360003 0764344587890:23456789000000000000000000000000000000000000
V11		7 = 033L 043L 05L4 L5 S 7 = 038L 048L 05L4 L5 R
V12		082 01 083 06 084 06 085 086 087 086 089 00 086 089 00 087 163 00 088 099 00 099 00 00 00 00 00 00 00 00 00 00 00 00 00
		13168 TOVB· X .000000005 TOVB· X .0006483338 TOVB· X .0000000005 TOVB· X .0006483333 TOVB· X .000648333 TOVB· X .0006448333 TOVB· X .000644833 TOVB· X .00064483 TOVB· X .0006483 TOVB· X .000648 TOVB· X .00
		123

V16	V31	16900000000000000940097169000000000000000000000000000000000
V21		00 0
V28		01000000000000000000000000000000000000
V29		684#F0 BAx.00232352#F048L B7 8 RL 8 .00448481#
V30		00000000000000000000000000000000000000
		58L L7 6 B. +07 .004209-61F0875.48-5+01-12 L3 L4 PLR R R R R R R R R R R R R R R R R R R
		(1)

V3--Number of NSN's on Hand

93	V21	34567890::234567890::234567890::234567890::234567890
043 14 B 044 65 % 045 04 4 046 02 2 047 93 . 048 06 6 049 07 7 050 04 4 051 01 1 052 95 = 053 42 STD 054 04 04 055 01 1 057 09 9 058 06 6 059 93 . 061 09 9 062 01 1 063 85 + 064 43 RCL 065 01 01 066 85 + 067 43 RCL 068 05 + 070 43 RCL 071 03 05 072 75 04 074 04 04 075 95 R/S 077 81 R/S 077	V7	# .938543 Disl
B	V9	1.60
	V2L3	# 5 + 6 3 6 7 4 1 # T 0 4 5 8 7 8 9 1 7 6 7 4 2 1 5 3 6 7 4 1 # T 0 4 5 8 7 8 9 1 7 8 9 1 7 8 7 8 7 8 9 1 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7

V4--Dollar Value of NSN's on Hand

V22	036 0 037 0 038 0	009 010 011 012 013 014 015 016 017 018 019 020 021 023 024 025 029 029 029 029 029 029
V33	04 4 05 5 01 1 01 1 00 0	LAX1.41675 = D118L BAX1.41675 = D118L BX.1.1965 = D28L BX.11965 = D28L BX.1196 = D28L BX.11965
V18L2		043 09 00 00 09 84 00 045 046 046 046 046 051 053 450 055 055 055 064 064 064 064 064 064 064 064 064 064
		23123867274+L14+L2 F0 R 2 .867277+L11+L2 F0 R C = K R C = K R C = K

V5--Number of NSN's with an RO

034 93 . 075 01 1 116 035 06 6 076 08 8 117 036 95 = 077 05 5 118 037 44 SUM 078 01 1 119 038 01 01 079 95 = 120 039 91 R/S 080 44 SUM 121 040 76 LBL 081 01 01 122 V30 V25L3 V14L3 V3L1 V5L1 V2L1 V31L2 V27 V13	001 11 002 65 003 93 004 05 005 05 006 05 007 03 007 03 009 02 010 012 01 012 01 013 76 014 02 015 42 016 02 017 02 018 02 019 02 021 03 022 023 023 024 025 026 027 028 027 028 027 028 028 029 031 032 033 04
93 . 075 01 1 116 06 6 076 08 8 117 95 = 077 05 5 118 44 SUM 078 01 1 119 01 01 079 95 = 120 91 R/S 080 44 SUM 121 76 LBL 081 01 01 123	153455432521162221632332533516284 169000009409714097140405406000000
3 . 075 01 1 116 5 6 076 08 8 117 5 = 077 05 5 118 4 SUM 078 01 1 119 1 01 079 95 = 120 1 R/S 080 44 SUM 121 5 LBL 081 01 01 123 V25L3 V14L3 V3L1	153455433531162321633333533516334
075 01 1 116 076 08 8 117 077 05 5 118 078 01 1 119 079 95 = 120 080 44 SUM 121 081 01 01 123 V14L3 V3L1	.SA455432 = 1018L
01 1 116 08 8 117 05 5 118 01 1 119 95 = 120 44 SUM 121 01 01 123 3 V3L1	.234567890123456789012345 -44444445555567890123456789012345
1 1 116 8 8 117 5 5 118 1 119 5 = 120 4 SUM 121 01 123	65000000000000000000000000000000000000
116 117 118 119 120 121 123	X174.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL X074.601=W1SL
116 117 118 119 120 121 122	
3	00000000000000000000000000000000000000
06 09 04 00 08 08 94	16753075891541168512351111541169530 6716900000940971600900009409716900
694000	SU. X .075894# M18L KLB X .075894# DO\B. X42 .5444# M18L S RLC S RLC S RLC
·	3456789042845678 1221221221221 1221221221
·	95 = 44 SUM O1 91 R SUM O1 95 9 06 5 9 06 5 9 9 08 8 8 CU 95 R ST 81 R ST

V6--Dollar Value of NSN's with an RO

V6L	V12	001123455789012345678901234567890 00000000000000000000000000000000000
1		16900000094097169000000000994097169000000
V 9	VЗ	X .236804 # T018L S RL 532368045211625308655
V7	V4	.2345678901234567890123456789012345678901 .24444444567890123456789012345678901 .255555567890123456789012345678901
		0009409714090000000000000000000000000000
V9L2		55231545304685204524L6525L6CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
V11		00000000000000000000011111111111111111
		05845251672616827365376530000178628452611003 097140976827365376530000178628452611003
		58/110/8. 10681 1716 17 + 8 RIBS RUCS R R .00
		34567 890-23345678901234567890 112232223235555589012344444445 111111111111111111111111111111
		3934+L1 L2 L3 L4 L5 L6 ST 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

V7--Number of RO MSN's on Hand

t		
V14	V31L2	00000456789000000000000000000000000000000000000
V24L3		LAX16.23181 TO18L BAX16.23181 TO18L BX1516323181 TO18L BX15593241 TO28L CARBOX.9908741 + TO28L CARBOX.9908741 + TO28L CARBOX.9908741 + TO28L CARBOX.9908741 + TO28L
V3OL3		11234567 11234567 11234567 11234567 11234567 11234567 112334567 112334567 112334567 112334567 11234567 11
V24		0/80/463.65=T0/8L 0/80/463.65=T0/8E×71.987/=T0/8E×1.12124
V1		084 5 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
		= T068 S 0 R 3 1 9 4 3 .6 + C0 + C0 + C0 + C0 + C0 + C0 = C0 + C0 = C0 =

V8--Dollar Value of RO NSN's on Hand

V22	V3OL	0001 0001 0001 0001 0001 0001 0011 001
V33	2	LAX1.08883 = 0198L 5150900883521168X.158055 = T028L 5175130883521168X.158055 = T028L 8 RL 8 RL 8 RL 8 RL 8 CX.000562664
V18L2		041 99 042 40 043 99 0443 99 0445 99 0447 04 0448 04 0449 06 052 05 0556 05 0557 05 0557 05 0557 05 0559 04 0645 06 0645 06 0659 07 0667 06 0667 06 0667 06 0670 07 074 075 077 078 079 077 078 079 079 079 079 079 079 079 079 079 079 079
V28L2		97038L 97038L
V24L2		000124000000000000000000000000000000000
		001247

V9--Percent Availability of RO NSN's on Hand

V18L3	V31L1	00:23400:005 0005 0005 0005 0012345 0017 01189 01222234 0033345 00333 0033 0033 0035 0035 003
3 V11		155300230512521162530001367635221653000109
L1	- جودن پر	69%.00230512=T0/8B%.00136763=T0/8C%.001090
V11L		234567090123456789012345678901 2345670901234567890123456777777777777789 000000000000000000000000
2		00940974593392624542416553454700454251669
V1L3	- ميموندات	1 = D3SL 5 0/8B .392624 = \D4SL +S 0/8E .454704 = \D5SL +S 0/8.
		en le calina de la companya de la calina de
V2L		00000000000000000000000000000000000000
2		0003579785436110053628531532533534535536511
		00357978#\F0\105.628+C0+C0+C0+C0+C0+C0+C0#\8

V10--Receipts from Due

V11L1	V19L2	0023 0000000000000000000000000000000000
V9L3	V24L2	LAX.723261=015L BAX.723261=015L SOME 025L SOME 1025L SOME 1025L
V2L1		11 00 97 1 60 00 97 1 60 00 97 1 60 00 00 00 00 00 00 00 00 00 00 00 00
V1L1		31545452385555
V14L2		09 09 09 09 09 09 09 09 09 09 09 09 09 0
		=
-		34567890+094 2002209 1102209 110220
		+ L 05 RCL5 RCL5 85 RCL7 85 RCL7 RCL7 RCL7 RCL7 RCL7 RCL7 RCL7 RCL7

V11--Number of NSN's with Dues

v3 0	V30L1	
		1.6000000000000000000000000000000000000
V21	V10L3	.089-150168.2933051-10206
V131		1234567890123456789012345678901 1444444445555555566666667777777788 10000000000000000000000000000
L2		976716119999999999999999999999999999999
V3OL3		SUBUX1.35617=T04SU RLDX1.35617=T04SU S RLDX1.35617=04SU S RLDX1.35617=04SU S RLDX1.35617=04SU
V151		00000000000000000000000000000000000000
rs		40971690000009409000009008408408408408
		. 2006 00 00 00 00 00 00 00 00 00 00 00 00
		20456788 2222388 232388
		43 MCL 06 + L 07 RCL 91 RST 91 RST

V12--Dollar Value of NSN's with Dues

v 30	V 5	00000000000000000000000000000000000000
V12L1	V6	L AX1.06306 TOVBBX.873833 TOVBCX.0971666 Y U X 151513063065211625388738833 TOVBCX.0971666 Y X 1515130630652216353097166654
V10		234567890123456789012345678901234567890 444444455555555556666666677777777777 0000000000
V9L3		09716456636277=048L 09716456636277524097169000000940971409714097140971409714097140
V15L3		084 06 084 06 088 06 088 06 088 06 089 06 099 06 099 06 099 06 099 06 099 06 099 06 100 06
		0+ L07 R07 .353828=\T068 F5 R5 R5 R5 R5 R5 R5 R5 R6 R0+ L14 L2 R0+ L14 L2 R0+ L14 L2 R0+ L14 L2
		123 124 125 126 127 128
		85 + 43 RCL 06 = 95 RYS 81 RST

V13--Number of NSN's with Excess Dues over Req + RO

V11	018 019 022 022 022 022 022 023 023 023 023 023
V17L1	LBA . 0611725 = T018L S RLB x 13 . 4685 = XT028L S RLB x 13 . 4685 = XT028L S RLB x 13 . 4685 = XT028L S RL 99019
V7L2	4 0 9 7 1 6 9 0 0 0 0 0 0 0 9 9 4 0 9 7 1 6 0 9 0 0 0 0 0 9 4 0 9 0 0 0 0 9 0 0 0 0
V5	3164530216841=\D46L 0XBDx.0216841=\T046L +S RL +S RL 5 R511.3
V14L2	53411 534185 634
	ROL1 +02 +03 +04 +05 +05 +05
,	

V14--Dollar Value of Excess Dues Over REQ + ERQ

V2	037 038 039 040	01334567880123456789012345678901234567
	Q 4	
V7	4 D 2 STO 4 O4 3 RCL 3 O3	LAX5.02149. = T01SL
V2L3		234567890234567890234567890234 14444444555555555555555666666666677777 70000000000
3		- 1
V1 L3		8.4858315512=T038 R0=x8.15512=T038 R706.39+C0+C0=x8 R0

V15--Total Demands

V		
16		0000000011111111111122023222223333333333
		116090000094097169000000940971690000094
V16	,	#X1.02486=F0XBBX.3268888=F0XBCX.478515
L3		
V11		12345678901234567890123456789012345678901 44444444555555555566666666777777777788
L1		85
V10L		ELD × .479293=T048L ELD × .47
3		
V24		2345678901234 23456789000000
1		2533534535511 0740340340998
		RO3 + CL + CO4 + CL RO5

V16--RO Demands

V23	V23L1	0023456789000000000000000000000000000000000000
V27	V11	LH X2.20757/= D18L LH X2.20757/= D18L X252320757/= T0/BB X578.088/= T0/BC X10.7634/ X252320757/452118B X578.088/= T0/BC X10.7634/ X252320757/452118B X578.088/52216351087/634/
V13L1	V12	952345645333857 94234564535678906666789012345678901 94434567890612345678900 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890 95234567890
V16L2	V25L1	5
V5L1		083 095 095 095 095 096 0996 0996 0996 0996
		5 7 8 8 0 8 8
		045678901284567890128456789012 02222222333333334444444445555555666 1222222333333334444444444555555666
		+81=098 +81=T098 R0+C0+C0+C0+C0+C0+C0+C0+C0 R05291143857+C1+L2+L3+L4+L5+L6+L9+ST R05291143857+C1+L2+L3+C4+C0+C0+C0+C0+C0+C0+C0+C0+C0+C0+C0+C0+C0+

V17--Percent Demands for RO Items

V1	V31L3	94 69 69 60 60 60 60 60 60 60 60 60 60 60 60 60
V2		4×.942452=101
V10L3		043 45 45 45 45 45 45 45 45 45 45 45 45 45
V27		= 035L 50%BD%.578:54%=70%BE%.00216739=70%B. 80%LD%.578:54%=70%BE%.00216739=70%B. 80%LA%.
V12L2		03 06 00 00 00 00 00 00 00 00 00 00 00 00
		0360-9-1 868

V18--Number of Backorders

V27L1	V11L3	0023 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
V15	V22	LAX223.148- D118L D28L D3L2 L3
V30L2		04434456789000000000000000000000000000000000000
V2L1		5.000000000000000000000000000000000000
V30		083 76 083 76 083 76 085 085 085 089 085 089 085 089 087 089 088 099 099 099 099 099 100 085 106 107 108 991 111
		8. B. X 290 . 178 \ # W18 R 29 . 8 + CO = X R CO

V19--Number of NSN's with RO REQ Not on Order

V29L	 032 033 034 035 036 037 038
2	11500900009940915222216323333551309593454 095009994097140971403333551309593454
V30	4×1.105%6/# 01%1 02%1 0%0+00#x1.0959%/# 5 RL % RL % ACTOOL 1% 1.0959%/# 751%
V31	1234567890123456789012345678901 444444456789012345678901 90000000000000000000000000000000000
	097-170471400405409609000009940900000908409
V 5	164221652333333333343.15124/= M18 1642216523333333333343.15124/= M18 164221652333333333343.15124/= M18
٧6	082
	91

V20--Dollar Value of NSN's with REQ But Not on Order

V19	012 013 014 015 016 017 018 022 022 023 023 023 023 023 033 033 035 036 037 038 039 040	001 002 003 004 005 006 007 008 009 010
V25L2	01 R/S 91 R/S 91 R/S 96 R/S 97 A 5 1 3 = T02 S 90 C 7 A 5 1 3 = T02 S 90 C 7 A 5 1 3 = T02 S 90 C 7 A 5 1 3 = T02 S 91 C × . 12 S 7 5 7 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A = 10 C × . 12 S 7 5 A =	76 LBL 11 A 65 . 93 . 01 1 02 9 00 6 95 ST
V30	054 09 054 09 0555 05567 09 05567 05 05589 06 0664 06 06667 09 06667 00 06669 07 0776 07 0778 07 0778 07 0778 08 0881	042 97 042 97 043 44 71 045 69 046 99 047 00 048 00 051 00 052 00
V25L3	= 048L \$048Ex23.0693/#T0/352.293+ \$2416552330693/#T0/352.293+	3 03 1 R/S 6 LBL 7 X 3 . 0 0 4 4 8 6 2 2
V26L3	094 43 095 05 096 95 097 91 098 81	082 43 083 01 084 85 085 43 086 02 087 85 088 43 089 03 091 43 092 04 093 43
	RCD 05 RST RST	01 +C2 +C2 +C3 +C4 +C4 +

V21--Number of NSN's on Hand Over RO + ERQ

V26	V31L2	0:1234567890:1234567890:1234567890:1234567890 0:0000000000000000000000000000000000
VЗ	V18L1	L A KOSS.773/= 0118L
V14L1		7:160 7:
V6		1815088809120148L 8BDX288.091=T0/8BEX.2811888=T0/8B.X.27380
V30L2		052 061 060 07 060 060 07 060 060 07 060 060 07 060 060
		124567.890-1 12222333 11111133
		+ L 6 + C 7 + C 8

V22--Dollar Value of NSN's on Hand Over RO + ERQ

V21	V31	00000000000000000000000000000000000000
νз	V9L1	LAX.000183051=018L 8028L 03 51530000183051=018L 8028L CT3L2 L3 8 RL 8 RL 8 RC + C3 8 RC 992 992
V22	V14L2	094 094 097 097 097 097 097 097 097 097 097 097
V18L1	V3L1	+= T028L += T028L S028L
VST5		082 04 083 07 083 07 083 07 085 00 087 08 087 089 04 099 099 099 099 099 099 099 099 099 099
		4 7 6 0
167 168	165 166	04567890+234567890+234567890+234 202222233333333444444444555555567890+234 111111111111111111111111111111111111
85 + 43 RCL	43 RCL 06 06	B

V22--Dollar Value of NSN's on Hand Over RO + ERQ (Continued)

169 07 07 170 95 = 171 91 R/S 172 81 RST	

V23L	V31L	00123456789012345678901234567890 00000000000000000000000000000000000
,1	.з	02
V21	V5L3	A×.548587#T018L D28L D3L2 L8 A×.548587#T018L B028L D3L2 L8 RL S RL S R0+C0#×.2409+8#
V22	V31L2	0443456789000000000000000000000000000000000000
V18L1	V31L1	#53129389/=70/8L px.429389/=70/8Ex22.4545=70/8. +53129389/=70/8Ex22.4545=70/8L +53129389/=70/8Ex22.454554653310327/4
VST5		083 42 05 084 76 085 086 77 086 087 088 087 088 088 088 089 088 099 099 099 76 099 099 099 099 099 099 099 099 099 099
		050L.
		345-67-890-23345-67-890-2345-67-890-2 22222223333333344444444455555555666 1122233333333344444444555555555666
,		9 1

V24--Dollar Value of NSN's with 30 Day Usage

V30L1	V28L1	00012345678900123456789000000000000000000000000000000000000
V31L1	V16L2	LAU191 02L1 L2 .000225756 = T018L
V11L2	V6L1	00000000000000000000000000000000000000
V14L2	V18	54522164530122807=D38U + S RU X .0122807=T0/BEX .409747=T0/Be X .
V6L2		083 000 030 060 071 075 000 000 000 000 000 000 000 000 000
		00306717=7058L 8 RLB .0000413512/#F0/B. x.274396
167 168	165 166	1456789012345678901234456789012341 1222123333345678901234456789012341 13333444444444 1444445515556789012341 16661
05 05 85 +	85 + 43 RCL	- B78L - T078L - T078L - S07B - X0001003634 F081 .34483+C0+C0+C0+C0+C4 - R071653000100363458811334483+C15325335344

V24--Dollar Value of NSN'S with 30 Day Usage (continued)

	173 (174 8 175 4
•	43 RCL 06 + 06 85 RCL 37 07 85 RC 43 RC 43 RC 44 RS 44 RS 44 RS

V25--Warehouse Issue Confirms

V16L3	V5	021 0224 0224 0224 0222 0222 0233 0335 0336 0336 0336 0336 0336 0336 03
V18		L8 X .431501 = D18L S:1534315001 = T018L S 0219 = M18L S 034 = M1 S 034 = M1
V27		04456789000000000000000000000000000000000000
V13L1		91
V18L3		082 94 083 4083 9084 9085 9086 0888 909 99 99 99 81 99 81
		1 01 11 R/S 1 7 6 2 5 . 1 + + CL1 5 R/S 1 R/S
,		

V26--Percent Total NSN's on Hand Which Have an RO

		الاستان والمناز والمنا
V21	V23	0000000011234567890123456789 00000001123456789012322222223333333333333333333333333333
V7		LAX.002348221= D18L
V8L1		0.653364530852625244416530000173642344567899085262524401653000017362345678990000173623456789900000000000000000000000000000000000
V2L3		RLDX.085262=T048L SORBEX.000173932=T058L SORBEX.000173932=T058L SORLAX
V5L2		000 000 000 000 000 000 000 000 000 00
		000547346/#F0067.505+60+60+60+60+60#ST

V27--Percent Total Value of NSN's on Hand Which Have an RO

		المناواة والمناواة
V20	V 9L3	000000000011234567870122345678789 00000000000112345678701223456789 000000000000000000000000000000000000
V5		LHX.0016297=D19L 51530016297=TD19L 51530016297521:63300145372=M13L D2SL D3C 8 RL S RL S R 8 RL S RL S R 8 RL S R
V2L2		0.000000000000000000000000000000000000
V31L3		5035504335347 M18L .000819187 M18L .855508 + 8 RL .35550819187 .85568.8 .3
V3		083 0 084 0 085 9 087 9 088 0 089 0 091 0 094 0 096 0
]	.90.60000+11 .90.60000+11 R R

V28--Regular and Hot Item Backorders Released

V2L1	V28L3	018 00 00 00 00 00 00 00 00 00 00 00 00 00
V1L1	V1	AX381.7167=T018L AX381.7167=T018L BX416.795=T028L S033187118
V31L1		116453185293524163753183183183183183183183183183183183183183
V16		293=7048L 293=7048L 808L 808L 808L 808L 808L 808L 808L
V18		2616756732197452719274322531532533453534509719274322531532533534535534509719609900999990090099009901100678901123456789012234567890123456789012234567890123456789000000000000000000000000000000000000
<u></u>		122789 1220 1220 1230
		05 85 85 807 85 87 87 87 88 81

V29--Regular and Hot Item Backorders Established

V26L	V7L1	039
1		1
V2	V2L1	AX41.00009\#F0\BBX264.060\ F0\BCX.060048
V16	V1L1	0444567 0444567 0444567 004489 00534 00534 0055 0055
V7L3	V29L	552309955\#F058L * S RLA .3596
V13	2 V16L3	084 085 086 086 0887 8 6 087 8 6 087 8 6 087 8 6 087 8 6
		4 + 2 = 0 8 8 1 8 8 1 8 8 1 8 1 8 1 8 1 8 1 8 1
168	165 166 167	045600000000000000000000000000000000000
05 05	04 04 85 + 43 RCL	2793 T98L 2793 T98L 3793 T98L 5

V29--Regular and Hot Item Backorders Established (continued)

V30--AOA Dollar Value

t		
V12	V11	000000000112345678901234567890 000000000112345678901232222222333333333334567890
V12L1	V23	L
V2L3	V24	082 91
V31L2	V7L1	32533755755120+ M1SL - B533753755755120+ B1SL - B1S
V30L1		0856 089 095 097 051 064 091 065 088 095 096 097 096 099 099 099 099 099 099 099 099 099
		9
		52+LL1 52+LL1 85 RO1 80 P RST 1285 01 RST 1323 81 1333 1333 1333

V31--A3A Dollar Value

V 7	V13	0::234567840:1234557840:1234567840:1234567840 00000000000000000000000000000000000
	L2	
V32	V30L3	AX4863\= F0\BBX14.582= F0\BCT0\BDT0\C + \$ RL \$4863\= F0\BBX14.582= F0\BCT0\BDT0\C \$ RL \$ RL \$8 RL \$4863\= F0\BDX48582522-6823-6823-6823-68243483
V2		13345618904234567890423456789042 144444445555555555666666666777777777889 000000000000000000000000000
		54 05 600 9 9 645 231 655 30 9 7 24 614 524 1 6 65 3 7 0 4 7 1
V30		00/*304.306/#F0/BUX.00/2046-/#F0/B.x.704
V71		34557890:2345678901234567890:234 08858789099999901234567890:234 0886789099999901234567890:234 111111111111111111111111111111111111
L3		525-57530907402526143433765315325335345355 5405716900000940900009008408408408408408 408408
		05
		1967-89 197-89 198-19
		ROL 06 = 95: RST 8: RST

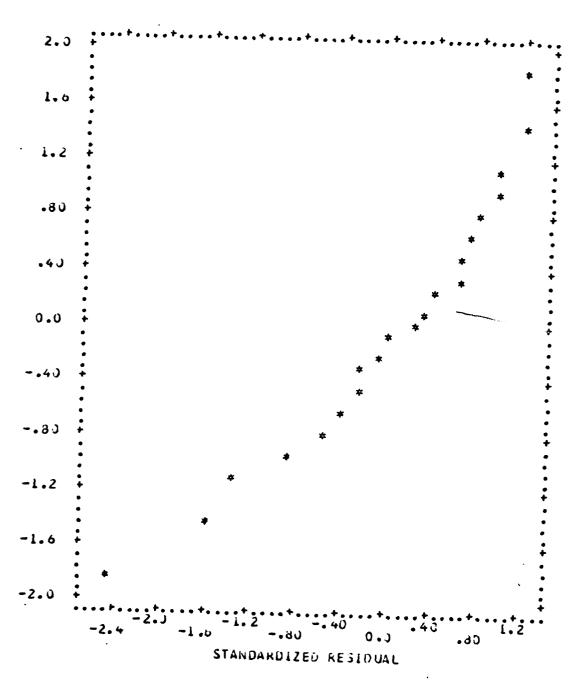
APPENDIX D: NORMAL PROBABILITY PLOTS OF THE RESIDUALS

For each of the equations, developed in Chapter IV, an assumption was made that the error terms (residuals) were normally distributed, that is, symmetrical about the mean, with a kurtosis of 3.0, and with a spread such that 68% of the values all within one standard deviation of the mean, 95% of the values within two standard deviations, and 99% of the values within three standard deviations. Should the error terms not be normally distributed, the coefficient of determination is not reliable as an indicator of how much of the variance of the dependent variables is explained by the variance of the independent variables in the regression equation. A graph showing a normal distribution for the residuals would appear as a straight line ascending from left to right with equal values to each side of it along the x-axis and a similar splitting of different values along the y-axis.

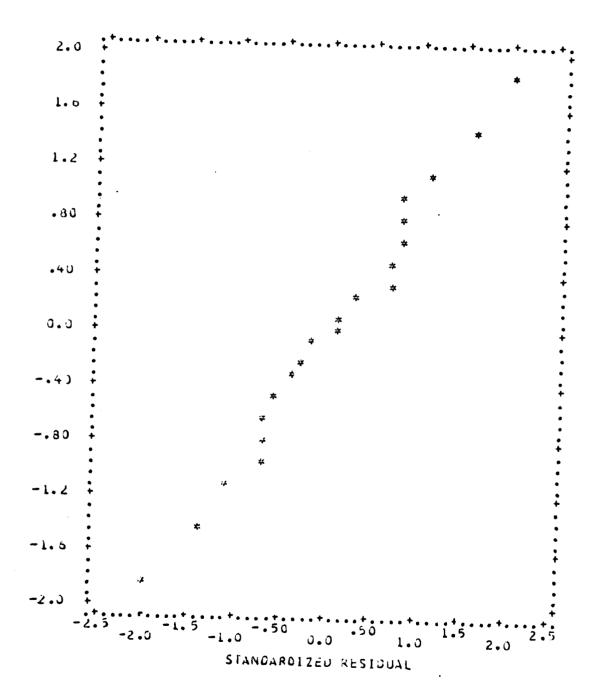
As can be seen by moving through the appendix, the error terms are very close to being normally distributed. The

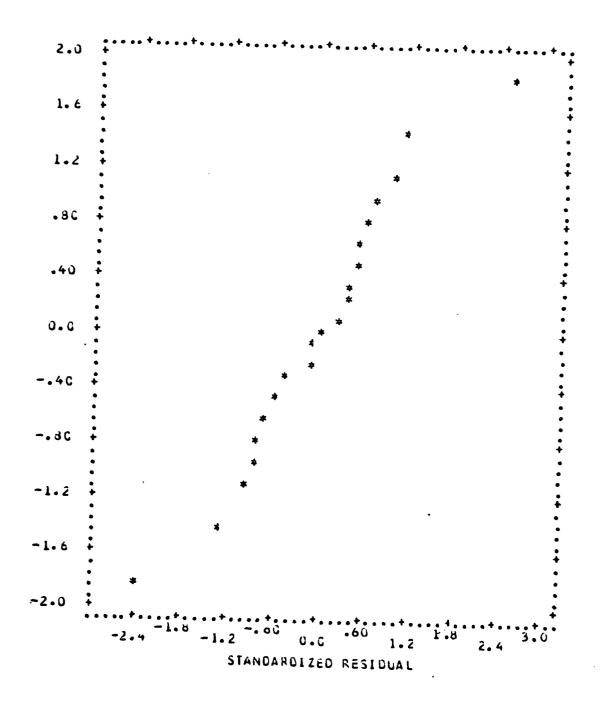
graphs were included for the purpose of convincing the reader that the Chapter IV equations were properly based on the assumption that the error terms are normally distributed; thus, the coefficient of determination values are believable. Note that the expected normal values are plotted on the Y-axis and the standardized residuals are plotted on the X-axis.

T

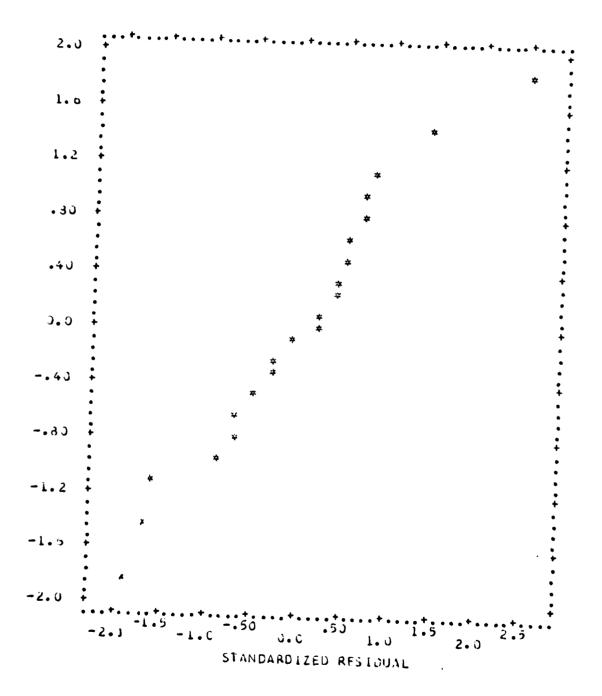


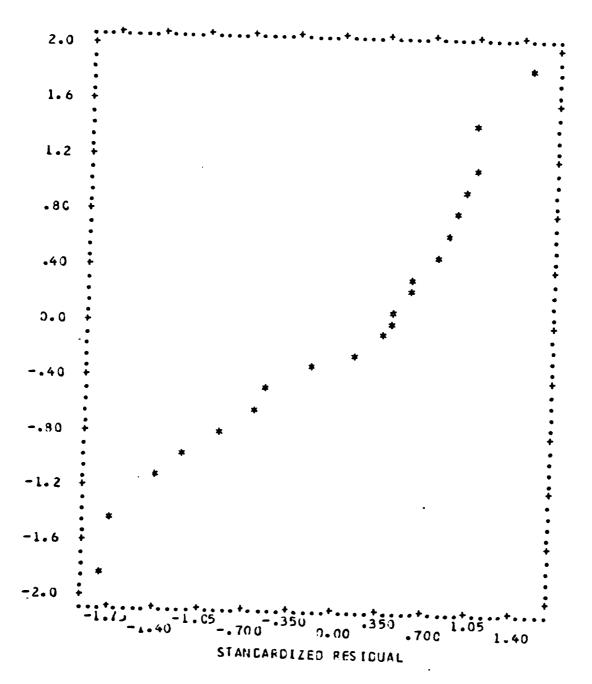
V2--RO Fill Rate

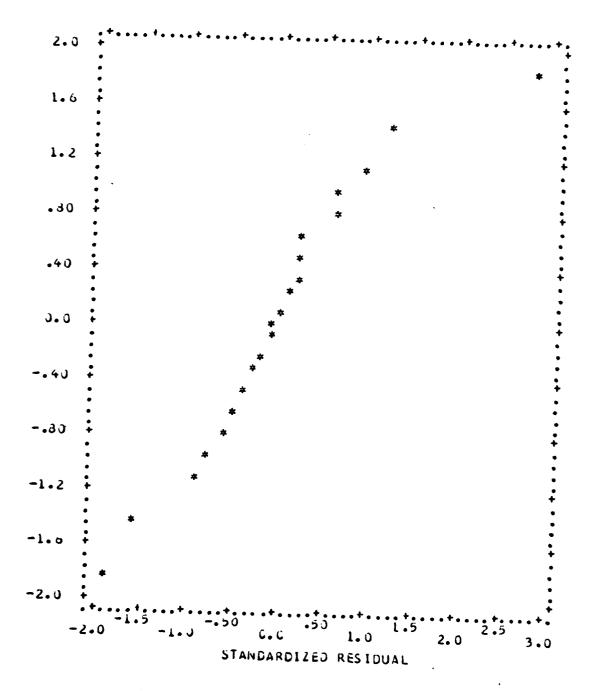




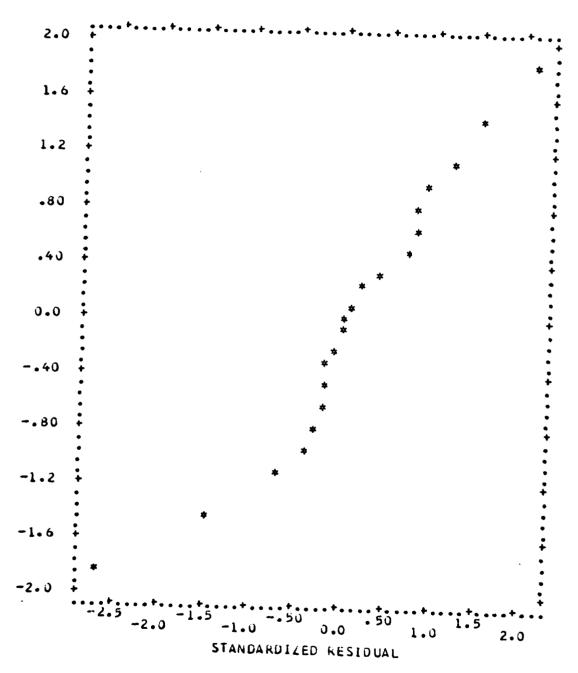
これで、大学では、大学、大学、大学の大学を表現を発展を

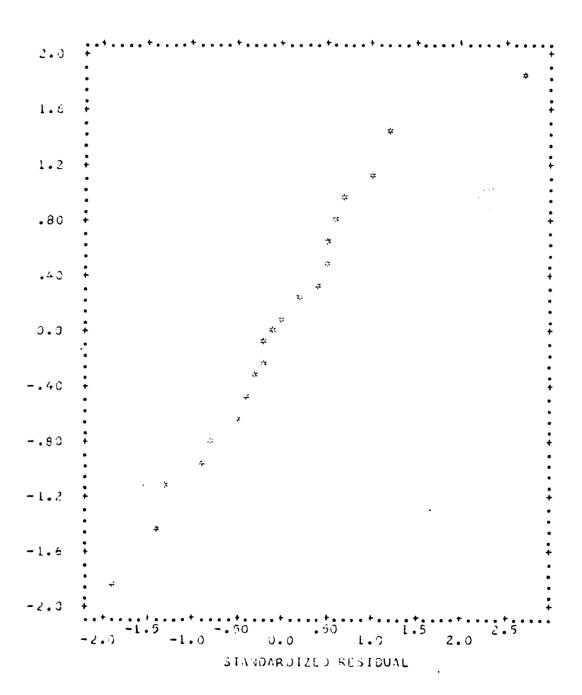


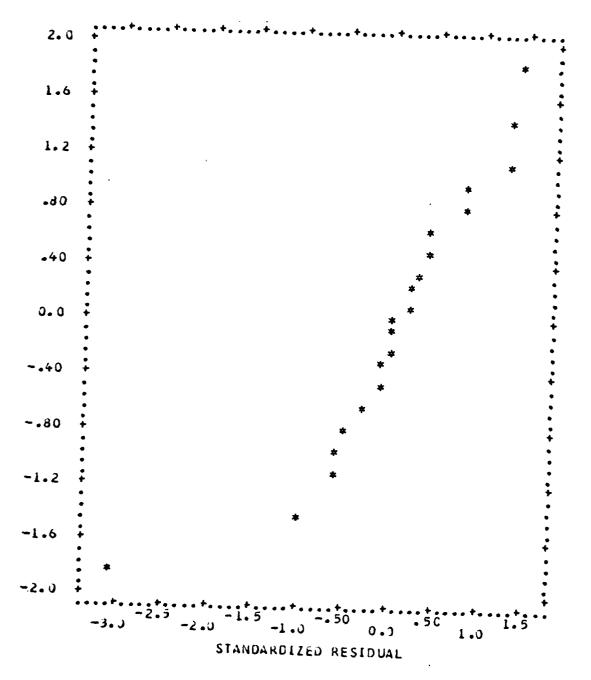


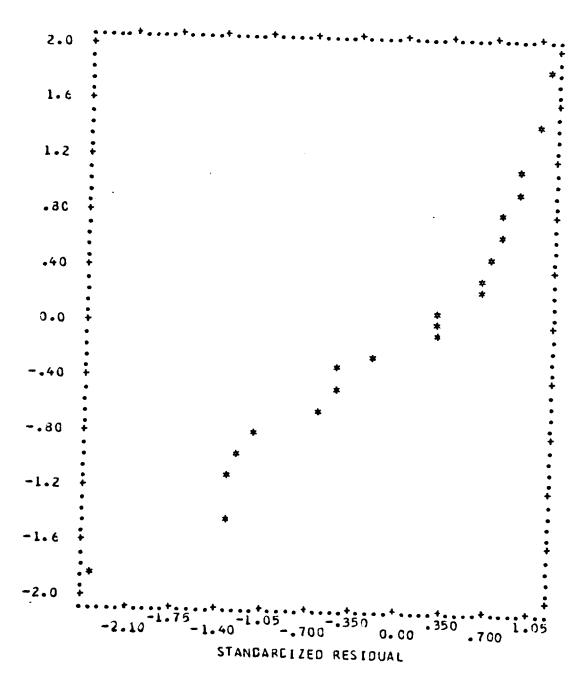


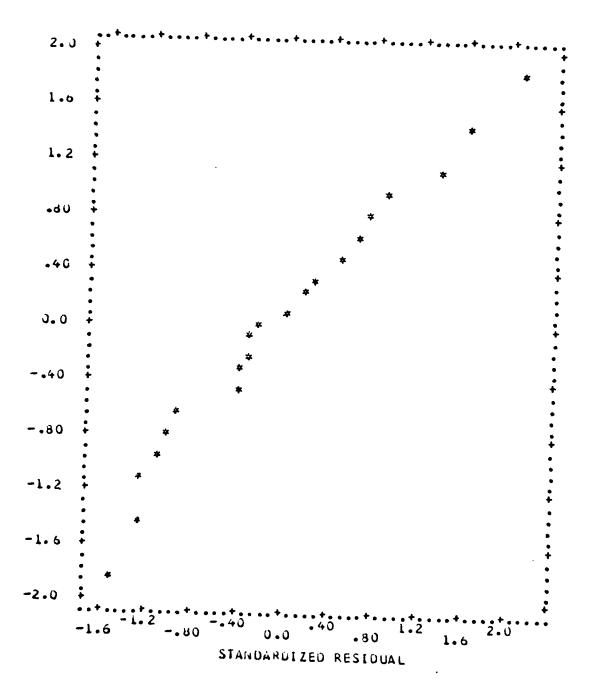
V7--Number of RO NSM's on Hand

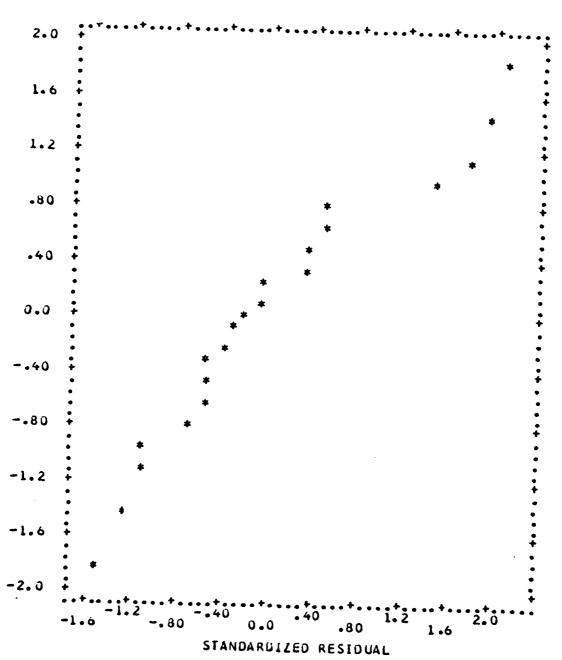




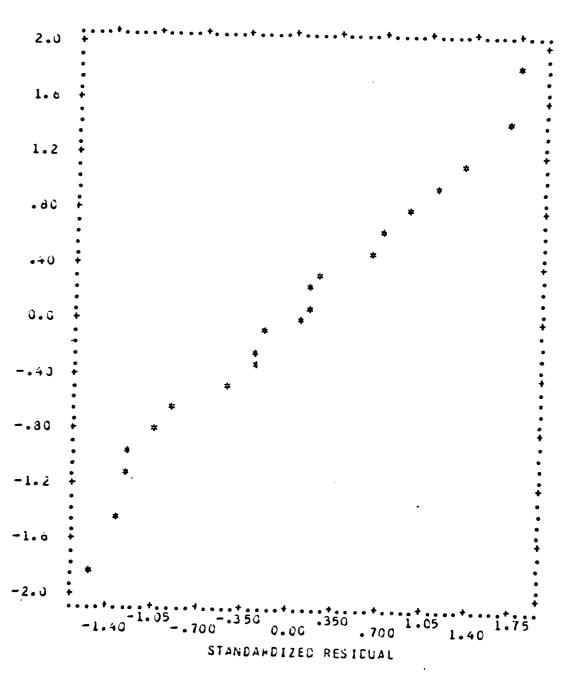


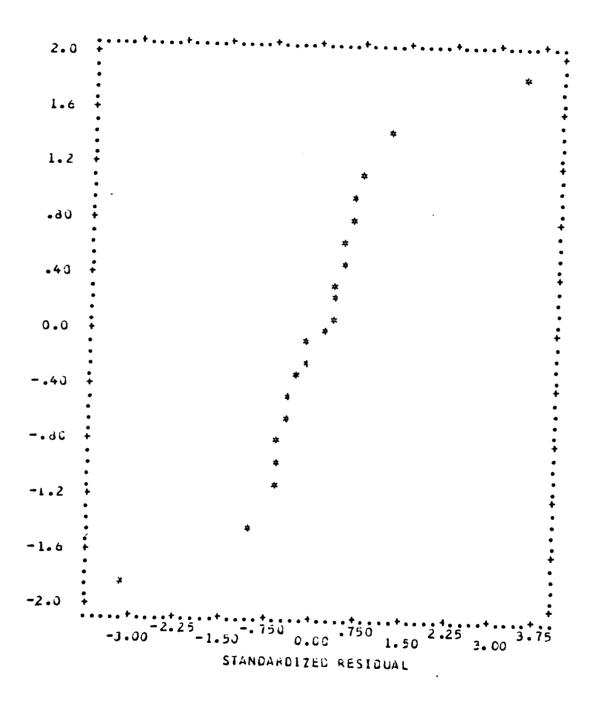


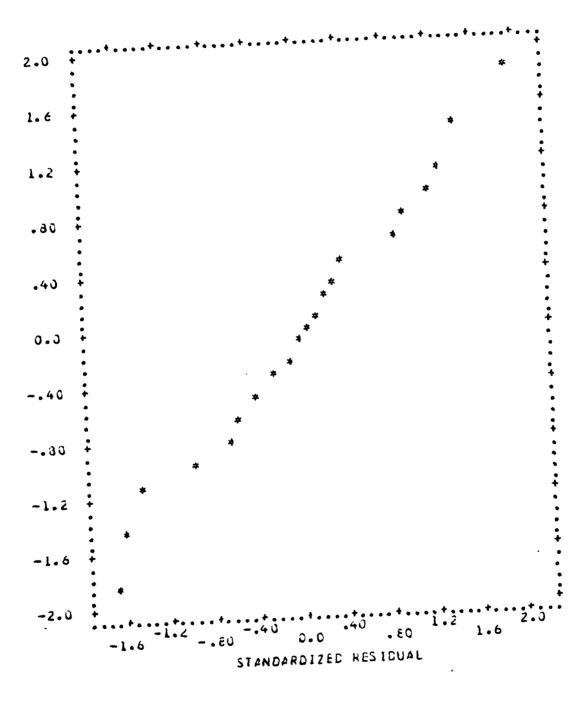


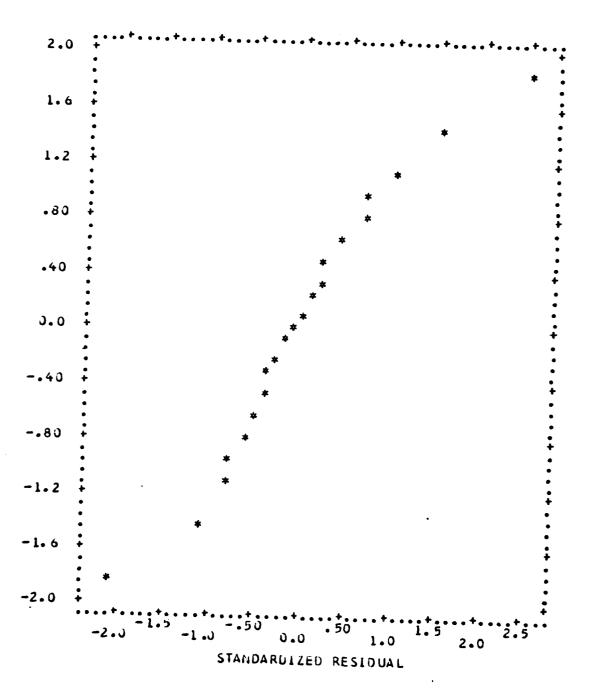


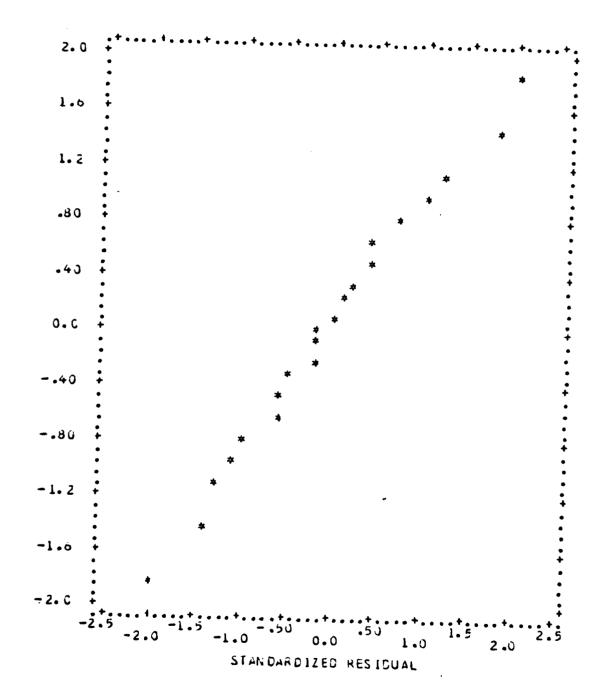
V13--Number of NSN's with Excess Dues Over Req + RO

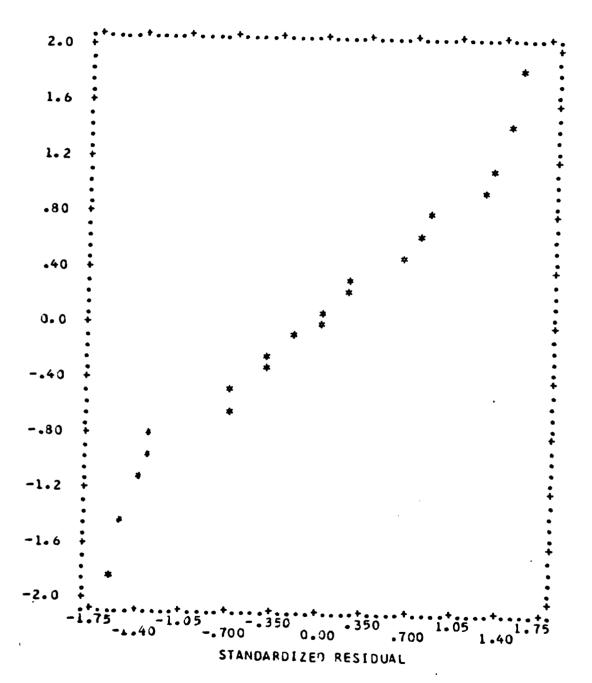


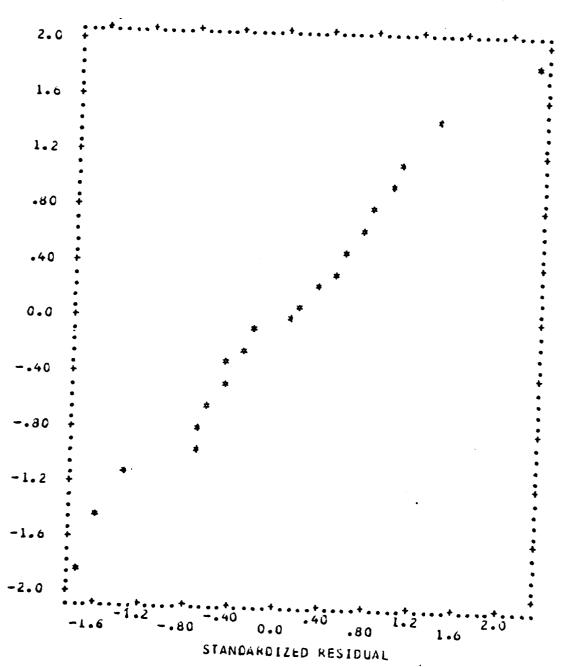




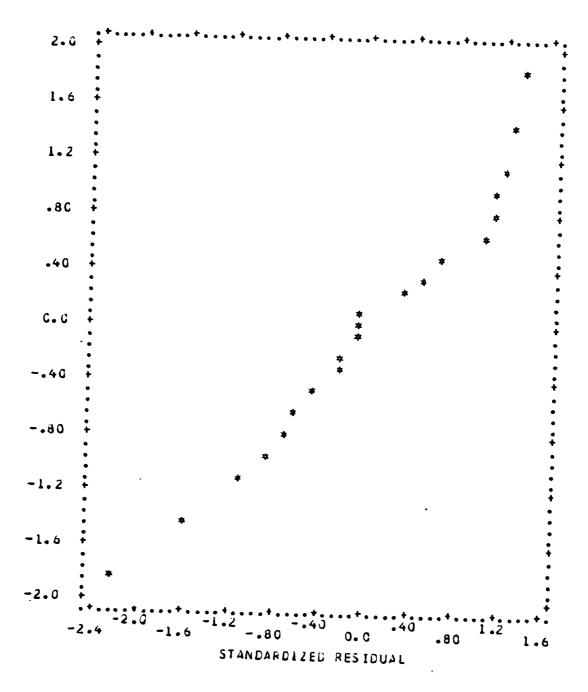




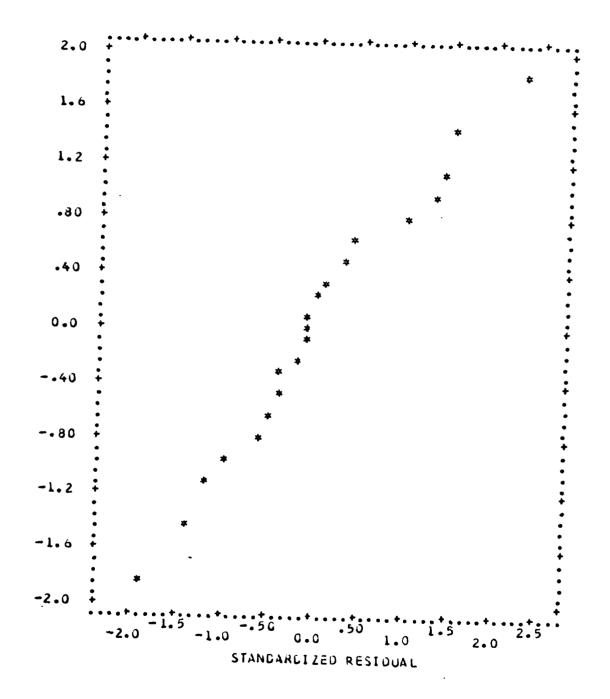


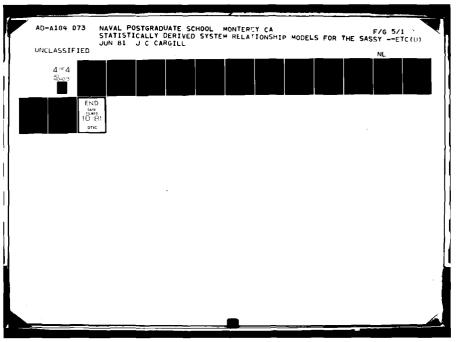


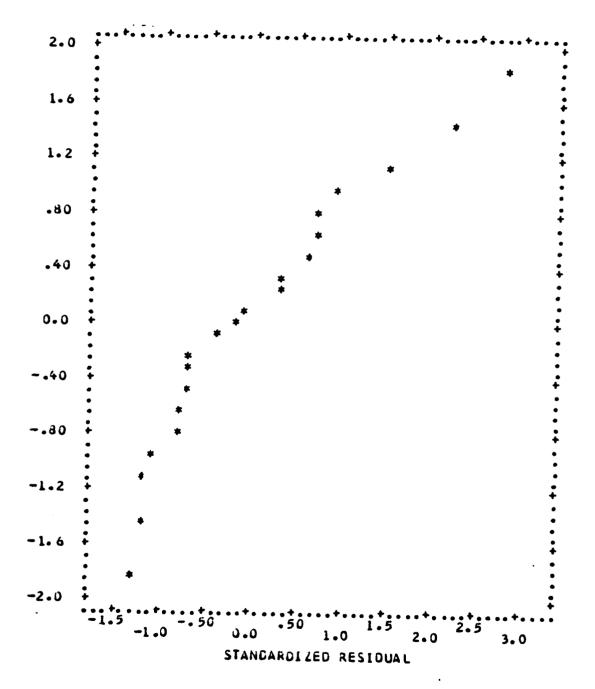
V20--Dollar Value of NSN's with REQ But not on Order



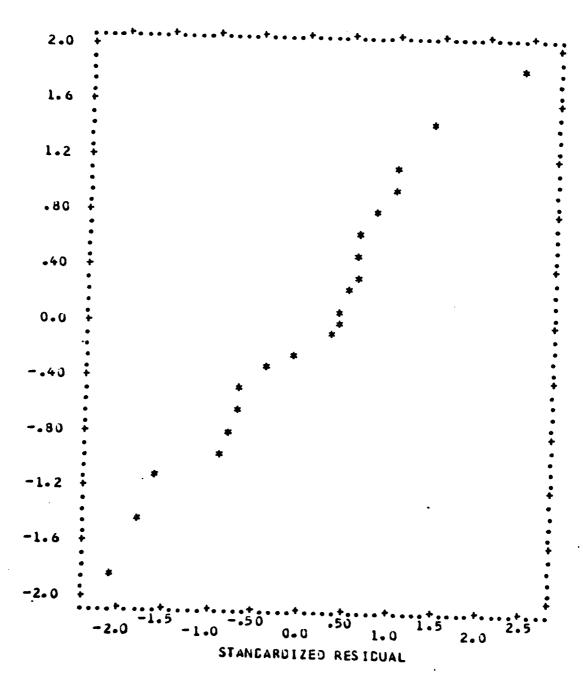
1.

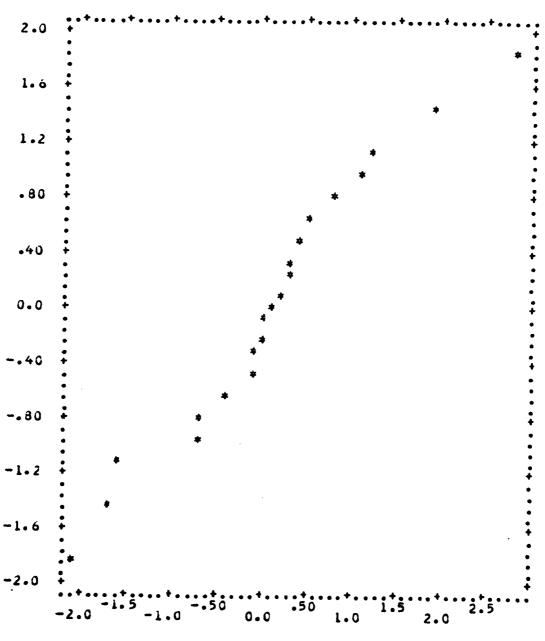






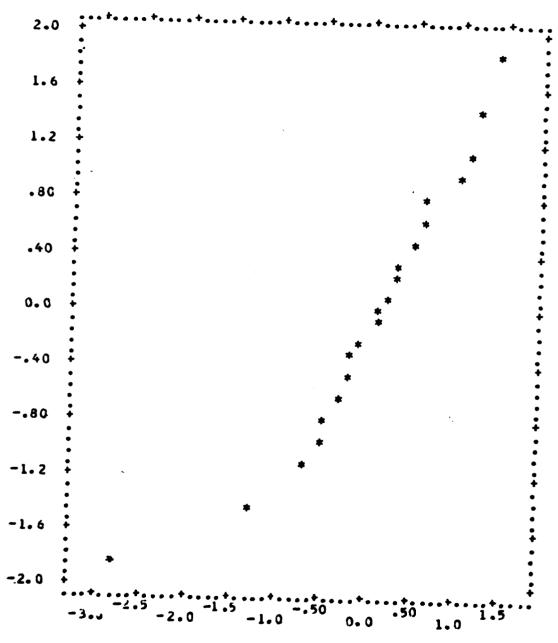
V23--Number of NSN's with 30 Day Usage



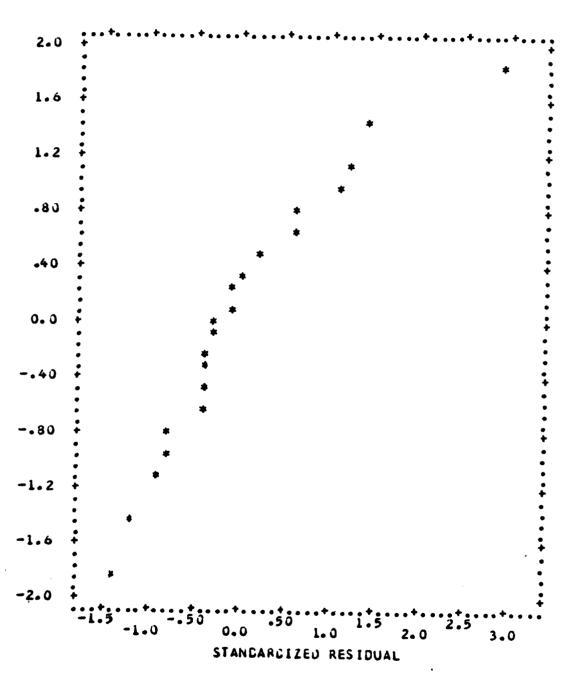


STANDARDIZED RESIDUAL

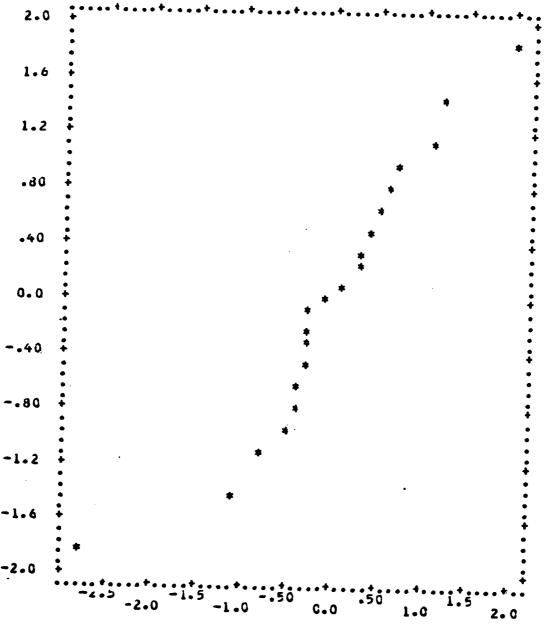
V25--Warehouse Issue Confirms



STANDARDIZED RESIDUAL

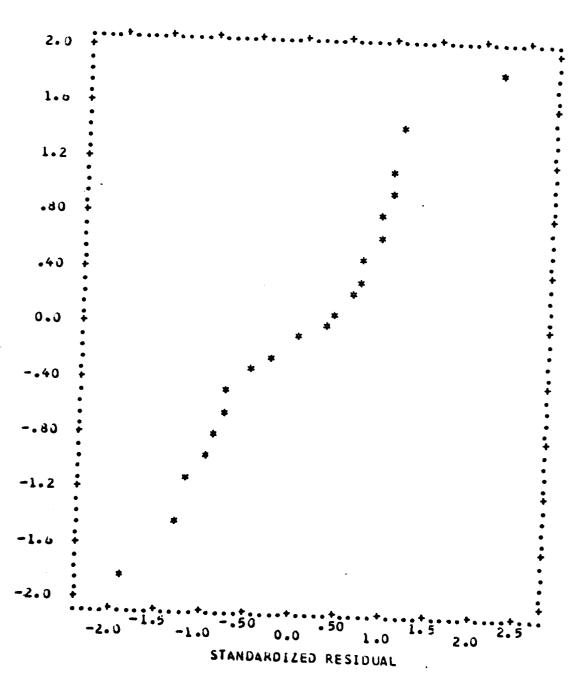


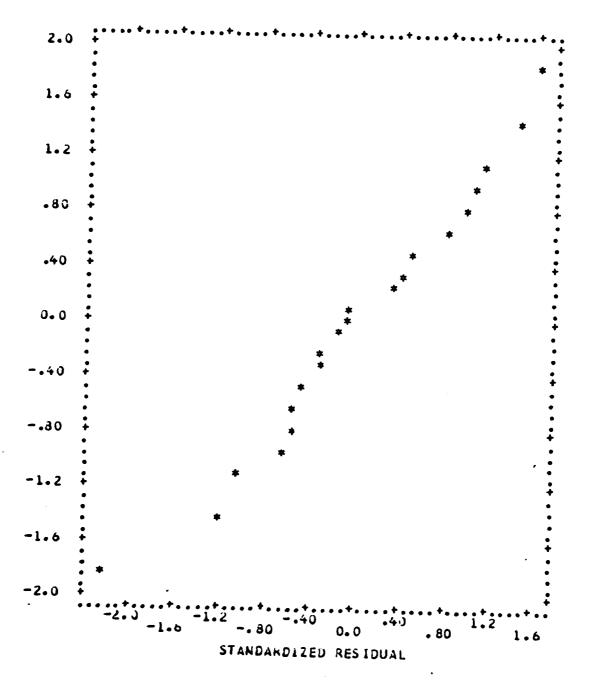
V27--Percent Total Value of NSN's on Hand Which Have an RO



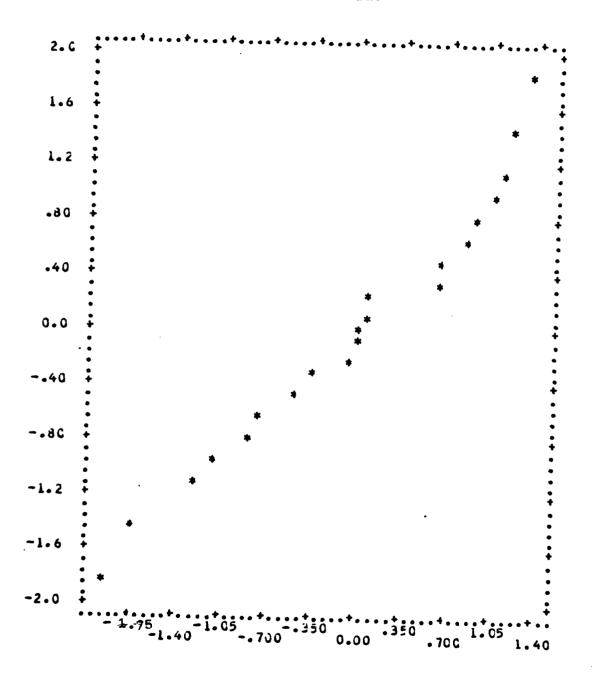
STANDARDIZED RESIDUAL

V28--Regular and Hot Item Backorders Released



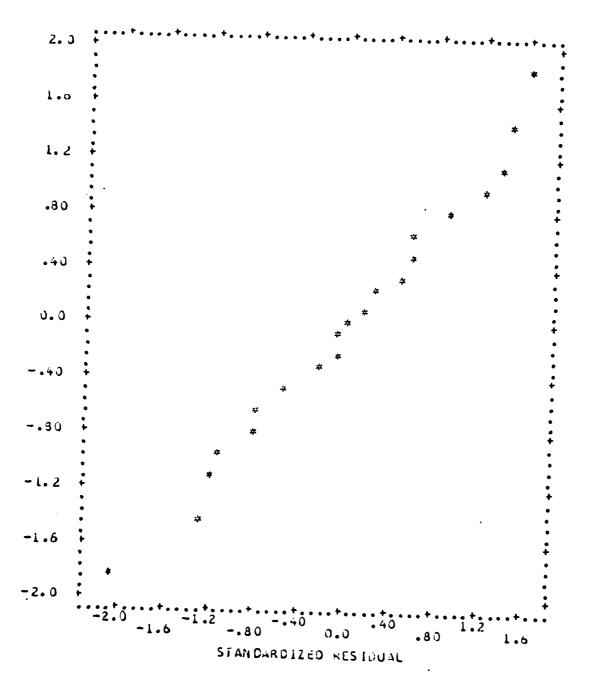


V30--AOA Dollar Value



STANDARDIZED RESIDUAL

V31--A3A Dollar Value



BIBLIOG RAPHY

Anthony, R. N. and Herzlinger, R. E. Management Control in Non-Profit Organizations. Irvin, 1975.

Beckett, J. A. <u>Management Dynamics: the New Synthesis</u>. McGraw-Hill, 1971.

Benston, G. J. "Multiple Regression Analysis of Cost Behavior," The Accounting Review. October, 1966.

Bierman, H., Pouraker, L. E. and Jaedicke, R. K. "A Use of Probability and Statistics in Performance Evaluation," <u>The Accounting Review</u>. July 1961.

Buckley, W. "Society as a Complex Adaptive System," Modern Systems Research for the Behavioral Scientist. Aldine, 1968.

Center for Naval Analyses. A <u>Critical Review of Defense</u>
Resources Planning and the Role of Analysis. by Anger, T.
E., March 1973.

Chang, D. L. and Liao, S. S. "Measuring and Disclosing Forecast Reliability," <u>Journal of Accountancy</u>. May 1977.

Comiskey, E. E. "Cost Control by Regression Analysis," The Accounting Review. April 1966.

Deakin, E. D. and Granof, M. H. "Directing Audit Effort Using Regression Analysis," CPA Journal. February 1976.

Dean, J. "Cost Forecasting and Price Policy," <u>Journal of Marketing</u>. January 1949.

Department of Defense. <u>Economic Analysis and Program Evaluation for Resource Management</u>. DoDInst 7041.3, To October 1972.

Department of the Navy, Readquarters United States Marine Corps. <u>Pinancial Guidebook for Commanders NAVMC 2664</u>.

Department of the Navy, Officer of the Comptroller. Budgeting and Accounting in the Navy, Yolune 1. NAVSO P-3013.

Department of the Navy, Office of the Comptroller. Pinancial Guidebook for Commanding Officers. NAVSO P-3582.

Department of the Navy, Office of the Comptroller. Pinancial Management of Resources. NAVSO P3006-1, 20 August 1974.

Department of the Navy, Office of the Comptroller. Navy Comptroller Manual, Volumes 2 and 7. NAVSO P-1000.

Dixon. W. J. and Brown. M. B. BMDP-77: Biomedical Computer Programs P-Series. Univ. of California Press, 1977.

Ferra. W. L. and Hayya, J. C. "Toward Probabalistic Budgeting," Management Accounting. October 1970.

First Force Service Support Group. Working Paper--General Account Inventory. 1979.

Hines, W. W. and Montgomery, D. C. <u>Probability and Statistics in Engineering and Management Science</u>. Wiley and Sons, 1980.

Jedamus, P., Frame, R. and Taylor, R. Statistical Analysis for Business Decisions. McGraw-Hill, 1975.

Jensen, R. E. "A Multiple Regression Model for Cost Control--Assumptions and Limitations," The Accounting Review. April 1967.

Keen, P. G. W. and Morton, M. S. S. <u>Decison Support Systems: An Organizational Perspective</u>. Addison-Wesley, 1973.

Klir, J. and Valach M. <u>Cybernetic Modelling</u>. Iliffe, 1967.

Knapp, R. A. "Forecasting and Measuring with Correlation Analysis," <u>Pinancial Executive</u>. May 1963.

Lynch, T. D. <u>Public Budgeting in America</u>. Prentic-Hall, 1979.

Mair, W. C., Wood, D. R. and Davis, K. W. Computer Control and Auditing. Institute oif Public Auditors, 1978.

Marine Corps Order P7300.8. Marine Corps Financial Accounting danual.

Marine Corps Order P4400 Series. Marine Corps Supply Manual Yolunes I to V.

Naval Postgraduate School. <u>Practical Comptroller Ship, 2nd Ed.</u> 1981.

Nie, N. H., Hull, C. H., Jenkins, J. G., Stienberger, K., and Bent, D. H. SPSS: Statistical Package for the Social Sciences, 2nd Ed. HcGraw-Hill, 1975.

Nielson, P. A. and LoCascio, V. R. "Computer-Assisted Planning in the Public Sector," Management Advisor. May-June 1973.

Quade, E. S. Analysis for Public Decisions. Elevier, 1979.

Raun, D. L. "Application of Monte Carlo Analysis to an Inventory Problem," The Accounting Review. October 1963.

Sellitz, C. and others. Research Methods in Social Relations. Holt, 1959.

Singh, P. S. and Chapman, G. L. "Is Linear Approximation Good Enough?" Management Accounting. January 1978.

Shroder, H. M., Driver, M. J. and Steufert, S. Human Information Processing. Holt, 1967.

Tersine, R. J. and Altium, C. A. "Probabalistic Profit Planning: A Peasible Approach," <u>Management Advisor</u>. May-June 1974.

Turban, E. and Meredith, J. R. Fundamentals of Management Science. Business Publications, 1977.

Wannacott, T. H. and Wonnacott, R. J. <u>Introductory Statistics</u>. Wiley, 1977.

Watt, K. E. F. <u>Systems Analysis in Ecology</u>. Academic Press, 1966.

INITIAL DISTRIBUTION LIST

No. Copies

1.	Defense Logistics Studies Information Exchange U. S. Army Logistics Management Center Fort Lee, VA 23801	1
2.	Defense Technical Information Center Cameron Station Alexandria, VA 22314	2
3.	Library, Code 0142 Naval Postgraduate School Monterey, CA 93940	2
4.	Department Chairman, Code 54 Department of Administrative Sciences Naval Postgraduate School Nonterey, CA 93940	1
5.	LtCol W. H. Skierkowski, USMC, Code 54Zs Department of Administrative Sciences Naval Postgraduate School Monterey, CA 93940	2
6.	Dr. Shu Liao, Code 54Lc Department of Admnistrative Sciences Naval Postgraduate School Monterey, CA 93940	1
7.	CDR M. L. Sneiderman, SC, USN, Code 54Zz Department of Administrative Sciences Naval Postgraduate School Monterey, CA 93940	1
8.	Assistant Chief of Staff, Comptroller Headquarters, Fleet Marine Force, Pacific Camp Smith, HI 96861	5
9.	Assistant Chief of Staff, Comptroller Headquarters, Fleet Marine Force, Atlantic Norfolk, VA 23511	2
10.	Commanding Officer First Force Service Support Group Camp Pendleton, CA 92082	5
11.	Commanding General Third Force Service Support Group FPO San Francisco, CA 93902	2
12.	Major J. C. Cargill, USMC c/o Assistant Chief of Staff, Comptroller MCB Camp Butler, Okinawa FPO Seattle, WA 98773	3

END

DATE FILMED OF STREET

DTIC